

Episode 18

Autumn 2016



Sanssouci Star, p. 5

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Photo: Blue Bird



• Rosinante of Notika, p. 12

*Simply click on photos
to get more information*

Southern Star & Canteloup VIII
during the BGYB Open Day Sail



BROKERAGE



RACING



CHARTER



MANAGEMENT



Photo © Yotif



Photo Richard Sprang

BGYB Open Day Sail

Bernard Gallay

The Yacht Market Overview

BGYB has had an auspicious few months with regard to both the sale and purchase of yachts, despite continuing uncertainty in the current economic climate.

Indeed, the political uncertainty caused by the Brexit vote in late June has not made a dent in business activity, demonstrated by our securing of sales for the Sailing Yachts 86^{ft} Fitzroy sloop NEPTUNE, Starkel 60 GRANDE ORAZIO, Farr 585 SPOCK, and the Sailing Catamaran Swiss Cat 55 AUF DER FREIHEIT as well as the Motor Yacht 100^{ft} ATTILA V throughout the month of July and August.

This early September, we currently have 14 deals pending for yachts from 60^{ft} to 140^{ft} in length.

Other advances have been made in important areas of sales, particularly with racing yachts. The Imoca 60 GREY POWER, the Class 40 ROUTES DU LARGE and the Trimaran Multi 50 TRILOGIC have been sold after being tried and tested in the world of racing, with GREY POWER coming 3rd in the 'Vintage' class at the Route du Rhum in 2014. This speaks to the wide range of yachts entrusted to BGYB and our success at securing sales for their owners.

We have also invested a great deal of time in demonstrating our strengths to clients in order to acquire new yachts for sale. This has been a continuing success for BGYB, with the number of yachts having been entrusted to us as Central Agent growing ever higher. For instance, the long range 24m Motor Catamaran PELICANO, equipped for travelling around the world in safety and comfort, that we sold a few years ago, has been added to our listings alongside the Motor Yachts 112^{ft} DONA DEL MARE, Monte Fino 83 ABOU MAYA

and Apremare 65 SATURN, the Sailing Yachts 90^{ft} DARK STAR OF LONDON, Dufour 80 WILD SALMON, Dolphin 65 KALAO as well as the Sailing Catamaran Outremer 5X NO LIMIT, illustrating just how diverse the range of vessels we represent can be.

Participation in yacht shows is, as ever, an integral part of the business. BGYB exhibited 3 sailing yachts from 80^{ft} to 144^{ft} at the Palma Superyacht Show in May 2016, and we will be present for the upcoming Cannes & Monaco yacht shows as well as at the Voiles de Saint-Tropez across September and October. We look forward to exhibiting a wide range of yachts at each of these events, which is sure to boost interest and consolidate our position in the wider yacht market.

2016 has been highly successful for **the BGYB Charter Department**, with a marked increase in the number of confirmed charters, and 20% more days of charter across our fleet than in the previous year.

Building on the achievements of last year, our newer CA yachts such as the 82^{ft} Maxi Yacht AEGIR and the SW 78 SOUTHERN STAR have all enjoyed busy summer seasons. Other more longstanding members of our fleet like our Wally yachts, 98^{ft} DARK SHADOW and 77^{ft} GENIE, as well as the 80^{ft} MAGIC CAT, have also had active summers. Our relationship with Southern Wind also continues to flourish as we have had great success with the SW100 CAPE ARROW, the SW102 FARFALLA and the SW94 WINDFALL seeing plentiful charters in diverse and breathtaking destinations in the Mediterranean and French Polynesia.

One of our aims for 2016 in the BGYB Charter Department was to expand our fleet of motor yachts, and we are already reaping the rewards of our efforts with the new arrivals of 38m DEIANEIRA from Vosper Thornycraft, and the 134^{ft} OCEAN SAPPHIRE, designed by Norman Foster, both available for charter in the Western Mediterranean. As the year goes on we will be looking to announce several exciting new yachts that will be available for charter in the near future, as well as redoubling our marketing efforts, beginning with photoshoots for our newest arrivals.

A further highlight of 2016 for all of us at BGYB was the Open Day Sail that took place in Antibes on the 27th of May. This was a fantastic day of gentle cruising, aperitifs and a delicious buffet lunch on board nine of the finest sailing yachts from our Central Agency fleet. The video of the day, including interviews with brokers, captains and members of the BGYB team provides a snapshot of the activities, and can be found on our website. The enthusiasm for our yachts on the part of all the charter brokers who attended was so catching that we are looking to hold another event next season.

As we look to the future, we have several yachts that will be available for charter in the Caribbean for this winter season, including the FC100 NOMAD IV and the SW94 WINDFALL. We are also looking to expand our range of destinations, particularly in Cuba, as this new and exotic charter location provides a fresh take on the popular Caribbean itineraries with all the flavour of the Cuban lifestyle.

◆ BROKERAGE NEWS - Recent Sale ◆

84ft "NEPTUNE"

2004. Neptune is a stunning aluminium sloop of Judel/Vrolijk design.

The spacious accommodation includes a three guest cabin layout aft, all with private en suite bathrooms. The two forward crew cabins also have separate bathrooms. The large main saloon includes a comfortable dining area and lounge. The deckhouse incorporates an additional dining area, chart table and inside steering station.



Starkel 60 "GRANDE ORAZIO"

2006. Built by Stella Polare, Italy. She is a true cruiser racer yacht that has achieved impressive results in international regattas as well as providing comfort, security and a relaxing environment during family cruises. The yacht can accommodate 6 guests in 3 large en-suite cabins + crew.

Farr 585 CC "SPOCK"

2009. The Owner uses the yacht mainly for island hopping in Spain, while occasionally making longer voyages. SPOCK is easily managed by a couple. Her interior layout and styling gives a homely feel to the yacht. The quality of her craftsmanship is very high indeed. She is fully equipped and maintained in spotless condition.

Swiss Cat 55
"AUF DER FREIHEIT"

2010. A fantastic fast and comfortable catamaran with performances and quality of construction well above average standards. She is very responsive and thus easily handled, and comes with a comprehensive range of extra equipment suitable for a long passage.

97ft "ATTILA V"

1989. ATTILA V is a fine displacement motor yacht with a steel hull and an aluminum deck and cockpit construction. The accommodation is very spacious and can host up to 10 guests, as well as 1 skipper and 4 crew. The owner and guest staterooms are particularly large. Technically ATTILA V is very reliable, in good overall condition and could offer great potential for yacht charter.



ICE YACHTS, Italian style meets blue water sailing

Blue Water sailing is a concept that encompasses a real philosophy. The dark deep blue waters are typical of oceans, far from any shelter. ICE YACHTS designs and builds boats to navigate off-shore without limit. Born at CNG, then C.N. Yacht 2000 this premise, that has its origins in the early days of fibreglass and the expertise of its most experienced sailors, was formed at Alpa, one of the most famous Italian boatyards of all time. Dozens of boats that were built for Blue Water cruising can still be found sailing the seas today; for example the ULDB designed by Bill Lee, or Nastro Azzuro, winner of the Columbus Celebrations in 1992, as well as the latest designs by Vallicelli and Felci.

