# Bernard Gallay Yacht Brokerage



SALE, CHARTER & MANAGEMENT Also specialises in Transoceanic Charter www.bernard-gallay.com















# Yachting in Style with Peace of Mind



Bernard Gallay

Opening of our new office in Palma

# The Yacht Market Overview

The start of 2023 has delivered a promising taste of the summer season ahead with the yachting industry continuing to thrive and prosper. Within an ever-changing landscape, BGYB endeavours to adapt to the year's anticipated trends which are predicted to focus on clients investing in 'once in a lifetime' trips, developments to sustainable yachts, and upgrades to many marinas as global superyacht hubs. We are eager to see the changes to the yachting industry in 2023 and how they can benefit our clients in both sale and charter.

### Sales

For sales at BGYB, 2022 was an exceptional year with many deals brokered for clients. With more accessible yacht visits and the consistent return of yacht shows with higher participation levels, there has been a persistent upturn in sales.

It is with great pleasure that we announce that the BGYB Team has concluded 15 sales since the last issue of our Episode in Autumn 2022 (25 sales in total for 2022, +75% higher sales revenue than 2021). Notable sales included the incredible Ed Dubois S/Y RADIANCE, as well as the 104ft S/Y Sloop ASAHI and the beautiful Swan 48 BLUES. With 6 sales currently in progress, we expect this list to continue to grow.

We are also delighted to highlight the new additions of the following motor yachts to our sales fleet: 143<sup>ft</sup> Long Range BARON TRENCK, 92<sup>ft</sup> Canoe Stern Classic DAYLAMI, 66<sup>ft</sup> New Classic DOLCE VITA and Lobster 65 OLYMPIC MARITIME. Our fleet has also gained several prestigious sailing yachts: 100<sup>ft</sup> Wally Y3K, 100<sup>ft</sup> Alan Buchanan Ketch TELSTAR VI, 92<sup>ft</sup> Classic Gaff Schooner O'REMINGTON, Maxi 79 CAPRICORNO and Oceanis 62 TAONA, along with the Sailing Catamaran GP 70 to be launched before next summer.

### Charter

The charter department also saw a spectacular year in 2022, reaching new industry heights and fully recovering from the impact of the pandemic. Although the global political context rose the price of fuel, BGYB surprisingly overcame adversity and grew by 40% (the industry itself expanding by 15%). In 2022, our team signed 20% more contracts than the previous year and gained a spectacular 49% more in charter turnover. 2023 has already proved promising for eager clients and brokers with plenty of charters booked!

There appears to be interesting trends emerging including the popularity of smaller, environmentally friendly sailing vessels and favouring destinations outside of the West Mediterranean, in particular Greece. Our fleet has seen a boom in the Balearics, with four yachts attaining Spanish Charter Licenses to allow guests to fully explore the destination. While clients are starting to fill up the calendars for summer, French and Italian coasts remain favoured, and some have even begun to enquire about Caribbean charters this winter.

Over the past few months, the BGYB Charter Team has further welcomed several prestigious yachts to our fleet including Wally 83 S/Y WALLY ONE, Truly Classic 90 S/Y ATALANTE,

Felci 71 Performance S/Y LA VIDELLE, and 32m Alloy Yacht S/Y IRELANDA.
We are also excited to welcome Swan 108 S/Y FANCY following her launch in June.

We thus look forward to the profitable summer season and welcome all charter enquiries extending into Winter 2023/24.

# **Marketing and Development:**

Last month, we welcomed two new full-time charter brokers to our teams in Montpellier and Palma to further advance our marketing strategies and ability to take on more clients. We were also delighted to announce the opening of our Palma Office recently, based in the STP Shipyard. Located in Mediterranean yachting hub, the BGYB Palma Team has three full-time members who cover both charter and sales, but also regattas.

On a final note, BGYB are looking forward to are attendance of both the MYBA Charter Show in Barcelona and the Palma Superyacht Show 2023. Several of our yachts from both the charter and sales fleet will be exhibited; a great way to kick off the season!

# **SALES NEWS**



# **RADIANCE**

Ed Dubois Oceangoing Sloop

Sold with BGYB in 2019 and again in 2022, RADIANCE has an impressive history of sailing around the world with reliability. She has been based all over the globe from the Mediterranean to the Pacific Sea.

A modern sloop designed by Dubois Naval Architects; RADIANCE (ex DAMAHWIL) is an extremely comfortable, seaworthy yacht. With several refurbishments including a major refit in 2019 and again in 2022, RADIANCE is truly at her best in terms of sailing performance and manoeuvrability.



Builder: **Bayards Aluminium,** interior by Rizzo, supervision of

Antonio Costamante

Length: 37.00 m

Beam: **8.38 m** 

Cruising speed: 13 knots

Cabins: 4 | Guests: 7

www.bernard-gallay.com













Oyster 70

In the exhaustive search for the right vessel to transport his family with five young children around the globe in optimized comfort and safety, this owner finally decided on "TOAD".

Finding a strong, reliable cruising yacht with long legs and five ensuite cabins, as well as all the associated features that TOAD now offers, was a challenging quest.

As "Apollonia", this Oyster 70 was found resting in the South of England, and so the story began. The owner's requirement for no compromise on the technical performance of the yacht necessitated a substantial refit, upgrading and replacing a large proportion of the vital technical components. The details of these improvements are contained in a separate list available to interested parties. TOAD was the chosen vessel for an 18-month long family cruise from Europe to New Zealand. She has proved immensely reliable and fit for purpose.

Builder: Oyster Marine Ltd

Length: 21.14 m Beam: 5.26 m

Cruising speed: 9 knots

Cabins: 4 | Guests: 8





# BLUES

BLUES is a 14-metre yacht built by the famous Nautor Swan shipyard in 2020. This Swan 48-204 has already received many improvements for long distance cruising and double-handed racing. She has been tested in various conditions and is ready for further sailing.

# **Specification**

Year/Refit: 2020

Builder: Nautor Swan

Architect: Hoek Design

Length: 14.78 m

4.59 m Beam:



# **SALES NEWS**



# ASAHI 104ft Sloop

1998 - Refit 2019. Designed and built for an experienced yachtsman and supervised by an excellent professional crew, ASAHI was destined from the beginning to be a top-notch performer on the water and in the charter market.

Performing on the water, ASAHI has clocked 15 knots reaching and 23 knots surfing downwind.

Performing in the charter market, ASAHI is reportedly the only sailing yacht which has 4 Owner/Guest staterooms which convert from 8 single beds to 4 king-sized beds of 7-foot length. In addition, the

forward two staterooms can convert into one large master suite with a centre line king bed and his and her bathrooms. This makes for incredible versatility which enables ASAHI to cater to any configuration of a charter group. The charter possibilities are limitless.

By the same token, the crew quarters offer a large, queen-bedded Captain's cabin and two other cabins, one with double and one with twin berths. On deck the enormous cockpit, free of winches and lines encourages convivial relaxation, while the helm cockpit aft offers a place for the Crew to work easily with access to their crew quarters below. Wide steps on the reverse transom give immediate dinghy and water access.



Builder: Trehard

Type: 104ft Sloop

Length: 31.80 m

7.40 m Beam:

Cruising speed: 10 knots

Cabins: 4 | Guests: 8

















# 92ft Beneti Classic *Daylami*

DAYLAMI, previously named Marga, Kaiser, Why Not, and Voyager, features exterior design and naval architecture by Benetti SpA. Up to 8 quests are accommodated on board, and she also has accommodation for 5 crew members including the captain.

She has a steel hull and aluminium superstructure. She is powered by 2 General Motors engines, which give her a cruising speed of 13 knots and a top speed of 14 knots. The yacht has a range of 1,200 nautical miles at

a speed of 13 knots. She carries 20,000 litres of fuel on board, and 14,000 litres of water. On the ranking of the largest yachts in the world, DAYLAMI is listed as number 6,612th. She is the 316th-largest yacht built by Benetti.

# **Specification**

Year/Refit: 1972 / 2000

Builder: Benetti

Architect: Benetti SpA

Length: 28.00 m

Beam: **6.49 m** 

Cruising speed: 8 knots

Cabins: 7 | Guests: 8

www.bernard-gallay.com





# 92ft Motor Yacht Heartbeat of Life

Launched in 1989 with a major refit in 2008 at Moonen Shipyards in Holland, HEARBEAT OF LIFE is a luxury semi displacement motor yacht.

HEARBEAT OF LIFE boasts 4 cabins for up to 8 guests including a wide master suite with a study area, a further double bed cabin, one twin cabin with Pullman and one single bed cabin for a child. She is also capable of carrying up to 4 crew on board, ensuring guests are treated to a luxurious and pampered experience.

- Low consumption: 100 L per hour at 9 knots
- Bureau Veritas Certified & Maltese Commercial Flag
- Proven to be safe, economical, comfortable and very well-maintained

# Length: 28.20 m

Beam: **6.40 m** 

Cruising speed: 12 knots

Specification
Year Refit: 1989 / 2008
Architect: Mulder Design
Builder: Heesen Yachts

Cabins: 3 | Guests: 7

www.bernard-gallay.com





# Long Range Gentleman Motor Yacht *Themara*

THEMARA, designed by the Scottish naval architects G.L. Watson & Co. was built according to the traditional lines to Lloyds class by Ailsa Shipbuilding, Troon, Scotland in 1962.

She was previously named La Bimba, Fair Lady, Atlantis of the Seven Seas, Morning Watch. This compact ocean-going yacht has a top speed of 11.0 knots and she boasts a maximum range of 4,000 NM

when navigating at cruising speed, thanks to her twin Gardner diesel engines (now completely rebuilt). She was also a support vessel for the filming of Luc Besson's Atlantis.

# **Specification**

Year: 1962/2022

Architect: G.L. Watson & Co. Builder: AILSA SHIPBUILDING,

Troon, Scotland
Length: 24.60 m
Beam: 6.10 m

Construction: **Steel/Aluminium** 

Cruising speed: **9 knots** 

Cabins: 5 | Guests: 8







# BARON TRENCK Eurocraft 142'

BARON TRENCK was built by Eurocraft with an ice-breaker hull to explore the world, she is the largest yacht built by Eurocraft so far. BARON TRENCK is incredibly stable at anchor, and she is even equipped by zero-speed stabilizers.



relax and enjoy the spectacular vistas as you cruise on by. BARON TRENCK is in the top 30% by LOA in the world. She is one of 546 motor yachts in the 40-45m size range, and, compared to similarly sized motor yachts, her volume is 109.46 GT above the average.

This explorer yacht is tailor-made for adventures across the high seas; from the tropics to the poles, where all you need to do is kick-back,

Designer: Eurocraft Studio

Length: 43.50 m

8.20 m Beam:

Cruising speed: 10 knots

Cabins: 6 | Guests: 12













# Couach 2800 Noe

NOE is a unique semi displacement motor yacht with outstanding seaworthiness and performances. She boasts a modern, comfortable and good-looking interior.