Ice 62, a performance boat with all cruising comfort's



Ice 62 is an evolution and update of the proven 61 model by Felci, who has excelled in numerous international regattas, all strictly offshore, including the legendary transatlantic crossing rally, the ARC. All the materials, the construction, the components and equipment, on Ice 62 is engineered, designed and built to provide maximum safety and long lasting. The concept of the boat and her manufacturing care are optimized to enjoy at best sailing on a performance boat with all cruising comfort's.

ICEYACHTS

Ice 52

by FELCI YACHT DESIGN

ICE 33	ICE 52-52rc	ICE-Cat 61	ICE 62	ICE 72	ICE 82
LOA: 15.80 m	LOA: 18.825 m	LOA: 16.840 m	LOA: 18.825 m	LOA: 16.840 m	LOA: 18.825 m
LWL: 14.840 m	LWL: 16.840 m	LWL: 16.840 m	LWL: 16.840 m	LWL: 16.840 m	LWL: 16.840 m
Bmax: 4.65 m	Bmax: 5.210 m	Bmax: 5.210 m	Bmax: 5.210 m	Bmax: 5.210 m	Bmax: 5.210 m
DSPL: 12.5 t	DSPL: 17 t	DSPL: 17 t	DSPL: 17 t	DSPL: 17 t	DSPL: 17 t
Ballast: 5 t	Ballast: 5 t	Ballast: 5 t	Ballast: 5 t	Ballast: 5 t	Ballast: 5 t
Draft: 2.45	Draft: 2.5/4.0 m (lifting)	Draft: 2.5/4.0 m (lifting)	Draft: 2.5/4.0 m (lifting)	Draft: 2.5/4.0 m (lifting)	Draft: 2.5/4.0 m (lifting)
Construction: C or E - Epoxy Infused	Construction: Epoxy Infused	Construction: Epoxy Infused	Construction: Epoxy Infused	Construction: Epoxy Infused	Construction: Epoxy Infused
Mast: Alloy or Carbon	Mast: Carbon	Mast: Carbon	Mast: Carbon	Mast: Carbon	Mast: Carbon
Engine: Volvo CV75	Engine: Volvo Pernta D3 - 150hp	Engine: Volvo Pernta D3 - 150hp	Engine: Volvo Pernta D3 - 150hp	Engine: Volvo Pernta D3 - 150hp	Engine: Volvo Pernta D3 - 150hp
Generator: 3.5 Kw	Generator: 6.5 Kw	Generator: 6.5 Kw	Generator: 6.5 Kw	Generator: 6.5 Kw	Generator: 6.5 Kw
Main Sail Area: 90 m²	Main Sail Area: 126 m²	Main Sail Area: 126 m²	Main Sail Area: 126 m²	Main Sail Area: 126 m²	Main Sail Area: 126 m²
Jib Sail Area: 67 m²	Jib Sail Area: 90 m²	Jib Sail Area: 90 m²	Jib Sail Area: 90 m²	Jib Sail Area: 90 m²	Jib Sail Area: 90 m²
Jennaker: 300 m²	Jennaker: 330 m²	Jennaker: 330 m²	Jennaker: 330 m²	Jennaker: 330 m²	Jennaker: 330 m²
Water capacity: 500 Lt	Water capacity: 800 Lt	Water capacity: 800 Lt	Water capacity: 800 Lt	Water capacity: 800 Lt	Water capacity: 800 Lt
Fuel Capacity: 370 Lt	Fuel Capacity: 700 Lt	Fuel Capacity: 700 Lt	Fuel Capacity: 700 Lt	Fuel Capacity: 700 Lt	Fuel Capacity: 700 Lt
Guests Cabins: 3	Guests Cabins: 3/4	Guests Cabins: 3/4	Guests Cabins: 3/4	Guests Cabins: 3/4	Guests Cabins: 3/4
Guests Heads: 2	Guests Heads: 3	Guests Heads: 3	Guests Heads: 3	Guests Heads: 3	Guests Heads: 3

ICE YACHTS s.r.l. - Via delle Aste n° 12 - 26018 Salerola (CN) - tel. +39 0373 726220 - fax +39 0373 72784
www.iceyachts.it - info@iceyachts.it

ICE 52, modern classic racer cruiser



The ICE YACHTS boat-yard presents in the market the new ICE 52, a fast cruise dedicates to passionate and competent owners that seek enjoyment and strong emotions at the helm. Built with highly innovative materials and advanced construction techniques the ICE 52 is in a league of it's own in all that regards performance, comfort on board and ability to take on even the toughest conditions at sea. Excellent for demanding cruises and regattas.

The design is inspired by the boats smaller sibling, the ICE 33 a killer regatta boat, from which it takes the "scimitar-like" design of the bow and "smiling" carving shape of the stern.

◆ BROKERAGE NEWS - Motor Yachts ◆

175ft Steel/Aluminium Displacement Motor Yacht "SANSSOUICI STAR"

1982. A yacht of quality German construction, **SANSSOUICI STAR** is a strong, reliable steel motor yacht with the capacity for transatlantic crossings. She accommodates up to 20 guests in 9 cabins and up to 12 crew in 6 cabins. She is one of the few yachts of her type still available, and has great potential for family cruising and charter.



Monte Fino 83 "ABOU MAYA"

1984. **ABOU MAYA** is a superb, 4 double stateroom motor yacht.

She has a full time captain, who has ensured that she has remained in great condition over the years. The owner is seeking a quick sale, and so viewings are highly recommended.

Apremare Maestro 65 "SATURN"

2008. A very nice **Maestro 65** model with limited engine hours and little use. She can accommodate up to 6 guests in 2 double bed cabins and 1 twin bed cabin, plus 2 crew in one aft cabin. She is in very good condition indeed and ready to go.



80ft Power Catamaran "PELICANO"

2005. An exceptional ocean passage composite motor catamaran.

Designed by Joubert Nivel, she has a 3.800 NM range at 10 knots of cruising speed and accommodates up to 8 guests plus 2 crew in 5 cabins. The space on her main and upper decks is just huge.

Complete refit in 2015. Ready to go again.

82ft New Classic "ATAO"

2006. Built by JFA Yachts, France, ATAO is a beautiful centreboard sloop, with a stunning classic look and modern equipment.

The central point of this beautiful yacht is the finely-crafted deckhouse, the view from which is unparalleled. Her finely crafted woodwork hides much technological innovation, something which becomes apparent when experiencing her astonishing sailing performance.



126ft Schooner "SEAN PAQUITO IV"

2008. A relatively recent build from the Maguro shipyard, SEAN PAQUITO IV is a truly majestic steel-hulled schooner.

She is capable of covering large distances while still providing the utmost comfort for all guests and crew on board. Regarding accommodation, she offers three guest cabins, all with en-suite bathrooms. Three crew cabins provide space for 6 more people to stay on board, with the boat's salon, galley and spacious deck providing ample room for everybody to relax either above or below deck.

112ft "DONA DEL MARE"

2006. An extremely elegant motor yacht finished to the highest standards, DONA DEL MARE combines the fine taste and cosy ambience of a traditional vessel with modern technology and comfort.

She boasts grand living spaces and a classic look that won't go unnoticed along the coasts of Europe and beyond.





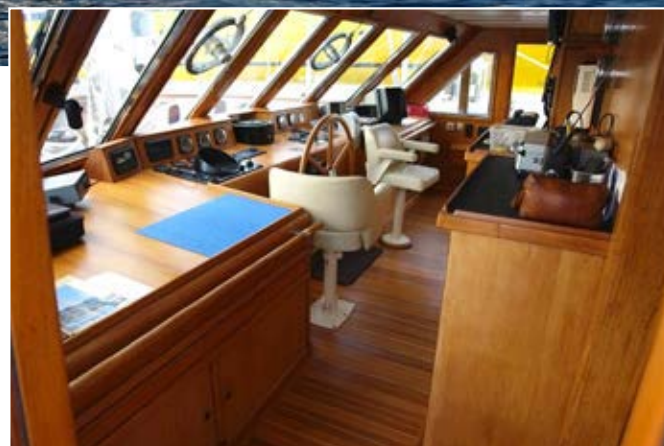
137ft "QUEEN NEFERTITI"

1986. **QUEEN NEFERTITI** is a splendid schooner rigged sailing yacht with large deck space, a tremendous deck house and very comfortable accommodation for up to 8 guests and 7 crew.

She boasts a tremendous spacious interior with huge cockpit & deck space. **QUEEN NEFERTITI** has been extremely well refitted between 2000 and 2005, and perfectly maintained since under the supervision of her current captain who has been on board since.

QUEEN NEFERTITI's hull shape is a nice design from Sparkman & Stephens naval architects. Therefore she sails extremely well from medium to strong winds. She easily reaches 11/12 knots under sail. She has little heeling angle.

She fits all the criteria to safely and comfortably cruise around the world in warm as well as in cold waters. **QUEEN NEFERTITI** has travelled the world extensively, the Mediterranean, the Caribbean, South America, Pacific and Arctic.



Classic Yacht

Length: 41.58 m
Beam: 8.40 m
Draft: 3.40 m
Material: Steel





90ft Centre Board Sloop "DARK STAR OF LONDON"

1982. Refit 2000, 2008 & 2016.

Martin Francis' magnificent design was originally built by Trehard in France as Concordia, then totally rebuilt as Buzzy B in 2000 at C&N in UK. Nothing was left unturned, even the interior benefited a complete redesign. She is now a modern, fast and extremely comfortable sloop. She just had a complete new paint job in 2016.

90ft Fast Sloop "QUINTA SANTA MARIA"

2002. A very nice, fast cruising sloop.

She has been specially designed for her current owner who is an experienced yachtsman and who has exclusively used her for family cruising and a few Mediterranean cruising racing events. She has been kept in great condition by the same captain since her launch.



Swan 82 "ALPINA"

2001. The Swan 82 ALPINA is an updated model of the Maxi-cruiser concept. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance.



Vismara 78 "KORENOC" 2003. Alessandro Vismara has been the Baltic Yachts agent in Italy for over 30 years and has been involved in many of the leading projects at this yard. KORENOC, built by Valdetaro, Italy, has benefitted from this vast accumulation of experience. Elegant and extremely well balanced at sea, KORENOC's carbon build is highly advanced, putting her at the forefront of the yacht market. She has been well-maintained by her owner, with regards to her condition and upgrades since taking ownership in 2006.

♦ BROKERAGE NEWS - Multihulls ♦



Trimaran “STERGANN II”

STERGANN II, is a new concept sailing yacht which is very comfortable at sea and at anchor. She is fast, efficient and tacks without difficulty. The boat is fully air conditioned and is equipped with a media center with high speed internet access via satellite connection. She has four passenger cabins that offer maximum space and comfort. A spacious lounge offers a wide panoramic view, while the cockpit and flybridge provide a great communal area with sun loungers. The crew cabins are completely independent and are located in the central hull below the main deck. The range, seaworthiness and sailing performance of STERGANN II allow you to push the limits of your trip, in all conditions.



Photos Blue prod



Cruising catamaran “NO LIMIT”

2015. Built by Outremer Yachting, NO LIMIT is a completely new 18m sailing catamaran.

Although her design is that of a racing catamaran, NO LIMIT is also the ideal yacht for a relaxed and comfortable luxury cruise. She has the capacity to sail at high speeds, but is a favourite in the charter market due to her uniqueness. Thanks to the intelligent usage of space and the minimalist layout of the deck and cockpit, guests are able to enjoy spacious living and cruising areas. Accommodating 6 guests in 3 double cabins.



Motor Yacht Index



SANSSOUICI STAR Steel/Aluminium Large Motor Yacht
53.53 m 1982 *Location: Baltic Sea*
5,900,000 €



DONA DEL MARE Luxury Motor Yacht
34.10 m 2006 *Location: Croatia*
2,200,000 €



ABOU MAYA Monte Fino 83
25.29 m 1994 *Location: Morocco*
500,000 €



PELICANO YC 80 Power Catamaran
23.95 m 2005 *Location: Greece*
1,290,000 €



ROA Falcon 73
23.55 m 1987 *Location: French Polynesia*
195,000 €



KIA ORA C 78ft Classic Benetti
22.86 m 1981 *Location: South France*
800,000 €



AIGUE MARINE Canados 70
22.05 m 1992 *Location: South France*
250,000 €



SATURN Apremare Maestro 65
20.15 m 2008 *Location: Monte Negro*
850,000 €



DEJA VU Prestige 620
19.50 m 2013 *Location: South France*
895,000 €



ALLEGIANCE Réplique C&N 1925
15.00 m 2004 *Location: South France*
195,000 €



LIMITED EDITION Davis 47' Fly SF0
14.30 m 1989/2009 *Location: Caribbean*
220,000 €



◆ BROKERAGE INDEX ◆

Multihull Index



PELICANO YC 80 Power Catamaran
23.95 m 2005 *Location: Greece*
1,290,000 €



STERGANN II Neel 65
19.80 m 2015 *Location: South France*
2,200,000 €



ABYSSE Nautitech 64
19.50 m 1994 *Location: St Marteen*
335,000 €



PARADOX 2.0 Racing/Cruising Trimaran
18.90 m 2010 *Location: Mediterranean Sea*
1,190,000 €