Her owner who is keen yachtsman had been around the world with his previous yacht, still a well-known  $80^{\rm ft}$  sailing catamaran. Therefore, he has used NOE for the last 6 years with the assistance of just one crewmate, his long term and experienced captain.

# Key Features:

- Outstanding seaworthiness & performances
- Modern, comfortable and good-looking interior for up to 8 guests
- SEAKEEPER anti-roll gyro system under way & zero-speed stabilizers

# **Specification**

Year: 2013

Builder: Couach
Type: Couach 2800

Length: 28.60 m

Beam: **6.50 m** 

Draft:

Cruising speed: 28 knots

1.30 m

Cabins: 4 | Guests: 8





# Ferretti 630 Ellion

# ELLION is a private Motor yacht very well maintained by her meticulous owner.

The exterior profile of the Ferretti 630 is very slender and aggressive, thanks to an uninterrupted spherical glazed surface, of innovative design, extending from stern to bow. In the interior, the result is a 360-degree view of the sea, enhancing the impression of depth. The

addition of huge open-view windows to the owner's cabin is another plus feature in the management of the light.

The berth in Empuria Brava is available for the future owner.

# **Specification**

Year: 2008

Builder: Ferretti

Type: Ferretti 630

Length: 19.46 m

Beam: 5.53 m

Draft: **1.61 m** 

Cruising speed: 20 knots

Cabins: 3 | Guests: 6

www.bernard-gallav.com





# Lobster 65 Olympic Maritime

# ${\tt OLYMPIC\,MARITIME\,was\,built\,by\,the\,Chinese\,shipyard\,Jianghua\,Marine,\,known\,for\,its\,incredible\,motor\,yachts.}$

This Lobster 65 is a safe and reliable vessel: she is able to cruise peacefully on all waters. Well maintained by her owner, her 3 cabins can host up to 6 of your family and friends in full serenity. As a very welcoming and spacious unit, OLYMPIC MARITIME has a great sunbathing area at the front of her deck.

# **Specification**

Year/Refit: 2013

Builder: AB Yachts

Length: **19.95 m** 

Beam: **5.09 m** 

Construction: GRP

Cruising speed: 14 knots

Cabins: 3 | Guests: 6







175ft Steel/Aluminium Displacement Motor Yacht

A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 12 guests in 7 cabins as well as 6 crew members. She is one of the few yachts of her type still available and has great potential for family cruising and on the charter market.



GmbH & Co

Type: Displacement Motor Yacht

Length: 53.50 m 7.70 m

Beam:

Cruising speed: 12 knots

Cabins: 7 | Guests: 12





CHEETAH MOON is a 38m Steel/Aluminium Displacement Motor yacht built by famous Cantiere Navale Nicolini in 1986.

This beautiful motor yacht offers 5 cabins to accommodate 10 guests with 7 crew. CHEETAH MOON is in excellent condition, continuously maintained to a very high level.

In 2012, new CAT C32 engines and 2x Kohler 80kW generators were installed.



# **Specification**

Builder: Cantiere Navale Nicolini

Type: 38m Custom

Length: 38.36 m Beam: 7.54 m

Construction: Steel/Aluminium

Cruising speed: 11.5 knots

Cabins: 5 | Guests: 10







# Classic Gaff Schooner O'Remington

O'REMINGTON is a legendary wooden gaff schooner. Her history is linked to the city of Cannes since

the famous film director Frederico Fellini redesigned her interiors. O'REMINGTON sports the golden palms of the Cannes Film Festival at her bow. The last reconditioning from 2017 to 2021 was carried out under the control of the French surveyor Patrick Mage. She is now a class yacht of

French heritage interest with a berth in Cannes at a reduced cost. She has great potential for commercial activities in luxury charter or events.

# **Specification**

Year/Refit: 1948 / 2021

Builder: Cantiere di Donna Gaeta

Length: 28.00 m

Beam: 5.60 m

Construction: Wood

Cabins: 5 | Guests: 6



**Specification** Year/Refit: 1966/2010 Architect: Eugène Cornu Builder: Cantieri Sangermani

Type: Yawl Marconi Length: 19.64 m

4.56 m Cruising speed: 10 knots Cabins: 3 | Guests: 6

Beam:



# Photos © Tim Wright

# Yawl Marconi Sangermani 64 *Giannella II*

GIANNELLA II is a wonderful classic sailing yacht, ideal for family cruising in absolute comfort. She has won many regattas including The Voiles de St Tropez and Conde de Barcelona.

She features lovely warm interiors and is easy to sail! Her first owner, an Italian, commissioned the construction of GIANNELLA II under a double signature. First the plans were designed by Eugene Cornu, a famous French Naval Architect, known for his extreme severity about quality of construction. Second, she was built by Cantieri Sangermani, considered one of

the best wooden sailing yacht shipyards in Europe. The result is a perfect classic sailing yacht, easy to sail and comfortable for long sea passages.



# Classic 20 Dolce Vita

DOLCE VITA, built in 2004, was created by a small shipyard specialised in wooden construction in Santander, Spain.

The hull and superstructure are made of wood, mixing traditional construction and design with the latest techniques. She truly resembles the timeless elegance of more traditional classic yachts . DOLCE VITA has been designed with enjoying comfortable holidays in mind, sailing peacefully, easily and safely. The yacht is mainly used for shorter

journeys, but her fuel range stretches to further extended coastal trips. DOLCE VITA's romantic exterior lines transport all her viewers to another era while incorporating all the present-day conveniences associated with recreational navigation.

# **Specification**

Year: 2004/2022

Builder: Astilleros Ruiz Designer: Oliver Design

Length: 20.00 m

Beam: 4.60 m Construction: Wood

Cruising speed: 6.8 knots

Cabins: 3 | Guests: 6





# **ATLANTIC**

212ft New Classic Schooner

She is a replica of the legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race ensured that she went down in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his

ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautiful, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m<sup>2</sup> of sail, more than two and a half times that of the already awesome J-Class yachts.







Designer: William Gardner

8.85 m

Cruising speed: 10 knots

Cabins: 6 | Guests: 12

Builder: Van Der Graaf Type: 3 Mast Schooner

Length: 64.50 m

Beam:







CNB 93 Savarona

SAVARONA, a performance world cruiser, was designed by naval architect Philippe Cabon and Frank Darnet (interior) and custom built in aluminium, by the French shipyard CNB.

SAVARONA has now completed an extensive refit, done by an experienced owner who is a perfectionist. The result is a stunning yacht that is better than new, with \$1.5M invested. Not only was SAVARONA fully repainted, mast-boom-hull-superstructure, but also new 16 mm Burma teak decks and cap rail was laid, with new teak added to the coach roof well.

# **Specification**

Year/Refit: 2001/2021

Architect: Philippe Cabon and

Frank Darnet

Builder: CNB

Length: 28.60 m 6.72 m

Cruising speed: 10 knots

Cabins: 3 | Guests: 6





Garcia 85 Fani

A Berret-Racoupeau design, FANI is a Garcia 85 aluminium sloop with a lifting keel. She is exceptionally well built and maintained, as proven by her round the world tour.

She had major refits in 2014 and 2020/21 and is now ready to undertake similar cruising trips. In short, FANI is a very comfortable, strong and reliable sailing yacht, capable of covering vast distances with ease, as well as anchoring in shallow waters thanks to her lifting keel. She boasts 4 cabins for up to 12 guests onboard if amongst family or friends, or 10 guests if more privacy is desired.

# **Specification**

Year/Refit: 2005/2020

Architect: Berret Racoupeau

Yacht Design

Builder: Garcia Length: 26.00 m

6.85 m Beam:

Cruising speed: 9 knots

Cabins: 4 | Guests: 12





# 82ft Judel Vrolijk *Ikigai*

Exhibited at the Cannes Yachting Festival 2023

Extensive refit & refurbishment in 2018 at Vitters Shipyard in what was effectively a complete rebuild. The spacious, modern and welcoming interior is fashioned from clear varnished teak.

Large master cabin & 2 guest cabins (sleeping up to 8 guests) forward. Amidships, you find a spacious saloon and dining room. Behind the companionway, to port, she boasts the brand new high-tech navigation station, chart table and crew cabin; and to starboard, a galley and crew mess. The transom gives access to the garage where the tender. IKIGAI is MCA coded for charter and has been very successful over the past 3 years.

# **Specification**

Year/Refit: 2002/2018 Architect: Judel Vrolijk

Builder: JFA Refit: Vitters

Length: 25.13 m 6.00 m Beam: Draft: 3.50 m Cruising speed: 12 knots

Cabins: 3 | Guests: 8





 $\underset{\text{Wally 100}}{Y3K}$ 

Designed by German Frers as a cruiser-racer with all-round performance, Y3K is a state-of-the-art **example of a Wally Yacht**, with a powerful sail plan, flush decks, an aft Terrace-on-the-Sea, large volumes, and timeless interiors designed by German Frers accommodating up to 8 guests. She has an impressive racing pedigree in the superyacht regattas including three Maxi Yacht Rolex Cup trophies, and comes with a full racing wardrobe and equipment to compete next summer!



Exhibited at the Palma Superyacht Village 2023

Length: 30.50 m

6.80 m Beam:

Cruising speed: 12 knots

Cabins: 5 | Guests: 8











# Southern Wind 78 Elise Whisper

Designed as a cruiser-racer, the Southern Wind 78 ELISE WHISPER is ideal for both bluewater navigation and competitive races. Her deck layout features a large guest cockpit protected by a collapsible and recessed dodger, which is well separated from the sailing cockpit. She is the perfect yacht for families, friends, and couples to spend an amazing time together with an experienced regatta captain and an Italian/French chef on board.

Thanks to an accurate refit, carried out under the supervision of Southern Wind Shipyard customer care team, ELISE WHISPER boasts a completely new teak, which appraises her clean and flush deck.

# **Specification**

Year/Refit: 2001/2021

Architect: Reichel-Pugh

Builder: Southern Wind

Length: 23.99 m

Beam: 5.91 m

3.80 m Draft:

Cabins: 3 | Guests: 8

**Specification** Year/Refit: 2007/2022 Architect: Luca Brenta & Co

Builder: Nautor Swan Lenath: 23.20 m

6.63 m Cruising speed: 11 knots Cabins: 4 | Guests: 8

Beam:





# Swan 76 Lifting Keel *Silandra V*

SILANDRA V is a beautiful, custom ocean-going sailing yacht for long distance sailing and around the world cruises.