ETANA Privilege 615
18.50 m 2007 *Location: South France*
850,000 €



NO LIMIT Outremer 5X
18.46 m 2015 *Location: Brittany, France*
US\$ 2,790,000



SJÖVILLAN Orma 60 Trimaran
18.28 m 1998 *Location: Sweden*
400,000 €



RODEO Catana 582
17.50 m 2005 *Location: Turkey*
750,000 €



NOW Catana 50
16.00 m 2009 *Location: Italy*
660,000 €



TRIBULATION Multi 50 Racing Trimaran
15.24 m 1987/2012 *Location: West France*
160,000 €



MARANA IV Catana 50
15.20 m 2010 *Location: South France*
788,000 €



REALTEAM Extreme 40 Racing Catamaran
12.19 m 2009 *Location: Barcelona, Spain*
150,000 €



Photo Olivier Blanchet

Sailing Yacht Index



QUEEN NEFERTITI Classic Yacht
41.58 m 1986/2005 Location: South France
2,490,000 €



PRINCIPE PERFEITO 3 Mast Schooner
41.52 m 1943 Location: Portugal
1,650,000 €



SEAN PAQUITO IV Schooner
38.00 m 2008 Location: Portugal
600,000 €



AVENTURA Danish Yacht & Holland Jachtbouw Sloop
33.24 m 2005 Location: St Martin
US\$ 2,990,000



ROSINANTE OF NOTIKA Mega Sailing Yacht
32.60 m 1998/2013 Location: Turkey
US\$ 1,395,000



CELANDINE Jongert 2900 M
29.70 m 1993 Location: Turkey
2,190,000 €



SOUTHERN CROSS Maxi 88 Sloop
29.70 m 1991/2004 Location: Turkey
990,000 €



DARK STAR OF LONDON Aluminium Centre Board Cutter Rig
27.50 m 1982 Location: South France
1,250,000 €



QUINTA SANTA MARIA Fast Sloop
27.42 m 2002 Location: Italy
1,290,000 €



BENIGUET Garcia 86 QR
26.33 m 2005 Location: South France
1,950,000 €



AMAALTA Pleasure Yacht
26.10 m 1981 Location: South France
290,000 €



WALLY ONE Wally 83
25.30 m 1991 Location: Portugal
1,350,000 €



DJANGO TOO Cutter Rigged Sloop
25.00m 1991 Location: South France
990,000 €



ATAO New Classic JFA Yachts
24.90m 2005 Location: South France
1,990,000 €



ALPINA Swan 82
24.89m 2001/2011 Location: South France
1,590,000 €

◆ BROKERAGE INDEX ◆

Sailing Yacht Index (continued)



WILD SALMON Locwind 80
24.00m 1997 *Location: South France*
680,000 €



KORENOC VISMARA 78' Carbon
24.00 m 2003 *Location: South France*
980,000 €



L'ILE NUE Techni Marine Sloop
23.66m 1988 *Location: South France*
590,000 €



LA FORZA DEL DESTINO Swan 77
23.44 m 1992 *Location: St Marteen*
US\$ 1,200,000



ICHTUS Futuna 70
21.75 m 2010 *Location: South France*
690,000 €



TARA BAY Scorpio 72
21.60 m 1991 *Location: South France*
480,000 €



FLY Custom Aero-rig Cruiser
21.34 m 1991 *Location: West Scotland*
375,000 GBP



JAIPUR Ketch Dérive moderne
21.00 m 1991 *Location: South France*
720,000 €



KALAO Maxi Dolphin 65 - 2
20.00 m 2003 *Location: South France*
750,000 €



OKIO Nordia 62 ketch
19.79 m 1982/2014 *Location: Caribbean*
340,000 €



L'ASTREE AMEL 64
19.60 m 2011 *Location: South France*
1,250,000 €



ARLEQUIN Dynamique 62
19.20 m 1997 *Location: South France*
285,000 €



SUENO ICE 62 with 2 years warranty
18.82 m 2015 *Location: Italy*
1,650,000 €



SMOKE Paine 62
18.80 m 2004 *Location: Caribbean*
US\$ 545,000



CANDY Koral 54
17.00 m 2009 *Location: South France*
185,000 €

Racing Index



ALPINA Swan 82
24.89m 2001 Location: South France
1,590,000 €



KORENOC VISMARA 78' Carbon
24.00 m 2003 Location: South France
980,000 €



LA FORZA DEL DESTINO Swan 77
23.44 m 1992 Location: USA/St Marteen
US\$ 1,200,000



GREEN DRAGON Volvo 70
21.50 m 2007 Location: Caribbean
390,000 €



PARADOX 2.0 Fast racing/cruising Trimaran
18.90 m 2010 Location: Mediterranean Sea
1.190,000 €



SJÖVILLAN Orma 60 Trimaran
18.28 m 1998 Location: Sweden
400,000 €



TRIBULATION Multi 50 Racing Trimaran
15.24 m 1987/2012 Location: West France
160,000 €



SEAWONDER 46ft Racing Sailing Yacht
14.00 m 2006 Location: Italy
260,000 €



AQUARELLE 1 & 2 Frers 44
13.70 m 2005 Location: South France
140,000 €



REALTEAM Extreme 40 Racing Catamaran
12.19 m 2009 Location: Barcelona, Spain
150,000 €



CARIBERIA Class 40
12.19 m 2006 Location: UK
£ 80,000 GBP



JUMPA LAGI Pogo 40
12.18 m 2009 Location: North West France
160,000 €



BLACK LEGEND II Code 1
12.00 m 2014 Location: South France
550,000 €



GLEN ELLEN V A 40
11.98 m 2008 Location: South France
120,000 €

Charter

BGYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of service.

Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best yacht for your charter requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

BGYB assets:

- Identifying and understanding exact requirements.
- Providing numerous choices.
- Suggesting cruising itineraries.
- Corporate Event/ Team Building.
- Delivering the experience.

DESTINATIONS

West Mediterranean	East Mediterranean	Caribbean	Pacific Ocean	Indian Ocean	Other Destinations
<ul style="list-style-type: none"> - French Riviera - Corsica & Sardinia - Italian Riviera - Sicily - Aeolian Islands - Balearic Islands 	<ul style="list-style-type: none"> - Greece - Croatia - Venice - Turkey 	<ul style="list-style-type: none"> - Leeward Islands - Les Antilles - Windward Islands - Cuba - Panama 	<ul style="list-style-type: none"> - Polynesia - Galapagos Islands - Fiji - New Zealand 	<ul style="list-style-type: none"> - Maldives - Seychelles 	<ul style="list-style-type: none"> - South East Asia - South America - Scandinavia (Norway, Sweden, Finland) - Spitzberg - Iceland - Greenland

NEW DESTINATION: *NOMAD IV* will be available for charter in the Caribbean this winter!
She will also be available for viewing at the Antigua Yacht Show, 4-10 December 2016



Photos © Richard Sprang

Maxi Dolphin FC100 "NOMAD IV"

2013. NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today.

The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.

- Large cockpit with two tables for twelve guests sitting each and/or two sunbathing areas.
- A very wide yacht which is pleasant at sea.
- A performance yacht with the sensation of speed and power and enjoyable steering.
- The cockpit is also able to accommodate at least 50 people for a party.
- A 360° panoramic view of the sea from the dining room and the saloon.
- First class accommodation for 12 guests and 3-4 crew.
- 2 x large exterior sunbathing areas in the cockpit.
- 3.50m retractable keel which allows access to shallow anchorages.
- Garage equipped with an abundance of toys, a bathing platform and a ladder.

NOMAD

Type: **Maxi Dolphin FC100**

Naval architect: **Finot-Conq**

Length: **30.48 m**

Guests: **12** - Crew: **4**

Charter Rate (MYBA terms):
59,000/54,000 € per week



Suggested Itinerary

♦ "Cuba"



Starting Cienfuegos: 1½ hour sail to Guajmico and anchor for the night.

Day 1: Swimming, snorkeling and diving in the morning. Lunch on site. 1½ hour sail after lunch to La Boca.

Day 2: Guided visit of Trinidad to experience the vibrant urban culture of Cuba. You return to Peninsula Ancon where the boat awaits you.

Day 3: Spend the morning on the beach, snorkeling or diving on the wall. A 1 hour sail after lunch to Estero Jobabo for the night.

Day 4: ½ hour sail south to Cayo Blanco, lunch and activities on site. In the afternoon, 2 hour sail to Ensenada de las Tunas.

Day 5: 1 hour sail south to go to Cayo Zaza de Fuera for lunch. After lunch a 2 hour sail to Cayo Breton.

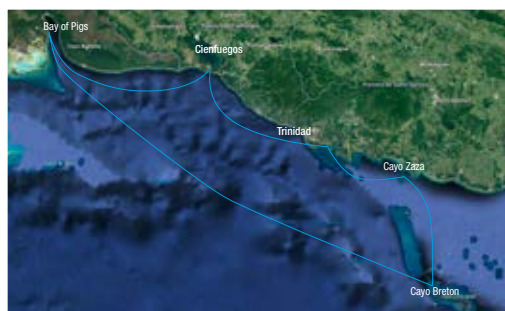
Day 6: Diving and snorkeling some of the many sites of Cayo Breton.

Day 7: Full day sailing North West to reach the famous Bay of Pigs where we will anchor for the night.

Day 8: Spend the morning in the Bay, snorkeling, diving and visiting this famous site. After lunch we sail 2 hours south to Maceo for the night.

Day 9: After breakfast take advantage of the beautiful lagoon and have lunch at anchor before a 4 hour sail back to Cienfuegos.

Day 10: Departure.



♦ CENTRAL AGENCY CHARTER FLEET UPDATE ♦



Ocean Sapphire

2010 - Length: 41.00 m - Guest/Crew: 12/7

This new private luxury yacht, designed by Norman Foster, has four deck levels, offering more exterior and interior space than any other yacht in her category.

Special attention has been paid to the quality of light and aspect with all major areas of the yacht, including the master suite's two private balconies which benefit from spectacular forward-facing views.

The interiors have been furnished with great attention to aesthetics, practicality and luxury. Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the outside and the interior spaces has been intuitively created.



Classic Motor Yacht "DEIANEIRA"

1951 - Length: 38.90 m - Guest/Crew: 11/9

DEIANEIRA is a magnificent Classic Motor Yacht, built in 1951 by Vosper Thornycroft and fully refit in 2015.

Fully equipped for a large family willing to cruise around the South Of France or in Italy on a romantic trip, she can accommodate up to eleven guests in 9 cabins, she offers the comfort of a modern Yacht, with the charms of an Old Timer!

Once on anchor and with all the water toys launched, the upper deck turns into a large sun bed platform, or in a lovely cocktail area for events such as the Cannes MIPIM, LIONS, or the Film Festival, where she is famous for being the yacht in Luc Besson's 'Le Grand Bleu'.

DEIANEIRA is now available for charter in the Mediterranean for the 2017 summer.

DARK SHADOW

2002 - Length: 30.45 m

Guest/Crew: 6-12/5

Wally yacht DARK SHADOW is a 30 m (100ft) high-performance cruising yacht that is instantly recognisable thanks to her sleek lines and pure, contemporary design.

This makes her one of the most sought after yachts on the regatta circuit with her impressive racing pedigree and Wally credentials.

She is just coming out of a new refit and has got a few new sails on top of what is already a very large wardrobe, and she is available for all the events in the Med, either in the Maxi or the Wally Class.



© Marc Paris

Wally 77 "GENIE"

1995 - Length: 24.00 m

Guest/Crew: 6-11/3

Exceptional and relentless sailing yacht.

One of the first and finest WALLY designs with pure German Frers lines. WALLY Tender, 'The Lamp' also available for charter with the yacht upon request.



© Ingrid Avery



WALLY ONE

1991 - Length: 25.30 m - Guest/Crew: 10/3

WALLY ONE is the first ever Wally Yacht. As has been the case with each Wally Yacht, the design was very ahead of its time when it was launched in 1991, and revolutionised the Superyacht World.

This 83ft fast sloop is perfect for charter, with abundant flush-deck space, crew quarters aft, comfortable open cockpit. In 2009 and 2013-14, WALLY ONE benefited from major interior and exterior refits. This mythical, charming yacht can welcome up to 11 guests.

Photo © Blueprod



♦ CENTRAL AGENCY CHARTER FLEET: SW YACHTS ♦

SW 102RS "FARFALLA"

2014 - Length: 31.78 m - Guest/Crew: 8-12/4

Launched in Cape Town in May 2014, FARFALLA is the first Raised Saloon version of the SW 102 model.

Notable features of FARFALLA, which will make her the ideal cruising yacht, include a spacious flush deck, a tender garage for a 4 meter dinghy and a mainsail captive winch. The yacht interior follows Southern Wind Shipyard's most popular lay-out, with Owner's cabin forward, three guest cabins amid ship and crew quarters aft.

SW102RS Farfalla, Courtesy of Southern Wind Shipyard



SW 94 "WINDFALL"

2013 - Length: 28.64 m - Guest/Crew: 8-12/4

She combines luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before. Performance is clearly at the heart of this yacht but she has an equally impressive cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing.

SW 94 Windfall, Courtesy of Southern Wind Shipyard

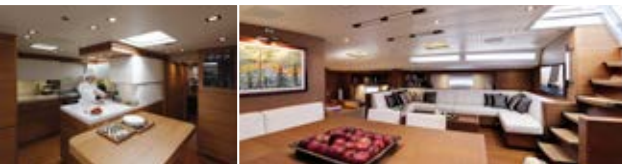


SW 100RS "CAPE ARROW"

2011 - Length: 30.20 m - Guest/Crew: 8-12/4

CAPE ARROW is a result of the winning collaboration between Farr Yacht Design for the naval architecture and Nauta Design for the general concept, interior design and exterior styling. SW 100 RS is aimed at guests who enjoy the aggressive, sporty lines and open transom of low coachroof profile whilst not compromising the generous interior space of a Raised Saloon version. A performance package including high modulus carbon mast and CARBON EC6+ has caused over a tonne of weight loss.