The sailing yacht is entirely built-in carbon composite. She has outstanding performances, and she is fitted with a lifting keel. SILANDRA V is truly unique, featuring an impressive array of innovations that combine to create the perfect cruising yacht with competitive racing power. With her current owner, she undertook an impressive trip around the world for 6 years. She is comfortable, spacious and she underwent a refit in 2022.



Year/Refit: 1991 / 2021 - Architect: German Frers - Builder: CNB Length: 23.16 m - Beam: 6.00 m - Cruising speed: 9 knots

Cabins: 4 | Guests: 8



# CNB 76 Fifty Fifty

FIFTY FIFTY is a sturdy, high-performance blue-water cruiser, featuring an aluminium hull with a teak deck and Sparcraft aluminium mast and boom.

The vessel has been carefully maintained and upgraded, with particular attention to machinery, deck and navigation equipment. FIFTY FIFTY underwent an extensive refit in 2021 and in 2017-19.

FIFTY FIFTY has sleek, fast lines which accentuate her dynamic and performance orientated character, not forgetting about comfort. She is equipped with extremely user-friendly systems, featuring state of the art sail handling and a comfortable modern cruising interior.





# TELSTAR VI

97ft Alan Buchanan Ketch

TELSTAR VI is a classically designed, auxiliary ketch with all the character and style of the 1960s, but the luxurious comfort, amenities and advantages of a modern yacht. Her strength and long range will provide endless enjoyment for local and world cruising. TELSTAR VI is carvel built of mahogany and oak. She underwent a substantial €13 Million refit in Malta from 2012 to 2019 where she was completely stripped out, partly replanked, her beams and floor replaced with laminated beams, re fastened and

sheathed with epoxy. Her all-new equipment also includes carbon spars. The extensive refit enables MCA coding.

Exhibited at the Palma Superyacht Village 2023

Architect: Alan Buchanan

Builder: Cantiere Craglietto Yard

Length: 29.65 m

Beam: **5.64 m** 

Cruising speed: 10 knots

Cabins: 3 | Guests: 6

www.bernard-gallay.com













# Reichel Pugh 72 Aragon

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions.

The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for. This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.

# **Specification**

hotos © Studio Borlenghi

Year/Refit: 2006 / 2019

Architect: Reichel-Pugh

**Builder: Yachting Developments** 

Length: 22.00 m Beam: 5.00 m

Cruising speed: 10 knots

Cabins: 3 | Guests: 9





# Vismara V71 Red Carpet

RED CARPET is a beautiful 22m sailing yacht. She has 3 comfortable cabins and has been designed as a winning racing yacht, equipped with cutting-edge technology to meet the expectations of a passionate sailor that wants to spend his sailing holiday on a high performing, fast, fun, and sporty yacht.

RED CARPET is all carbon made. Her sleek and fast water lines guarantee excellent hydrodynamic features. The wide sail area with Millennium technology ensures impressive performance, both with light breeze, and with challenging weather conditions. The clean, modern, and elegant outdoor deck gives RED CARPET a strong and unique personality and all the comfort of a cruise yacht.

Year: 2017

Builder: Vismara, Italy

Length: 21.82 m Beam: 4.79 m

Draft: 2.60/3.60 m

Construction: Carbon

Cabins: 3 | Guests: 6





Also Available for charter

Nacira 67 Shamlor

With over twenty years of experience in the sailing market, the Italian shipyard Maxi Dolphin, known for producing one-off yachts, has followed its natural evolution and launched the 20m sailing yacht Dream 67 SHAMLOR.

SHAMLOR is made both for leisure and race, described as "the most powerful leisure yacht worldwide, able to reach speeds in excess of 30 knots - with a sea view from the dining table!" She features plenty of discretely packaged race technology, including light Karver headsail furlers driven via endless Dyneema loops from the powerful electric winches aft - much lighter than electrical furlers.

Year/Refit: 2012 / 2015

Architect: Axel de Beaufort Builder: Maxi Dolphin

Length: 20.42 m

Beam: 5.95 m

Cruising speed: 12 knots

Cabins: 3 | Guests: 6





# Swan 60 Albator Too

### ALBATOR TOO is the sixth Swan 60 in creation.

She was constructed using a pre-preg carbon fibre/Epoxy sandwich laminate over a Corecell foam core. Winner of the Nord Stream Race in 2016, she has been optimised for cruising without compromising her regatta winning capabilities. She has just undergone a major refit in 2020/21. She features 3 comfortable double cabins for up to 6 guests.

Architect: German Frers

Builder: Nautor Swan Length: 18.86 m

Beam: 5.09 m Construction: Carbone Cabins: 3 | Guests: 6





# 58ft Code 2.1 Black Legend 4

All New. Black Pepper Code 2.1 Vintage racer-cruiser designed by Marc Lombard.

Imoca 60-inspired offshore speed machine in full carbon with centreboard, water ballast and easily managed rig-plan. The flagship of the Black Pepper fleet, she is perfectly configured for racing and cruising duties on both sides of the Atlantic.

Year: 2019

Architect: Marc Lombard Builder: Black Pepper Length: 17.50 m Beam: 5.30 m Cruising speed: 8 knots

Cabins: 4 | Guests: 8





# TAJ

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist, and she is built for comfort with all charter amenities on board.

She is a safe boat capable of 300-350 miles of passage per day. She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are made of carbon fibre to keep her strong but light. She is easy to handle with electrical winches, twin helms, and a clear view over the coach roof from the cockpit. Her

salon offers a fantastic 360° panoramic view and there is dining space both indoors and outdoors. In 2017/18 TAJ completed a 10-month extensive refit: new bimini, new interior design, new bathrooms, new engines, new generators, new cockpit table, new Awlgrip paint, new water maker, new teak, new rig, new carbon boom, new tender and toys, and so on... Plus all her equipment has been upgraded. She benefited from another extensive refit in 2019. She is now in spotless condition and ready set sail around the world.



Architect: VPLP Design

Builder: Trimarine

Length: 24.00 m

Beam: 11.02 m

Cruising speed: 12 knots

Cabins: 3 | Guests: 6

www.bernard-gallay.con









# Bernard Gallay

# **Classic Yachts**



 ATLANTIC
 New Classic Schooner Replica

 64.50 m
 2010

 Location: France/Italy
 EUR 12 000 000



SANSSOUCI STARSteel/Aluminium Large Motor Yacht53.53 m1982Location: Flensburg, GermanyEUR 2 250 000



KRISSAbeking & Rasmussen Built45.00 m1974, Refit 2017Location: MaltaP.O.A.



AFRICA QUEEN Classic Canoe Stern Gentleman's Yacht 29.80 m 1976

Location: Sète, France P.O.A.



 TELSTAR VI
 97<sup>ft</sup> Alan Buchanan Ketch

 29.65 m
 1968, Refit 2019

 Location: Sète, France
 EUR 1 200 000



DAYLAMICanoe Stern Classic Gentleman's Yacht28.01 m1972, Refit 2000Location: Corfu, GreeceEUR 795 000



O'REMINGTONClassic Gaff Schooner28.00 m1948, Refit 2021Location: Cannes, FranceEUR 950 000



TAMORYClassic Wishbone Ketch26.58 m1952, Refit 1974Location: Ventimiglia, ItalyEUR 740 000



THEMARALong Range Gentleman Motor Yacht24.60 m1962, Refit 2022Location: Marseille, FranceEUR 950 000



AITOR Laurent Gilles Ketch
21.75 m 1964, Refit 2017
Location: Sète, France EUR 460 000



 LUN II
 Norvegian Galeas

 20.76 m
 1914

 Location: Amsterdam, NL
 EUR 295 000



 DOLCE VITA
 Classic 20

 20.00 m
 2004, Refit 2022

 Location: Genoa, Italy
 EUR 600 000



GIANNELLA IIYawl Marconi Sangermani 6419.64 m1966Location: Palma de Mallorca, SpainEUR 495 000



KIWI	Motor Gentleman's Yacht
18.30 m	1914
Location: Sète, France	P.O.A.



SILK	8 M JI
14.85 m	1947, Refit 2016
Location: Lorient, France	EUR 195 000

# SALES Index

# **Motor Yachts**



SANSSOUCI STARSteel/Aluminium Large Motor Yacht53.53 m1982Location: Flensburg, GermanyEUR 2 250 000



KRISS	Abeking & Rasmussen Built
45.00 m	1974, Refit 2017
Location: Malta	P.O.A.



BERZINCCamper & Nicholsons Design44.68 m1977, Refit 2012Location:West MediterraneanEUR 3 600 000



 BARON TRENCK
 Eurocraft 142'

 43.50 m
 2011, Refit 2023

 Location: Loano, Italy
 EUR 13 900 000



 CHEETAH MOON
 38m Custom

 38.36 m
 1986, Refit 2020

 Location: Malta
 EUR 3 000 000



 PAULA III
 Mondomarine 120

 38.00 m
 1995, Refit 2022

 Location: Valencia, Spain
 EUR 2 200 000



 DONNA DEL MARE
 New Classic

 34.10 m
 2006

 Location: Croatia
 EUR 3 990 000



AFRICA QUEEN Classic Canoe Stern Gentleman's Yacht 29.80 m 1976
Location: Sète, France P.O.A.



 NOE
 Guy Couach 2800 Open

 28.60 m
 2013

 Location: Port Grimaud, France
 EUR 2 950 000



HEARTBEAT OF LIFEHeesen Yachts28.20 m1989, Refit 2008Location: Barcelona, SpainEUR 1100 000



DAYLAMICanoe Stern Classic Gentleman's Yacht28.01 m1972, Refit 2000Location: Corfu, GreeceEUR 795 000



 HALKIN
 Mangusta 72

 21.56 m
 1999

 Location: Alassio, Italy
 EUR 430 000



OLYMPIC MARITIME	Lobster 65
19.95 m	2013
Location: Marseille, France	EUR 620 000



ELLION	Ferretti 630
19.46 m	2008
Location: Roses, Spain	EUR 795 000



GLADIATOR	Galeon 445 HTS
14.98 m	2017
Location: Hyères, France	EUR 490 000

# Bernard Gallay

# **Sailing Yachts**



ATLANTIC New Classic Schooner Replica
64.50 m 2010
Location: France/Italy EUR 12 000 000



 Y3K
 Wally 100<sup>ft</sup>

 30.50 m
 2009, Refit 2022

 Location: Palma de Mallorca, Spain
 EUR 4 300 000



 TELSTAR VI
 97<sup>ft</sup> Alan Buchanan Ketch

 29.65 m
 1968, Refit 2019

 Location: Sète, France
 EUR 1 200 000



SAVARONAAluminium Lifting Keel Sloop28.60 m2001, Refit 2021Location: CaribbeanEUR 1 790 000



 FANI
 Garcia 85

 26.33 m
 2005, Refit 2020

 Location: Saint-Malo, France
 EUR 995 000



 IKIGAI
 JFA 82 Sloop

 25.13 m
 2001, Refit 2018

 Location: Palma, Spain
 EUR 2 100 000



 CAPRICORNO
 Maxi 79

 24.01 m
 1995, Refit 2005

 Location: La Spezia, Italy
 EUR 850 000



 ELISE WHISPER
 SW 78

 23.99 m
 2001

 Location: Genoa, Italy
 EUR 1 490 000



 SILANDRA V
 Swan 76

 23.20 m
 2007, Refit 2021/2022

 Location: Imperia, Italy
 EUR 3 500 000



 FIFTY FIFTY
 CNB 76

 23.16 m
 1991, Refit 2021

 Location: Imperia, Italy
 EUR 610 000



ARAGON	Reichel Pugh 72
22.00 m	2006
Location: Palma, Spain	EUR 992 000



 RED CARPET
 Vismara V7I

 21.82 m
 2017

 Location: Viareggio, Italy
 EUR 995 000



ICHTUS	Futuna 70
21.75 m	2010
Location: Marseille, France	EUR 950 000



FELUCA	Felci 71	
21.60 m	2008	
Location: Imperia, Italy	EUR 890 00	0



JAIPUR	Centreboard Ketch
21.00 m	1991
Location: Cannes, France	EUR 550 000

# SALES Index







 KALAO
 Maxi Dolphin 65 - 2

 20.00 m
 2003, Refit 2022

 Location: Antibes, France
 EUR 780 000



 FREE BIRD
 Valero

 20.00 m
 1987

 Location: Tenerife, Canary Islands
 EUR 475 000



 VAINATO
 CNB 64

 19.51 m
 2001, Refit 2011

 Location: Cap d'Agde, South of France
 EUR 390 000



 TAONA
 Oceanis 62

 19.16 m
 2018

 Location: Trogir, Croatia
 EUR 910 000



 ALBATOR TOO
 Swan 60-906 Flush Deck Version

 18.86 m
 2012, Refit 2021

 Location: Port Grimaud, France
 EUR 1680 000



BLACK LEGEND 4Black Pepper Code 2.117.40 m2019 (New - Sold by her Shipyard)Location: Port Grimaud, FranceEUR 1695 000



 RAPH'AL
 Dufour 56 Exclusive

 17.15 m
 2019

 Location: Saint-Cyprien, France
 EUR 560 000



DUNESangermani 55tt16.70 m1962Location: Port Saint Louis du Rhône, FranceEUR 135 000



 TAYYA
 Sloop 54'

 16.55 m
 1990, Refit 2022

 Location: Tenerife, Canary Islands
 EUR 195 000



 LAZY DAYS
 Cruising TM 52

 15.85 m
 2004

 Location: Palma de Mallorca, Spain
 EUR 380 000



 DAGUET<sup>2</sup>
 Mylius 50

 15.60 m
 2016

 Location: Marseille, France
 EUR 795 000



WATER MAIDEN Cat-Rigged Sailing Yacht
13.90 m 2008

Location: Canet en Roussillon, France EUR 145 000



 PEGASE
 Kobe 43'

 13.00 m
 2010

 Location: Canary Islands
 EUR 350 000



ROCQUETTECamper & Nicholsons 4312.88 m1964, Refit 2019Location: Douarnenez, France,EUR 115 000



# Multihull



DOUCE FRANCETwo Masted Catamaran Schooner42.20 m1998, Refit 2015Location: MediterraneaP.O.A.



OCEAN PEARL	Maxi Catamaran
33.50 m	2000
Location: Barcelona, Spain	EUR 950 000



 TAJ
 VPLP 77

 24.00 m
 2003, Refit 2019

 Location: St Tropez, France
 EUR 1990 000



 GP 70
 GP 70

 21.00 m
 New, to be launched soon!

 Location: Portugal
 P.O.A.



MOBY DICKGalathea 6519.81 m2009Location: Dominique, CaraïbesEUR 980 000



 TRAMONTANE
 Catana 65

 19.70 m
 2008, Refit 2021

 Location: Gruissan, France
 EUR 990 000



SHOCKWAVECustom 63' Trimaran19.20 m2010Location: CroatiaEUR 74



 FRIENDS FOREVER
 DH 550

 16.75 m
 2016

 Location: Portimao, Portugal
 EUR 655 000



PARADISENautitech 54216.30 m2012Location: Canet en Roussillon, FranceEUR 700 000



# **NEW CONSTRUCTION**





MACHTSILE

# BGYB represents *YYachts in France*

The YYachts shipyard is located on the Baltic Sea, almost directly on the water. Here we can manufacture yachts up to 35 metres in length.

The shipyard is equipped with modern and technologically advanced systems to guarantee efficiency and precision in production. At the sametime, the structure is simple and straightforward to live up to the YYachts philosophy of "Keep it simple".

Their goal is to build sailing yachts that give you time for yourself as well as freedom and fun with your family and friends - a reliable investment in a better quality of life. We will treat you with the honesty and authenticity with which we produce our yachts. Our passion is to build sustainable sailing yachts that are ahead of their time, yet easy to sail and maintain.



# YCustom

YYachts has developed an entire custom division of the company specialized in the design and production of unique customized luxury super yachts. Our team of specialists with many years of experience develops fully customized yachts according to the owner's dreams and wishes. YYachts hulls and superstructures are exclusively in carbon fibre, and we are specialized in up to 35 meters in length, customized and individual sailing yachts made of carbon built in Germany.

Please note that the measurements are not determined as the YCustom is completely customizable.

Year: 2022
Architect: Tripp Design
Builder: Y Yachts
Length: 22.00 m
Beam: 6.00 m

sail area, set this almost 22 meter, 70 foot, long yacht in motion even in the lightest of winds. Her good ballast ratio keeps her very stable, so that a Y7 is extremely pleasant to sail. This luxury yacht was designed for family vacations as it can be operated

yacht was designed for family vacations as it can be operated with a very small crew or even alone. Easy handling combined with excellent performance and an interior completely tailored to the owner has made the Y7 a bestseller in the YYachts portfolio.

A displacement of about only 29 tons and 300 square meters of

Year: 2022
Architect: Tripp Design
Builder: Y Yachts
Length: 21.86 m
Beam: 5.75 m
Cabins: 3 | Guests: 6

**Specification** 

Exhibited at the Palma Superyacht Village 2023



Yδ

With its construction, the Y8 has good potential for regatta victories. Since the mast has been placed further aft, the new Y8 carries a larger headsail, which provides better height in the wind. In the cockpit, guests enjoy a wonderful sailing atmosphere al fresco. The crew has a separate entrance here. With its soft edges and coachroof, and flooded with natural light, the Y8 has a relaxing atmosphere!

Due to its design, the Y8 can be sailed with a very small crew, making it an ideal family yacht.

Architect: ISS Design
Builder: Y Yachts
Length: 23.99 m
Beam: 6.50 m
Cabins: 4 | Guests: 8



Y

Y7

Our Y9 is unique and so is every single Y9. Above all, she is as individual as our customers themselves, because her layout and equipment are completely variable. She is available in three exciting versions – Y9, Y9 Pilot House, Y9 Custom. The main focus for Y9 owners is spending time with family and friends on board. As a result, the 90-foot carbon sailing yacht is easy to sail even with a small crew. Her interior design fulfills and even extends all owners' wishes for a family yacht. Of course, the Y9 can also

prove her potential on regatta courses in the Mediterranean or the Caribbean.

ofterranean or the Carlobean.

Exhibited at the Palma Superyacht Village 2023

Architect: Tripp Design

Builder: Y Yachts

Length: 27.40 m

Beam: **6.80 m** 

Cabins: 4 | Guests: 8



# **Racing**



 OCEAN PEARL
 Maxi Catamaran

 33.50 m
 2000

 Location: Barcelona, Spain
 EUR 950 000



**Y3K** Wally 100<sup>ft</sup>
30.50 m 2009, Refit 2022 *Location:* Palma de Mallorca, Spain **EUR 4 300 000** 



 CAPRICORNO
 Maxi 79

 24.01 m
 1995, Refit 2005

 Location: La Spezia, Italy
 EUR 850 000



 SILANDRA V
 Swan 76

 23.20 m
 2007, Refit 2021/2022

 Location: Imperia, Italy
 EUR 3 500 000



 ARAGON
 Reichel Pugh 72

 22.00 m
 2006

 Location: Palma, Spain
 EUR 992 000



 MERCI
 Imoca 60

 20.10 m
 2010

 Location: Toulon, France
 EUR 390 000



 CHESSEA
 Volvo 60

 19.50 m
 1997, Refit 2015

 Location: Sète, France
 EUR 180 000



 SHOCKWAVE
 Custom 63' Trimaran

 19.20 m
 2010

 Location: Croatia
 EUR 740 000



 ALBATOR TOO
 Swan 60-906 Flush Deck Version

 18.86 m
 2012, Refit 2021

 Location: Port Grimaud, France
 EUR 1680 000



 WILD JOE
 60' Canting Keel Mini Maxi

 18.57 m
 2002, Refit 2018/2020

 Location: Primosten, Croatia
 EUR 390 000



 GLOBE
 Ex Imoca 60

 18.28 m
 1992

 Location: Gdansk, Poland
 EUR 115 000



 AUSTRIA ONE
 Ex Imoca 60

 18.28 m
 1995, Refit 2012

 Location: Split, Croatia
 EUR 145 000



LE CIGARE ROUGE	Open 60
18.18 m	1991, Refit 2018
Location: La Trinité sur Mer, France	EUR 250 000



DAGUET <sup>2</sup>	Mylius 50
15.60 m	2016
Location: Marseille, France	EUR 795 000



HYDRA	Class 40 N.149
12.19 m	2017, Refit 2022
Location: Guadeloupe, Caribbean	EUR 295 000



# **CHARTER**



# FANCY Swan 108

The brand-new Swan 108 FANCY will be launched in June 2023 and will enter the charter market in August in the Mediterranean. Designed by German Frers and Nautor's Swan, she combines comfort, performances, elegance and style for a luxury cruise between family and friends.

Enhanced by a powerful carbon rig and high-tech

sails, FANCY delivers spectacular sensations from behind the helm. She accommodates up to 9 guests in 4 luxury cabins with a silver star service and a wide range of water activities!



Summer Operating Areas 2023: **West Mediterranean** 

# **WEEKLY CHARTER RATE**

From EUR 115 000







# **CHARTER**



# NOMAD IV 100ft Finot conq Design

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family

charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.



Summer Operating Areas 2023: West Mediterranean

**WEEKLY CHARTER RATE** 

From EUR 56 000











# MAGIC CAT

Maxi Catamaran

The sailing catamaran MAGIC CAT isn't just any mass-produced yacht.