SW 100RS CAPE ARROW, Courtesy of Southern Wind Shipyard



SW 78 "SOUTHERN STAR"

2004 - Length: 23.95m - Guest/Crew: 10/3

Southern Star displays slippery hull lines, a fin and bulb keel, a high aspect ratio and balanced rudder.

She is an exceedingly well rounded yacht, which demonstrates high performance cruising but uses simple sailing systems, free from unnecessary technology. She is the ideal cruiser-racer. Perfect for both relaxing blue water cruises and for competitive racing. (SOUTHERN STAR came fifth place in the Barcelona Race 2005 and first place in the Boat International Superyacht Race in 2008).

Photo © Bluebird

Maxi-Yacht 82 "AEGIR"

2010 - Length: 25.10 m - Guest/Crew: 7/3

AEGIR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the race track.

AEGIR, after a successful cruising charter season, has turned into her race mode, and has made a Second Place on the Podium at the Rolex Maxi Yacht Cup in Porto Cervo, after winning the 2012 and 2013 Editions! The Yacht was chartered by an Italian Team, and skippered by Captain Romain Mouchel.

She will now compete at the Rolex Middle Sea Race, to battle against a large fleet of Offshore Racers, and will be available for Racing Charters for the next summer 2017 in the Mediterranean, but also for guests willing to cruise with a high performance Sailing Yacht.



© Blueprod

Mylius 60 "SUD"

2013 - Length: 18.35 m - Guest/Crew: 6/2

SUD is exhilarating to sail due to her sleek lines, her medium-light displacement and high waterline length.

She has a deep keel and good stability thanks to the generous length of her beam. Her sleek lines and the careful distribution of volumes mean she sails with real performance, but is also able to provide her guests with all the necessary comfort when cruising.



© Blueprod



ICE 62 "CANTELOUP VIII"

2014 - Length: 18.82 m

Guest/Crew: 6/2

CANTELOUP VIII is the ideal yacht for those in search of a true sailing experience, whatever the conditions, without compromising the comfort of a luxury cruise due to her modern and spacious interior.

She will give you the desire to cruise fast and far, either upwind or downwind, or relaxing in a small, isolated bay, thanks to its adjustable keel allowing access to shallow waters and tiny typical Mediterranean ports.



© Blueprod



90ft Fast Sloop "QUINTA SANTA MARIA"

2002 - Length: 27.42 m - Guest/Crew: 8/4

QUINTA SANTA MARIA is a fantastic fast cruising sloop. She was constructed for her current owner, an experienced yachtsman who demanded the highest standards of construction.

Her hull, deck and superstructure were built by Composite Works, and her interior and electrical systems fitted by Mondomarine. As well equipped as she has been designed, QUINTA SANTA MARIA has successfully raced in numerous cruising racing events as well.



Photos Eric Pinel



Maxi Catamaran "MAGIC CAT"

1996 - Length: 25.00 m - Guest/Crew: 8/4

Sailing catamaran MAGIC CAT isn't just any mass-produced yacht. MAGIC CAT's performances are well known by the experienced sailors. This catamaran was designed by Gilles Oliver and built by the Multiplast Shipyard, where the fastest racing catamarans on the planet, "ORANGE 2" and "GROUPAMA 3", were also constructed! MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.

Trimaran, "STERGANN II"

2015 - Length: 19.80 m
Guest/Crew: 8/3

The Trimaran, STERGANN II, is a new concept sailing yacht which is very comfortable at sea and at anchor. She is fast and efficient with a limited heeling. She tacks without difficulty and is very seaworthy in any sailing conditions.

The boat is fully air conditioned. She has four passenger cabins offering maximum space and comfort. One in each float and two on the main deck. A spacious lounge offers a wide panoramic view. The cockpit and flybridge offer a large reception area with sun bathing chairs. Crews cabins are completely independent and are located in the central hull below the main deck.

Photos Blue prod



© Olivier Blanchet/NEEL TRIMARANS

DWINGER

2012 - Length: 48.50 m - Guest/Crew: 12/7

Back in the Med for 2017

An attractive package which marries through its (aerorig) construction the comfort level of a motoryacht with the sports-manship of a sailing yacht.

- A Royal Huisman built Yacht • Tallest freestanding mast
- Green (energy recovery through solar panels and the self rotating propeller)
- Equipped with a crane to lift in supplies and boats
- Possibility for a Helicopter to land in case of emergency due to ability to shift the mast...

Photos Richard Sprang



Narcira 67 "SHAMLOR"

2012 - Length: 22.40 m - Guest/Crew: 6-12/4 - Luxury cruising and racing on a open 60 naval architecture concept.

The luxury yacht NARCIRA 67 SHAMLOR stands out for her superior performance, which necessitates extremely high quality construction standards, entrusted to Maxi Dolphin, which was chosen as the shipbuilder: further confirmation of the excellent levels reached by the Erbusco boatyard and recognised in the international sailing world. We could compare the concept to a luxury fast car equipped with the best racing engines, wheels and systems. Latest technologies, exhaustive engineering, constant weight watching all along the project were the major keys used.



© Bluebird



Aluminium ketch "ENTHALPIA"

1992/2015 - Length: 21.60 m
Guest/Crew: 8/3

She was built in 1992 by the Garcia Shipyards and designed by Philippe Harlé, whose reputation is long established in the world of sailing yachts.

ENTHALPIA is characterised by several points: her exceptional sailing qualities; an extremely agreeable and comfortable interior layout furnished with traditional varnished woodwork; and the sense of great comfort on board.

To sail such a wonderful sailing yacht such as ENTHALPIA is a unique and unforgettable experience. ENTHALPIA is a centerboarder, meaning she can take you to wonderful places unknown of and out of bounds to other yachts.