MAGIC CAT's performances are well known by all experienced sailors. This sailing catamaran was built by the shipyard Multiplast, where also the racing catamarans 'Orange 2' and 'Groupama 3', two of the fastest boats on the planet, were also constructed!

MAGIC CAT will captivate sailing enthusiasts, who will

be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.



Length: 25.00 m Guests: 8 | Crew: 4

Summer Operating Areas 2023:

West Mediterranean

# **WEEKLY CHARTER RATE**

From EUR 35 000

www.bernard-gallay.com







# SEMPER FIDELIS

Alegria 67

A brand new 67 feet catamaran, SEMPER FIDELIS accomodates all, as the charter of your dreams.

The light tones and large glass surfaces of the saloon create a relaxing environment, highly aided by the luxurious sofa and juice bar areas of the saloon.

For entertainment, SEMPER FIDELIS presents a range of activities, from sunbathing in the warm Mediterranean climate to a heated jacuzzi, perfect for enjoying the picturesque views. Equipment

on board will also allow you to practice water skiing and wakeboarding, or even trips to beautiful beaches along the coast. Evenings on this catamaran can be spent in front of the overhead projector or in the comfort of lavish cabins, including a studio with a sea view.



Builder: Fountaine-Pajot

Length: **20.42 m** 

Guests: 6 | Crew: 3

Summer Operating Areas 2023:

West Mediterranean

**WEEKLY CHARTER RATE** 

From EUR 40 000

www.bernard-gallav.com















SARALISA is a Sunseeker 75 Yacht that does not fail to impress. The main deck is very bright thanks to large windows letting in natural light that illuminates both the dining area and the separate sitting area. The upper deck benefits from a large outdoor area with a bar, sun bed and a dining table. It is the perfect space to relax in a secluded bay or enjoy a freshly prepared meal in privacy. The lower deck consists of 4 cabins that can accommodate up to 8 people.

Having 2 crew members to give an optimal service, she accepts charters for up to 8 people.

Summer Operating Areas 2023:

West Mediterranean

# **WEEKLY CHARTER RATE**

From EUR 38 000





# Sanlorenzo 82 Ola

Boasting a host of fabulous amenities and a classic interior, OLA is tailor made for elegant charters. Relax on her sun pads, dine beneath the shade of the canvas bimini or hop aboard her tender for a ride, and let your cares slip away. Refitted in 2021, OLA offers guest accommodation for up to 8 guests in 4 comfortable cabins. The bed configuration includes 4 singles in 2 twin cabins and 2 king size beds in 2 in one Master Suite and one VIP stateroom. She is also capable of carrying up to 3 crew onboard to ensure a relaxed luxury yacht charter experience.

Year/Refit: 1997/2021

Builder: Sanlorenzo

Length: 23.95 m

Guests: 8 | Crew: 3

Summer Operating Areas 2023:

West Mediterranean

### **WEEKLY CHARTER RATE**

From EUR 22 000





# 106<sup>ft</sup> Alloy Yachts *Irelanda*

IRELANDA was built by New Zealand shipyard Alloy Yachts. Winner of the Showboats Award for Best Sailing Yacht under 36m at the time of her launch, IRELANDA is the perfect yacht for performance sailing, as well as comfortable cruising.

She features naval architecture and design by pedigree Dutch studio Hoek Design. A voluminous interior and large deckhouse make her a comfortable world traveller. She

is presented at a high standard after major upgrades in winter 2020/2021 including new sails, a new bimini, new dodger, new carpets throughout and a fully refitted tender.

IRELANDA has 3 cabins that can accommodate up to 6 guests: the master cabin with double bed, plenty of storage and en-suite shower room and two twin cabins, also with en-suite shower rooms.

Length: 31.95 m

Guests: 6 | Crew: 4

Summer Operating Areas 2023:

West Mediterranean

From EUR 35 000





# Truly Classic 90 Atalante

ATALANTE is the second Truly Classic 90 sailing yacht; she greatly benefits from the expertise of her architect Hoek Design and Dutch builder Claasen Jachtbouw. Throughout her sailing career, ATALANTE has proven to be an excellent family cruising yacht in all destinations.

The interiors of ATALANTE are extensive with alfresco living areas, with the central cockpit serving as a social centre for quests and the aft cockpit for sailing functions.

ATALANTE also features a drop down platform, situated amidships, to give ease of access to the tender and for engaging in water activities. Extensive refits from 2014, including a major in 2022, have left ATALANTE in meticulous shape with well-designed and decorated cabins and a sleek overall look.

Naval Architect: Hoek Design

Builder: Holland Jachtbouw

Length: 27.50 m

Guests: 6 | Crew: 3

Summer Operating Areas 2023: West Mediterranean

**WEEKLY CHARTER RATE** 

From EUR 37 000







Wally 83 Wally One

Exhibited at the Palma Superyacht Village 2023

WALLY ONE is one of the original Wally Yachts. Built in 1991, her design was still far ahead of her time, and revolutionized the Superyacht world. She was built as a luxury cruising yacht that could be enjoyed by families, with all the performance capabilities of a maxi-yacht racer. Totally refitted in 2022, she is now back on the charter market nicer than ever, ready to accommodate up to 6 guests with a crew of 4. WALLY ONE is the perfect yacht for family charters with a wide range of water activities and sports onboard.

# **Specification**

Year/Refit: 1991/2022 **Builder: Wally Yachts** Design: Luca Brenta & Co. Length: 25.15 m Guests: 6 | Crew: 4 Summer Operating Areas 2023: **West Mediterranean** 

# **WEEKLY CHARTER RATE**

From EUR 28 000





# Carbon Ocean 82 Aegir

AEGIR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the racecourse. Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style, with 2 double cabins forward and one twin cabin

with single beds, a large saloon, a comfy cockpit table for up to 8 guests and a large sunbed area on an open transom.

# **Specification**

Year/Refit: 2010/2022

Architect: Rogers Yacht Design **Builder: Carbon Ocean Yachts** 

Length: 25.10 m

Guests: 6 | Crew: 3

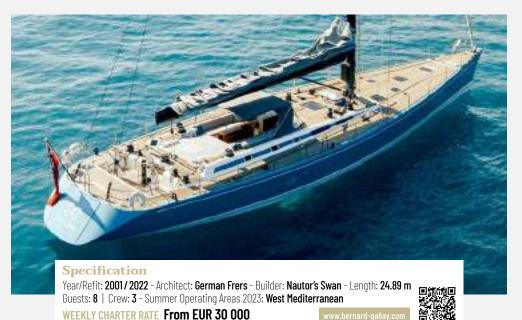
Summer Operating Areas 2023:

West Mediterranean

# WEEKLY CHARTER RATE

From EUR 29 400





# Swan 82 Kallima

The Swan 82 KALLIMA (Ex ALPINA) is an updated model of the Maxi-cruiser concept.

She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance.



# **CHARTER**



The interior styling of YCH2 was designed by German Frers and offers guest

cruiser for the Mediterranean and the Caribbean.

accommodation for up to 6 guests in 3 cabins. Her luxurious and stylish main saloon invites guests to socialize, relax and enjoy a drink. To ensure a luxury charter experience, she also accommodates 4 professional crew members with plenty of experience.



# 82ft JFA Ikigai

IKIGAI was refitted and refurbished in 2018 at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand-new high-tech navigation station, the chart table and

the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing IKIGAI is an absolute joy: sensational at the helm, she is simply fantastic upwind.

# **Specification**

**WEEKLY CHARTER RATE** 

From EUR 45 000

Architect: Judel Vrolijk & Co.

Builder: JFA

Length: 25.13 m

Guests: 8 | Crew: 2

Summer Operating Areas 2023:

West Mediterranean

### **WEEKLY CHARTER RATE**

From EUR 28 000











# Ipanema 58 Araok

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious

and spacious areas in which to relax. Host long lazy lunches in the stunning  $25m^2$  cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.

Guests: 6 | Crew: 3

Summer Operating Areas 2023: West Mediterranean

**WEEKLY CHARTER RATE** From EUR 25 000





# Sunreef 70' Seazen II

This uniquely designed catamaran, SEAZEN II, will allow you to create incredible memories with your friends and family. As requested by her owner during construction in 2008, she offers a Japanese minimalist style which features a traditional layout of Tatami mats and decorative elements imitating indigenous Shoji screens and sliding doors. She has been completely refitted in 2023, she is like new! With a width of just over 10m, SEAZEN II enables quests to sunbathe, entertain and dine al fresco with plenty of space.

Architect: Marc Lombard

**Builder: Sunreef Catamarans** 

Length: 21.40 m

Guests: 8 | Crew: 3

Summer Operating Areas 2023:

West Mediterranean

**WEEKLY CHARTER RATE** 

From EUR 30 000



# **CHARTER**



A combination of experts that lead to an advanced creation in both style and features, LUCE GUIDA features light and air as her main characters, thanks to large windows in the hull and in the deckhouse. This craft is perfectly in line with Vismara's style, characterized with high technological standards, modern design, lightweight materials and attention to details which ensure lightness, speed, safety

and liveability. The special carbon hull, designed with the shape of the new Vismara sport 'Meta', including an under floor lifting keel that does not interfere with the interiors and a generous sail plan, benefits not only her 'easy cruising' but also her race winning potential.

# **Specification**

Year/Refit: 2011/2023

Builder: Vismara, Italy

Length: 23.60 m

Guests: 6 | Crew: 2

Summer Operating Areas 2023: **West Mediterranean** 

# WEEKLY CHARTER RATE

From EUR 24 000

www.bernard-gallav.con





# 94'6 Monty North *Free at Last*

FREE AT LAST (ex CONCORDIA) was constructed in 2000 by the shipyard Monty North in Spain as a luxury sailing yacht. Maintained meticulously by her owners, the interior and exterior of the yacht reflect a sense of both comfort and performance as designed originally by Marcelo Penna. She is ideal for both cruising with friends and family as well as competitive regattas, and her spaces on board are expansive enough for dining al fresco with a relaxed atmosphere. FREE AT LAST boasts a large interior, creating a cosy atmosphere through warm wooden décor and blue fabrics.

# **Specification**

Year/Refit: 2000 / 2023

Architect: Marcelo Penna

Builder: Monty North

Length: 28.80 m

Guests: 8 | Crew: 4

Summer Operating Areas 2023:

West Mediterranéan

# WEEKLY CHARTER RATE

From EUR 29 000

www.bernard-gallay.com





# Felci 71 Performance La Videlle

LA VIDELLE is an excellent performance orientated sailing sloop designed by the famous Italian naval architect Umberto Felci.

Launched in 2006, LA VIDELLE's interior design style is bright and classic, featuring blond teak panelling and furniture. Accommodation is for up to six guests in four cabins: a full-beam master suite at aft as well as a fantastic double cabin and twin cabin with three bathrooms.









A unique sailing experience, TIRIL puts an emphasis on sustainable yachting through her Sunreef 50 Eco design which features silent propulsion, ultralight batteries and a state-of-the-art photovoltalc system.

This electric catamaran was launched in 2019 and provides an exciting opportunity to explore French Polynesia guilt-free and comfortably. Saving massive amounts of energy, this revolutionary design includes solar panels and twin electric engines, allowing guests to travel in silence and truly appreciate the environment surrounding them.

# **Specification**

Year/Refit: 2019

**Builder: Sunreef Yachts** 

Length: 15.20 m

Guests: 10 | Crew: 2

Summer Operating Areas 2023: **Pacific Ocean,** 

French Polynesia

## **WEEKLY CHARTER RATE**

From EUR 25 200





# Custom Catamaran Curanta Cridhe

CURANTA CRIDHE (Gaelic for Braveheart) is a custom-built catamaran by Dixon Yacht Design. Fully air-conditioned, this 50-foot luxury yacht boasts three cabins, each equipped with an en-suite bathroom, a desk/vanity area and lots of storage. With a Queen master and two King cabins (which can also be configured as singles) CURANTA CRIDHE is ready to welcome you, your family and friends to a luxurious and comfortable home-away-from home.

Architect: Dixon Yacht Design

Guests: 6 | Crew: 2

Summer Operating Areas 2023:

West Mediterranean

# **WEEKLY CHARTER RATE**

From EUR 18 000





Ice 60 Pura Follia

The ICE 60 is a true fast cruiser, developed for the most competitive owner, who targets both top performances in regatta and at the same time needs comfort and space while cruising.

The high construction technology and the incredible artisan quality which is evolving towards perfection each year thanks to the best of Italian craftsmanship, guarantees the top performances that Ice Yachts deliver with every boat that they launch.

# **Specification**

Year/Refit: 2020

Builder: Ice Yachts

Length: 21.00 m

Guests: 6 | Crew: 2

Summer Operating Areas 2023: West Mediterranean

# **WEEKLY CHARTER RATE**

From EUR 16 000







Giorgio Armani Superyacht Regatta Date: 06 - 10 June 2023 - Location: Porto Cervo, Sardinia, Italy

#### Race in an idyllic hamlet

For this 16th edition of the Superyacht Regatta, Giorgio Armani has been confirmed as the official sponsor. Organized by the Yacht Club Costa Smeralda, the regatta will take place crossing the waters of northeast Sardinia. Some of the world's finest sailing and multihulls will gather in an idyllic setting and their owners and guests will have the opportunity to meet on Sardinian soil during the event's social program. This year's regatta will be open to boats with a minimum length of 90 feet and multihulls with a minimum length of 50 feet. The Giorgio Armani Superyacht regatta is now well known and includes the 16th edition of the Southern Wind RendezVous and Trophy.



#### Les Voiles de St-Tropez

Date: 29 - 07 October 2023 - Location: Old Port of St-Tropez, France

#### 'Where Yachting Modernity and Tradition Meet

A spectacle to admire and aspire to every year! Les Voiles de Saint Tropez is the event of the year in every sailor's calendar - an unmissable treat. The yachts typically moored in the harbour make way for the impressive modern and classic sailing yachts, featuring the world's most beautiful in each category. 2023 brings the 25th edition - a supercharged format of 10 days where each of the fleets (Maxis, Moderns and Classics) meet and race in St Tropez in the best possible conditions. Returning to the roots of the regatta this year, 2023 is expected together hundreds of sailors, professionals and enthusiasts for a huge celebration of sailing!

In 2023, we are celebrating the 25th edition of Les Voiles de Saint Trope. which will again be concentrated in a single 10-day period.



#### Maxi Yacht Rolex Cup

Date: 03 - 09 September 2023 - Location: Porto Cervo, Sardinia, Italy

#### 'Maxi yachting is evolving'

In recent years, ever more impressive and varied fleets have exemplified the evolution of yacht racing as the maxi craft continues to develop and push the boundaries of design and technological innovation. Organized in collaboration with the International Maxi Association and with the support of title-sponsor Rolex, the regatta regularly attracts upwards of 40 maxi yachts including the very best of international yachting. Competing divisions range from the 18 to 24-metre Mini Maxi class, which competes for its World Championship during the event, to the Supermaxi division which hosts yachts of 30.5 metres and above.





#### Rolex Middle Sea Race

Date: 21 - 28 October 2023 - Location: Malta, Mediterranean Sea

#### 'The most beautiful race in the world'

The Royal Malta Yacht Club and the Royal Ocean Racing Club cofounded the race in 1968. The race is a true challenge to skippers and crews, even at their very best, due to the changeable and demanding conditions. Starting from Grand Harbour, yachts will sail a course leaving to port the Island of Sicily, the Aeolian Islands (including Strombolicchio), the Egadi Islands (except Marettimo Island), Pantelleria and Lampedusa Islands, through the South Comino Channel, keeping Malta to starboard, to the finish line in Marsamxett Harbour. The length of the course is approximately 606 nautical miles









## Yachting in the French Riviera: a cruising paradise

Charter a luxury yacht to discover a new pearl of the Riviera at every stopover. From small, quiet and charming fishing villages, tranquil wooded islands or the bright lights of the South of France's vibrant cities.

When to go: The best time to go is from May to October

www.bernard-gallay.com



#### Suggested *Itinerary*

Cruise through the sumptuous French Riviera. This 7 day itinerary takes you through some of the French Riviera's best spots and highlights all the coast has to offer.

#### Day 1 | Villefranche-Sur-Mer

Embarking in Nice, sail to the bay of Villefranche-Sur-Mer. Just a few nautical miles away, the bay offers a splendid view for an idyllic peaceful lunch. From there, you can reach the nearby anchorage of Beaulieu-Sur-Mer for the night.



#### Day 4 | Saint-Tropez

Weigh anchor and set sails toward St Tropez with a short pause when you reach the bright red rocks of Mont de L'esterel. Reserve a berth in the old port to take advantage of the glamorous village's many shops, bars, clubs and restaurants!



#### **Day 5** | Porquerolles

After a night drinking in the Saint Tropez lifestyle, come and relax in Pampelone, the perfect spot for nautical activities, then sail through the Porquerolles Islands, from the lles du Levant to the Port-Cros National Park, drenched in the delightful scent of the oldest pine forest in France.



## Day 2 | Monaco

After a sumptuous sunrise over the cliffs framing Monaco, take advantage of the large bay and enjoy a morning of nautical activities. A few miles away on dry land you may indulge in an afternoon of shopping or visiting the casinos in Montecarlo.



#### Day 6 | Juan Les Pins

After a breakfast in perfect serenity, lift the anchor and once again hoist the sails for a nice trip down the coast to Cap D'antibes where you can discover old town, the Picasso museum and of course its many restaurants.



#### Day 3 | Cannes et les lles de Lérins

Set sail for the lles de Lérins for a lunch at the famous La Guérite restaurant or a swim in the enticing waters between the Islands of Sainte Marguerite and St Honorat. Once in Cannes, you are free to enjoy one of the many gourmet restaurants or the vibrant nightlife for which the town is celebrated!



#### Day 7 | Antibes

Enjoy a final swim in the bay of Argent Faux between the cliffs and exclusive properties of the Cap d'Antibes. After disembarkation, take a stroll through the winding streets of Antibes' Old Town and explore the classic bistros on offer which serve tradition Mediterranean dishes and locally sourced seafood.



### **CHARTER** *Destinations*





#### Idyllic yachting in Sardinia

Its sandy beaches and hiking trails allow this charter holiday destination to combine relaxation and adventure. The island's history is quintessentially Mediterranean and her Italian roots mean the destination combines great food, wine and climate with a markedly Sardinian rocky landscape.

When to go: The best time to go is from May to October

www.bernard-gallay.com



#### Suggested *Itinerary*

Explore this vibrant Italian Island. This 7 day itinerary is a great guide to your sailing trip in around the luxurious island of Sardinia.

#### Day 1 | Bonifacio

The most southerly point of the island of Corsica, Bonifacio lies on the edge of a white rock cliff. The old city extends down to the port into a stunning sea inlet. There are many little bays around Bonifacio where the yacht can anchor and discover the beaches and caves with smaller water crafts: kayaks, stand-up paddle boards, tender... The top of the city offers amazing views of the straight and Sardinia Islands.



#### Day 4 | Porto Pollo

If you are passionate about windsurf and kitesurf and the mistral is at the rendez-vous, this is one of the best spots on the island! After a day of adrenaline, relax and enjoy the sunset in the bay.



#### Day 5 | Porto Cervo

After breakfast, set sails and cruise around the Islands of the Maddalena up to the West in Porto Cervo. Anchor just outside, in the Golf Pevero or book a berth inside the Costa Smeralda Yacht Club and enjoy the fabulous restaurants, clubs and shops of the glamorous village.



### Day 2 | Lavezzi Islands

Sailing from Bonifacio to one of the many anchorages of the Lavezzi Islands would only take a couple of hours, where you may enjoy a quiet lunch and spend the afternoon swimming in the crystal clear waters between the rocks eroded by the winds.



#### Day 6 | Isola Tavolara

Sailing down the West Coast offers a wide range of sceneries, islands, rocks and little bays and white sandy beaches where you can stop for a swim and a lunch, before reaching the massive rock of Isola Tavolara. The waters around the rock are gorgeous and itis the perfect place to enjoy a last sunset dinner.



#### Day 3 | Maddalena

Set sail from the Lavezzi to the Maddalena Island tacking around the rocks of this magnificent natural reserve and drop the anchor in on of the well sheltered bays for a relaxed afternoon swimming and snorkelling. Before sunset, weigh anchor and sail to Porto Pollo for the night.



#### Day 7 | Olbid

Little sailing trip after breakfast from the Island back to Olbia harbour, close to the airport. If you have the time before flying home, take a wander around the historic centre and discover authentic Italian cafes and pizza restaurants, as well as wine bars and unique boutiques.









# Yacht Charter in the Cyclades Islands, Greece

Named for their position surrounding the island of Delos, the "constellation" of the Cyclades Islands is a sailor's paradise, offering you the opportunity to explore not only their rich culture, but also countless postcard towns and landscapes, golden sandy beaches, and beautiful marine life.

When to go: The best time to go is from May to October

www.bernard-gallay.com



### Suggested *Itinerary*

We propose to our clients bespoke itineraries so that they can get a flavour of what a luxurious charter destination has waiting for them. This can further be used as a starting point and adapted according to their desires and needs.

#### **Day 1** | Embarkation - Athens

Begin your charter by flying to Athens, the incredible capital of Greece. Be transported back to Ancient Greece with a visit to the Parthenon and Athena's Acropolis, and peruse the city's endless shops and taverns.