© Bluebird



◆ CHARTER INDEX ◆

Charter Motor Yacht Index

Winter 2016 Charter Rates (MYBA terms)



Name: O'MEGA Length: 82.50 m
 Guest/Crew: 30/30 Area: East/West Mediterranean
 Winter rate (high/low): 525,000 €/week



TITANIA 73.00 m
 12/20 East/West Mediterranean
 600,000/490,000 €/week



RM ELEGANT 72.40 m
 30/31 East/West Mediterranean
 455,000 €/week



SHERAKHAN 69.65 m
 26-28/19 East/West Mediterranean
 425,000/385,000 €/week



DIAMOND A 57.28 m
 12/15 Please Enquire
 300,000/270,000 €/week



SANSSOUCI STAR 53.50 m
 12/8 Scandinavia & Artic
 90,000/70,000 €/week



AQUAVITA 49.99 m
 12/11 Central America, California, Caribbean
 295,000 USD/week



AMARULA SUN 49.99 m
 12/9 Bahamas, Florida and Caribbean
 230,000/195,000 USD/week



BROADWATER 49.68 m
 10/11 East/West Mediterranean
 210,000/185,000 €/week



HIGHLANDER 49.45 m
 12/11 East/West Mediterranean
 195,000/150,000 USD/week



COCKTAILS 47.85 m
 11/9 Caribbean, Bahamas, Florida, New England
 150,000 USD/week



RHINO 46.94 m
 10/10 West Mediterranean
 160,000/150,000 €/week



EXCELLENCE 45.72 m
 10/9 Winter: Bahamas, Florida
 145,000 USD/week



TATIANA 44.88 m
 12/9 West & East Mediterranean
 165,000/150,000 €/week



COSTA MAGNA 44.50 m
 10/9 West Mediterranean
 96,000/90,000 €/week

Charter Motor Yacht Index (contined)

Winter 2016 Charter Rates (MYBA terms)



DIANE 43.00 m
10/8 West Mediterranean
154,000/133,000 €/week



BINA 42.65 m
12/9 West Mediterranean - Riviera/Corsica/Sardinia
175,000/150,000 €/week



DE LISLE III 42.00 m
9/7 Australia, Fiji
125,000 USD/week



POLLY 41.15 m
9/7 Bahamas
89,000 USD/week



OCEAN SAPPHIRE 41.00 m
12/7 West & East Mediterranean
130,000/115,000 €/week



DHAAINKAN'BAA 40.00 m
14/20 Maldives
105,000/90,000 USD/week



W 39.62 m
10/7 Bahamas
140,000 USD/week



SWEET ESCAPE 39.62 m
10/8 Bahamas/New England
95,000 USD/week



DEIRANEIRA 38.90 m
11/9 West Mediterranean
85,000/75,000 €/week



AZALEA 38.70 m
18/13 Maldives
69,500/48,500 USD/week



MAYAMA 37.00 m
10/6 West Mediterranean - Riviera/Corsica/Sardinia
99,000/85,000 €/week



KAI 36.58 m
12/7 West Mediterranean - Riviera/Corsica/Sardinias
110,000/100,000 €/week



LADY EMMA 34.10m
8/4 West Mediterranean
78,000/72,000 €/week



ANTISAN 33.00 m
11/6 West Mediterranean
56,000/49,000 €/week



CAPRICE 27.30 m
8/5 West Mediterranean
42,000/38,000 €/week

◆ CHARTER INDEX ◆

Charter Sailing Yacht Index

Winter 2016 Charter Rates (MYBA terms)



Name: DRUMBEAT Length: 53.00 m
 Guest/Crew: 11/10 Area: Northern Europe + Arctic.
 Rate (high/low): 190,000 €/week



DWINGER 48.50 m
 11/7 Northern Europe + Arctic
 75,000 €/week



ANTARA 46.00 m
 10/8 East/West Mediterranean
 120,000 €/week



TWILIGHT 38.10 m
 8/6 East/West Mediterranean
 100,000/90,000 €/week



BLISS 37.00 m
 10/5 South East Asia
 95,000/89,000 USD/week



WHISPER 35.36 m
 6/5 Wint.: Caribbean, Sum.: New England
 65,000/60,000 USD/week



O7² - OCEANS SEVEN SQUARED 31.80 m
 8/4 Wint.: Caribbean, Sum.: South Pacific
 49,000 USD/week



FARFALLA 31.78 m
 8/5 South Pacific
 65,000 €/week



MOONBEAM III 31.00 m
 6-12/2 West Mediterranean
 35,000 €/week



XNOI 30.65 m
 10/4 West Mediterranean
 60,000/55,000 €/week



NOMAD IV 30.48 m
 12/4 East/West Mediterranean
 59,000/54,000 €/week



DARK SHADOW 30.45 m
 6/5 Wint.: Caribbean, Sum.: West Mediterranean
 45,000/40,000 €/week



CAPE ARROW 30.20 m
 8/4 Wint.: Caribbean, Sum.: West Mediterranean
 52,000/47,000 €/week



WINDFALL 28.64 m
 8/4 Wint.: Caribbean, Sum.: West Mediterranean
 45,000/40,000 €/week



NEFERTITI 27.70 m
 8/4 West Mediterranean
 49,000/44,000 €/week

Charter Sailing Yacht Index (continued)

Winter 2016 Charter Rates (MYBA terms)



WHITEFIN 27.43 m
8/4 West & East Mediterranean
28,500/25,500 €/week



QUINTA SANTA MARIA 27.42 m
8/4 West Mediterranean
26,000/24,000 €/week



WALLY ONE 25.30 m
8/3 Wint.: Other destinations, Sum.: West Mediterranean
24,000/18,000 €/week



AEGIR 25.10 m
7/3 West Mediterranean
32,000/27,000 €/week



MAGIC CAT 25.00 m
8/4 West Mediterranean
35,000 €/week



ATAO 24.90 m
8/2 West Mediterranean
30,000 €/week



GENIE 24.00 m
6/3 West Mediterranean
25,000 €/week



SOUTHERN STAR 23.95 m
6/3 West Mediterranean
25,000 €/week



ULTIM EMOTION 23.38 m
12/3 West Mediterranean
57,000/50,000 €/week



SHAMLOR 22.40 m
6/2 Wint.: Caribbean, Sum.: West Mediterranean
19,000/17,500 €/week



ENTHALPIA 21.60 m
8/3 East/West Mediterranean
17,500/15,000 €/week



STERGANN II 19.80 m
8/3 West Mediterranean
35,000/30,000 €/week



CANTELOUP VIII 18.82 m
6/2 West Mediterranean
21,000/19,000 €/week



SUENO 18.82 m
6/2 West Mediterranean
20,000/18,000 €/week



NO LIMIT 18.46 m
6-8/2 Wint.: Caribbean, Sum.: West Mediterranean
17,500/15,000 €/week

◆ UPCOMING EVENTS ◆

★ Cannes Yacht Show 6–11th September 2016

The Cannes Yacht Show takes place every September in the elegant and luxurious surroundings of the sparkling waters of Cannes bay. As the first show in the boating season, this show is Europe's leading in-water yachting event. The major players in pleasure yachting come here to launch their show season in style by showcasing their new worldwide models. With over 497 exhibitors, 579 boats and 50 101 visitors, this promises to be an unforgettable event.

Exhibitors and visitors meet in two exceptional French Riviera ports: "The Vieux Port" and "The Port Pierre Canto", with the boats being displayed both in water and on land in these two locations. The shipyards offer trips out to sea so that new buyers can try out the finest yachts in the world. Yachting lovers from every continent will appreciate the magical atmosphere and unrivalled opportunities for boat viewing that are provided by this show.