#### Day 5 | Naxos

Sail to Naxos, the largest and greenest of the Cyclades Islands. Its main town Chora displays a stunning mixture of Cycladic and Medieval architecture, and you can't miss a visit to the Venetian castle Kastro. Also worth a visit is the marble village Apiranthos.



#### Day 6 | Donoussa

Make the most of your yacht by visiting Donoussa, the least accessible of the Cyclades Islands, and spend the day escaping from the rest of the world. Visit the island's secluded caves, Cave of the Wall and the Cave of Fokospilia.



#### Day 2 | Kithnos

Sail for around an hour to Kithnos, a rocky island mainly untouched by the typical tourist trails, and anchor at Sand Bar Bay. Visit the island's medieval-style main town and visit the Holy Trinity Church.



#### Day 7 | Amorgos

Today you will sail to the beautiful island of Amorgos. Visit some of its famed sights such as the beautiful Agia Anna beach, the incredible Monastery of Panagia Hozoviotissa and its main village which is home to traditional windmills.



#### Day 3 | Mykonos

Sail to Mykonos, home to some of the trendiest restaurants, beach bars and boutiques in the world. Visit the charming district of 'Little Venice', go kite surfing at Ornos Beach, and then in the evening head to the luxury beach resort Nammos Village.



#### Nav 8 | Milns

Spend today on Milos, the island of Aphrodite. In the morning visit the charming town Plaka for some incredible views over the bay which was formed by a volcano eruption. Spend the afternoon at the Melian Hotel Spa, where you can enjoy some sumptuous spa treatments.



#### Day 4 | Paros & Antiparos

Set sail for the island of Antiparos, and make a stop at the small island Despotiko just off its south coast, where you can go swimming in the secret bay of Mafalda. Head over to neighbouring Paros in the afternoon and explore its Old Ouarter.



#### Day 9 | Disembarkation - Santorini

Sail to the island of Santorini, one of the most popular Greek cruising destinations and for good reason. Visit the ruins of the rumoured inspiration behind the legendary lost city of Atlantis, Akrotiri, as well as the beautiful village Oia.



#### **CHARTER Destinations**





### Suggested *Itinerary*

At BGYB we create bespoke charter itineraries for our clients. Contact us for your very own personalised itinerary.

#### Day 1 | Embarkation in Eivissa (Ibiza)

Arrival in Ibiza where, if you have the time, we would highly recommend booking a table at the Heart restaurant, created by the Adria brothers and Cirque de Soleil, for a truly unique dining experience. Browse the countless luxury bars and boutiques before meeting your crew and embarking.



#### Day 2 | Beaches in Formentera

Explore the beaches of the small island of Formentera, perfect for sailing, and even some kitesurfing if the weather permits. Relax on the sandy beaches, or go for a wander around the quaint village and visit the art market Le Mercat de La Mola if you're in the market for some unique artisanal creations.



#### Day 3 | Sant Elm, Dragonera Island

After a 6 hour passage overnight, dock at Sant Elm, a beautiful beach resort with a breathtaking coastline and multiple high quality restaurants. Catch a boat over to visit the Island of Dragonera, a registered natural park since 1995. Go for a hike amongst its beautiful scenery of untouched nature and witness its diverse flora and fauna, including rare species of lizards and birds.



#### Day 4 | Port Soller, Deia

Dock in Port Soller to appreciate the beauty of the North Coast of Mallorca, where you take in the incredible Tramuntana mountains dropping down to the sea, the crystal blue waters and the dramatic scenery and sunsets. Visit one of the exceptional fish restaurants in Cala Deia and go for a stroll along the pebbled cove beach.



#### Make the most

#### of the Balearic Islands

Hidden behind the prestigious resorts and bars, this charter destination is rich in Gothic cathedrals, ancient ruins, authentic fishing villages, preserved olive groves and other typical fauna and flora. Each island harbours its own unique treasures to discover!

When to go: The best time to go is from May to October

www.bernard-gallav.com



#### Day 5 | Torrent de Pareis, Pollença

Experience the renowned hiking route through the Torrent de Pareis, a gorge declared as a natural monument thanks to its wild nature and unusual geological formations. Recover from your hike in the beautiful ancient town of Pollença – don't miss its impressive main square which has a vast array of cafés and restaurants.



#### Day 6 | Menorca: North Coast - Fornells

Sail along the whole of the North Coast of Menorca, where you will discover countless small beaches and bays surrounded by crystal blue waters, perfect for making the most of paddle-boards for excursions and swimming to the beach. Explore the treasures of the SAlbufera Grau national park, such as the charming town and beach of Es Grau, or the beautiful coves at Cala Tortuga and Cala Pregonda.



#### Day 7 | Menorca - Mahon

Dock in the port of Mahón, the capital city of Menorca. Discover the history of the island by paying a visit to one of the museums, or try the local cuisine at a market or restaurant. For a unique nighttime experience, dance the night away in the Cova d'en Xoroi, the legendary natural cave disco.



#### **Day 8** | Menorca - South Coast Macarella & Macaralleta

Continue down south to the beaches of Macarella and Macaralleta, some of the most beautiful on the island with their stunning turquoise waters. Spend the day swimming, sunbathing and snorkelling, and pay a trip to the popular, local beach bar for a cocktail or two.



#### Day 9 | Menorca: Ciutadella

WHEN THE REAL

Your charter ends in the small fishing town of Ciutadella, the old capital of the island situated inside a long bay going into land. Explore its impressive historic quarter Es Born, surrounded by medieval palaces, churches and fortresses, before heading to the airport to return home.



# Bernard Gallay

#### **Motor Yacht**



 CHRISTINA 0
 Length: 99.13 m

 Guest/Crew: 34/38
 Area: East/West Mediterranean

 Rate:
 From EUR 700 000/week



 TITANIA
 Length: 73.00 m

 Guest/Crew: 12/19
 Area: West Mediterranean

 Rate:
 From EUR 595 000/week



 SHERAKHAN
 Length: 69.65 m

 Guest/Crew: 26/19
 Area: East/West Mediterranean

 Rate:
 From EUR 485 000/week



 EVOLUTION
 Length: 58.50 m

 Guest/Crew: 32/20
 Area: Galapagos Islands

 Rate:
 From USD 242 250/week



 SANSSOUCI STAR
 Length: 53.50 m

 Guest/Crew: 12/6
 Area: Northern Europe

 Rate:
 From EUR 95 000/week



 DB9
 Length: 52.40 m

 Guest/Crew: 10/11
 Area: West Mediterranean

 Rate:
 From EUR 250 000/week



 KUDANIL
 Length: 50.00 m

 Guest/Crew: 16/21
 Area: Asia/Indonesia

 Rate:
 From USD 140 000/week



 MOSAIQUE
 Length: 49.90 m

 Guest/Crew: 12/12
 Area: West Mediterranean

 Rate:
 From EUR 200 000/week



ASLEC 4 Length: 48.00 m

Guest/Crew: 10/9 Area: West Mediterranean

Rate: From EUR 180 000/week



KALIZMA

Length: 45.75 m

Guest/Crew: 10/10

Area: East/West Mediterranean

Rate: From EUR 120 000/week



COSTA MAGNA

Guest/Crew: 10/8

Rate:

Length: 44.50 m

Area: West Mediterranean

From EUR 90 000/week



AMADEUS I Length: 44.05 m

Guest/Crew: 10/9 Area: East/West Mediterranean

Rate: From EUR 140 000/week



BINA	Length: 43.25 m
Guest/Crew: 12/8	Area: East/West Mediterranean
Rate:	From EUR 150 000/week



 DIANE
 Length: 43.00 m

 Guest/Crew: 10/8
 Area: West Mediterranean

 Rate:
 From EUR 140 000/week



 HANA
 Length: 42.60 m

 Guest/Crew: 11/9
 Area: West Mediterranean

 Rate:
 From EUR 150 000/week

### **CHARTER Index**

Summer 2023 Charter Rates (MYBA terms)



 LIFE SAGA
 Length: 42.10 m

 Guest/Crew: 12/7
 Area: West Mediterranean

 Rate:
 From EUR 100 000/week



 DE LISLE III
 Length: 42.00 m

 Guest/Crew: 9/7
 Area: Australia

 Rate:
 From AUD 165 000/week



DESAMIS B Length: 40.00 m

Guest/Crew: 11/8 Area: West Mediterranean

Rate: From EUR 102 000/week



 PIPE DREAM
 Length: 39.62 m

 Guest/Crew: 12/7
 Area: Florida, Bahamas

 Rate:
 From USD 140 000/week



 SWEET ESCAPE
 Length: 39.62 m

 Guest/Crew: 12/7
 Area: Florida, Bahamas

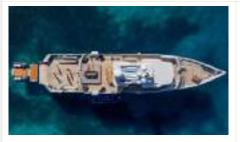
 Rate:
 From USD 115 000/week



ASCENSION Length: 37.00 m

Guest/Crew: 10/5 Area: West Mediterranean

Rate: From EUR 100 000/week



 PREFERENCE 19
 Length: 36.40 m

 Guest/Crew: 10/7
 Area: West Mediterranean

 Rate:
 From EUR 105 000/week



 DELTA ONE
 Length: 36.00 m

 Guest/Crew: 10/8
 Area: West Mediterranean

 Rate:
 From EUR 145 000/week



 CALYPSO I
 Length: 36.00 m

 Guest/Crew: 10/6
 Area: West Mediterranean

 Rate:
 From EUR 148 500/week



 LADY EMMA
 Length: 34.10 m

 Guest/Crew: 8/4
 Area: West Mediterranean

 Rate:
 From EUR 69 000/week



 IROCK
 Length: 34.00 m

 Guest/Crew: 11/6
 Area: West Mediterranean

 Rate:
 From EUR 84 000/week



FIGURATI Length: 33.53 m

Guest/Crew: 10/7 Area: West Mediterranean

Rate: From EUR 135 000/week



 ANTISAN
 Length: 33.00 m

 Guest/Crew: 12/6
 Area: West Mediterranean

 Rate:
 From EUR 56 000/week



 OLA
 Length: 23.95 m

 Guest/Crew: 8/3
 Area: South of France

 Rate:
 From EUR 22 000/week



 MAKANI
 Length: 23.60 m

 Guest/Crew: 9/4
 Area: East Mediterranean

 Rate:
 From EUR 36 000/week

# Bernard Gallay Yacht Brokerage

#### **Sailing Yacht**



 ATLANTIC
 Length: 64.40 m

 Guest/Crew: 12/11
 Area: West Mediterranean

 Rate:
 From EUR 110 000/week



 SHENANDOAH OF SHARK
 Length: 54.40 m

 Guest/Crew: 11/12
 Area: East/West Mediterranean

 Rate:
 From EUR 125 000/week



DRUMBEAT Length: 53.00 m

Guest/Crew: 10/10 Area: East/West Mediterranean

Rate: From EUR 175 000/week



 CORSARIO
 Length: 48.00 m

 Guest/Crew: 12/9
 Area: East Mediterranean

 Rate:
 From EUR 85 000/week



 HYPERION
 Length: 47.42 m

 Guest/Crew: 6/8
 Area: West Mediterranean

 Rate:
 From EUR 91000/week



 DOUCE FRANCE
 Length: 42.20 m

 Guest/Crew: 12/7
 Area: East Mediterranean

 Rate:
 From EUR 99 500/week



 ZANZIBA
 Length: 40.00 m

 Guest/Crew: 10/7
 Area: East Mediterranean

 Rate:
 From EUR 69 300/week



 VAIMITI
 Length: 39.20 m

 Guest/Crew: 10/5
 Area: East Mediterranean

 Rate:
 From EUR 60 000/week



TWILIGHT Length: 38.10 m

Guest/Crew: 8/6 Area: East Mediterranean

Rate: From EUR 100 000/week



 THANDEKA
 Length: 37.00 m

 Guest/Crew: 8/6
 Area: Pacific Ocean

 Rate:
 From EUR 85 000/week



 BLISS
 Length: 36.70 m

 Guest/Crew: 6/5
 Area: East/West Mediterranean

 Rate:
 From EUR 72 500/week



SHAMANNA Length: 35.20 m

Guest/Crew: 6/6 Area: East Mediterranean

Rate: From EUR 105 000/week



 THALIMA
 Length: 33.70 m

 Guest/Crew: 8/5
 Area: West Mediterranean

 Rate:
 From EUR 58 000/week



AMADEUS

Guest/Crew: 12/6

Area: East Mediterranean

Rate:

From EUR 35 000/week



 FANCY
 Length: 32.92 m

 Guest/Crew: 9/5
 Area: West Mediterranean

 Rate:
 From EUR 115 000/week

### **CHARTER Index**

Summer 2023 Charter Rates (MYBA terms)



IRELANDA Length: 31.90 m

Guest/Crew: 6/4 Area: West Mediterranean

Rate: From EUR 35 000/week



 FARFALLA
 Length: 31.78 m

 Guest/Crew: 8/5
 Area: Pacific Ocean

 Rate:
 From EUR 70 000/week



 NOMAD IV
 Length: 30.48 m

 Guest/Crew: 12/6
 Area: West Mediterranean

 Rate:
 From EUR 56 000/week



FARANDWIDE Length: 30.20 m

Guest/Crew: 8/4 Area: West Mediterranean

Rate: From EUR 46 000/week



FREEBIRD Length: 30.20 m

Guest/Crew: 8/4 Area: West Mediterranean

Rate: From EUR 48 000/week



AIZU Length: 30.16 m

Guest/Crew: 8/4 Area: East Mediterranean

Rate: From EUR 29 000/week



GRAND BLEU VINTAGE

Guest/Crew: 8/4

Rate:

Length: 29.00 m

Area: West Mediterranean

From EUR 39 000/week



 FREE AT LAST
 Length: 28.80 m

 Guest/Crew: 8/4
 Area: West Mediterranean

 Rate:
 From EUR 29 000/week



ARAGON Length: 28.64 m

Guest/Crew: 8/4 Area: West Mediterranean

Rate: From EUR 44 000/week



YCH2 Length: 27.71 m

Guest/Crew: 6/3 Area: South of France/East Med

Rate: From EUR 45 000/week



ATALANTE Length: 27.50 m

Guest/Crew: 6/3 Area: West Mediterranean

Rate: From EUR 37 000/week



ORIANDA Length: 26.00 m

Guest/Crew: 8/3 Area: West Mediterranean

Rate: From EUR 28 500/week



 WALLY ONE
 Length: 25.15 m

 Guest/Crew: 6/4
 Area: West Mediterranean

 Rate:
 From EUR 28 000/week



 IKIGAI
 Length: 25.13 m

 Guest/Crew: 8/2
 Area: West Mediterranean

 Rate:
 From EUR 28 000/week



 AEGIR
 Length: 25.10 m

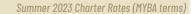
 Guest/Crew: 6/3
 Area: West Mediterranean

 Rate:
 From EUR 29 400/week

(To be continued)

# Bernard Gallay

### Sailing Yacht (continued)





 MAGIC CAT
 Length: 25.00 m

 Guest/Crew: 8/4
 Area: Caribbean

 Rate:
 From EUR 38 000/week



KALLIMA Length: 24.89 m

Guest/Crew: 8/3 Area: West Mediterranean

Rate: From EUR 30 000/week



TIGA BELAS Length: 24.59 m

Guest/Crew: 8/2 Area: West Mediterranean

Rate: From EUR 22 000/week



NAKUPENDA Length: 24.00 m

Guest/Crew: 8/3 Area: West Mediterranean

Rate: From EUR 21 000/week



 LUCE GUIDA
 Length: 23.60 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 24 000/week



 LA VIDELLE
 Length: 21.60 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 16 000/week



SEAZEN II Length: 21.40 m

Guest/Crew: 8/3 Area: Corsica/East Mediterranean

Rate: From EUR 30 000/week



 PURA FOLLIA
 Length: 21.00 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 16 000/week



SEMPER FIDELIS

Guest/Crew: 6/3

Rate:

Length: 20.42 m

Area: West Mediterranean

From EUR 40 000/week



ARAOK Length: 17.80 m

Guest/Crew: 6/3 Area: West Mediterranean

Rate: From EUR 25 000/week



 MELITI
 Length: 17.07 m

 Guest/Crew: 10/3
 Area: East Mediterranean

 Rate:
 From EUR 16 730/week



 LICENSE TO CHILL
 Length: 16.80 m

 Guest/Crew: 10/2
 Area: East Mediterranean

 Rate:
 From EUR 13 260/week



 CURANTA CRIDHE
 Length: 15.35 m

 Guest/Crew: 6/2
 Area: West Mediterranean

 Rate:
 From EUR 18 000/week



TIRIL Length: 15.20 m

Guest/Crew: 10/2 Area: French Polynesia/South Pacific Ocean

Rate: From EUR 25 200/week





## Palma Superyacht Village

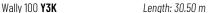
Date: 27 - 30 April 2023 - Location: Palma de Mallorca, Spain

#### A growing event

Created in 2013, the Palma Superyacht Village opens its doors exclusively to the 24m+ market of sailing and motor yachts. The event takes place in Moll Vell, Palma's original marina situated in the very centre of Majorca's capital city's coastline. This ultra-popular trade fair allows superyacht professionals to promote their services and activities. Owners, captains and crew members are always around for informal and formal meetings at this internationally renowned yachting event.

#### BGYB Yachts attending this event







97ft Ketch **TELSTAR VI** 



Length: 29.65 m

Wally 83 WALLY ONE



Length: 25.15 m

## Les Voiles de Saint-Tropez

#### Date: 29 - 07 October 2023 - Location: Saint-Tropez, France

A spectacle to admire and aspire to every year! Les Voiles de Saint Tropez is the event of the year in every sailor's calendar – an unmissable treat. The yachts typically moored in the harbour make way for the impressive modern and classic sailing yachts, featuring the world's most beautiful in each category. 2023 brings the 25th edition – a supercharged format of 10 days where each of the fleets (Maxis, Moderns and Classics) meet and race in St Tropez in the best possible conditions. Returning to the roots of the regatta this year, 2023 is expected together hundreds of sailors, professionals and enthusiasts for a huge celebration of sailing!

Length: 25.10 m

#### BGYB Yachts attending this event



AEGIR



**IKIGAI** Length: 25.13 m



LUCE GUIDA

Length: 23.60 m



WALLY ONE

Length: 25.15 m







Bernard **GALLAY** 

+33 (0)6 86 67 80 24

bernard.gallay@bernard-gallay.com Founded the company in 1994



Audrey LUCAS & Chief Marketing

+33 (0)467 66 39 93

audrey.lucas@bernard-gallay.com With BGYB since 2018



**GARNI** ales & Marketing

+33 (0)467 66 39 93

With BGYB since September 2021



Natalia STANATCHKOV

+33 (0)467 66 39 93

assistant@bernard-gallay.com With BGYB since September 2021



MITCHELL

+33 (0)467 66 39 93

With BGYB since June 2022



Nicolas MARCHAND

+33 (0)6 83 47 01 96

s.marchand@bernard-gallay.com With BGYB since 2006



BOUĆHER ect Manager

François

paris@bernard-aallav.com PARIS - With BGYB since 2008



Bruno **GALLIEN** 

+33 (0)6 82 11 96 00

bruno.gallien@bernard-gallay.com With BGYB since 1999



Laurent **PAGES** Broker & Project

+33 (0)6 08 04 00 28 laurent.pages@bernard-gallay.com With BGYB since 2020



Stéphane DELLA Broker & Project

+33 (0)6 82 79 08 61

la.ciotat@bernard-gallay.com LA CIOTAT - With BGYB since 2013



Oscar RELIER Offices Relationship

+33 620 610 284

oscar.relier@bernard-gallay.com With BGYB since 2022



Lou-Andréa **GUICHARD** 

+33 (0)467 66 39 93 With BGYB since March 2022



Sara MACCIONI

+33 (0)467 66 39 93

ara.maccioni@bernard-gallay.com Joined BGYB in 2023



Katherine LEE Charter Broker

+33 (0)467 66 39 93

katherine.lee@bernard-gallay.com Joined BGYB in 2022



Youri LOOF

+33 (0)6 88 96 11 50

With BGYB since 2014



Tatiana FLIEGNER

+34 695 43 63 33

tatiana.fliegner@bernard-gallay.com Joined BGYB in 2023



Romain MOUCHEL

#### +34 657 073 399 +33 (0)6 67 78 26 38

n.mouchel@bernard-gallay.com With BGYB since 2020



Sylvain BARIELLE

+1 510 872 6894

USA CALIFORNIA - With BGYB since 2014



Andrea CARACCI

+39 335 763 90 77

andrea.caracci@bernard-aallav.com ITALY - With BGYB since 2015



Patricia IACOUOD (Schmidt Yachting)

+41 76 340 37 57

SWITZERLAND - With BGYB since 2017



Thierry BAROT Representative

+852 9549 5135

HONG KONG - With BGYB since 2008



Guillaume *GOSSE* 

+64 221 83 46 90

NZ, AUCKLAND - With BGYB since 2010

**BERNARD GALLAY Yacht Brokerage** 

France (Head Office): Montpellier - 1 rue Barthez - 34000 Montpellier Tel +33 467 66 39 93 - info@bernard-gallay.com