★ Monaco Yacht Show 28th September – 1st October 2016

Set in the iconic Port Hercules of the Principality of Monaco since 1991, the Monaco Yacht Show is the only place to admire, visit and purchase around 125 extraordinary one-off superyachts built by the world's most respected shipyards. 40 new launches are unveiled in world premiere at every edition.

With 580 exhibiting companies and partners participating in the Monaco Yacht Show, the discerning yacht-lover will discover, amongst the world leading luxury yachting companies, the trendiest superyacht builders, yacht designers, luxury manufacturers and the most important brokerage houses.

The Monaco Yacht Show is the one and only occasion in the year - and in the world - to discover the greatest superyachts on offer in the unrivalled glamour of Monaco.

★ Les Voiles de Saint-Tropez 24th September – 02nd October 2016

Les Voiles de Saint Tropez is the major sailing event of the year; an unmissable highlight of the race calendar that is masterfully orchestrated by the Société Nautique de Saint-Tropez for a selection of the finest traditional and modern yachts in the world, combining a subtle mix of latest generation yachts and those dating back to well over a hundred years, as well as bankable names and new additions to the fleet.

A number of top-flight skippers and racers, from the offshore racing scene to the America's Cup, will be competing in Saint-Tropez. Among the many stars will be Sébastien Josse, Philippe Monnet, Marc Pajot, Bruno Peyron, Lionel Péan and Marie Tabarly, to name but a few, all brought together by their love of beautiful yachts, classic and modern alike, and their delight in seeing such a variety of yachts being sailed together in such an atmosphere of fair play and conviviality.



A Cocktail Evening with BGYB 28th September 2016

The BGYB team is delighted to announce a cocktail evening to be held at the Hotel de Lices in Saint-Tropez on the evening of the 28th of September 2016 from 6.00pm to 9.00pm.

Please join us for a small get-together in order to catch up on this week's exciting racing exploits over a glass of wine, a cocktail or two and some canapés.

Visit & Sea Trials

BGYB invites you to make an appointment for a visit or sea trial on board the following yachts which will be based in the bay of St Tropez all week:

Ocean Sapphire, Nomad IV, Quinta Santa Maria, Magic Cat, Atao, Genie, Enthalpia, Canteloup VIII, Ultim' Emotion.

We look forward to receiving you on board these one-of-a-kind yachts!



► FRANCE

Montpellier, Head Office



Bernard GALLAY - CEO - +33 (0)6 86 67 80 24
bernard.gallay@bernard-gallay.com

- Founded the company in 1994, MYBA Member since 1996
- Experienced skipper: 2 Vendée Globe in 1992 & 2000
- America's Cup in 1986/1987



Bruno GALLIEN - Broker +33 (0)6 82 11 96 00
bruno.gallien@bernard-gallay.com

- Yacht broker with BGYB for 18 years



Lisa SPILLER - Charter Manager
+33 (0)6 33 42 45 09 - lisa.spiller@bernard-gallay.com

- Charter Manager for 9 years with BGYB
- MYBA Individual member since 2011



Paris

François BOUCHER - +33 (0)6 82 83 19 21
paris@bernard-gallay.com

- Project Manager for a number of years



La Ciotat

Stéphane DELLA - +33 (0)6 82 79 08 61
la.ciotat@bernard-gallay.com

- Yacht broker with BGYB for 5 years
- Extensively well known and experienced Technical, Fleet, Shore & Project Manager with companies such as Nahema, Compositeworks France, CIM shipyard and several Turkish shipyards

► MONACO



Philippe MONNET - +33 609 01 97 84
monaco@bernard-gallay.com

- For the last 4 years, he has managed the Roxy sailing yacht with his Posseidon team for the Vendée Globe
- Yacht construction consultant
- Extremely wide ranging experience and expertise in the sector

► MOSCOW



Oscar KONYUKHOV - +7 910 477 09 70
russia@bernard-gallay.com

- BGYB representative in Moscow for over 9 years
- Over all – 3 Round the world campaigns as a Project Manager and PR officer

► TURKEY



Thierry SAGNES - +90 536 976 24 38
thierry.sagnes@bernard-gallay.com

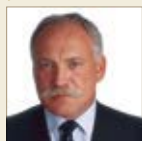
- On the water sailing the 5 ocean since 1982
- 2001 to 2011 Arctic journey project manager and captain on JFA 85 "SUN TENAREZE"



Christophe APOTHELOZ - +90 530 461 50 95
christophe.apotheloz@bernard-gallay.com

- Active Captain on Large Motor Yachts since 16 years (MCA Master 3000 GT Unlimited) and at sea since 1991 - 20 years experience in East Med and Turkish yachting market, charter

► PALMA DE MALLORCA



Jean-Yves CANDLOT - +34 619 05 64 19
palma@bernard-gallay.com

- BGYB representative in Palma for 8 years
- With over 26 years of sail and motor yacht navigation experience



Nicolas MARCHAND - Sales Manager - +33 (0)6 83 47 01 96
nicolas.marchand@bernard-gallay.com

- Yacht broker with BGYB for 10 years
- Yacht Manager – University Lecturer
- Experienced skipper: Mini Transat, Jacques Vabre, Fastnet



Luke STAFFORD - Brokerage assistant
+33 (0)4 67 66 39 93 - assistant@bernard-gallay.com

- Brokerage Assistant for Head Office, Montpellier
- Manages the listings, specifications and viewings



Katie WARD - Charter assistant
+33 (0)4 67 66 39 93 - charter@bernard-gallay.com

- Charter Assistant for Head Office, Montpellier



Antibes

Youri LOOF - Charter Broker
+33 (0)6 88 96 11 50 - youri.loof@bernard-gallay.com

- Yacht Captain for 10 years on Swan, Royal Huisman & Alloy Yachts
- BGYB Sales & Charter Broker since 2014

► HONG-KONG



Thierry BAROT - +852 9549 5135
asia@bernard-gallay.com

- BGYB representative in Hong-Kong for 6 years
- Service manager for Simpson Marine in HK
- Construction Management of Cortenzo 26M in China at DHS shipyard

► GRENADA



Richard SZYJAN - +1 473 439 4495
grenada@bernard-gallay.com

- Multi and monohull racer
- Sailmaker and rigger since 1991
- Owns Turbulence Ltd in Grenada, Caribbean.

► USA - California



Sylvain BARIELLE - +1 510 872 6894
california@bernard-gallay.com

- Sails maker in San Francisco
- He has participated in several America's Cup Events

► ITALY



Andrea CARACCI - +39 335 763 90 77
andrea.caracci@bernard-gallay.com

► SWITZERLAND



Mathieu Densa (Schmidt Yachting) - +41 79 851 29 45
switzerland@bernard-gallay.com

- Long time experienced broker

BERNARD GALLAY YACHT BROKERAGE

France (Head Office): Montpellier - 1, rue Barthez - 34000 Montpellier
info@bernard-gallay.com
Tel +33 467 66 39 93 - info@bernard-gallay.com