

New Partnership **Mega Catamaran NAHEMA 120**



On the strength of its latest developments, BERNARD GALLAY Yacht Brokerage - BGYB has more than ever the wind in its sails!

In addition to new office openings in Moscow, Palma, soon Monaco and Paris aimed at offering more space and elegance to its clients, BGYB is now delighted to welcome you at its new head office in Montpellier.

The headline event in April was the BGYB participation at the Antibes Yacht Show 2008, with 2 yachts available for viewing at its stand.

Two prestigious new partnerships have strengthened the Brokerage activity:

- The Mega Catamaran NAHEMA 120,
- The fastest ocean going yacht in the world (50 days and 16 hours around the globe), the Maxi Catamaran ORANGE 2



BROKERAGE

Mega Catamaran NAHEMA 120 for sale



A new and unique design to achieve unequal goals of perfection, performance and space. Number one under construction is sold, number two awaits you.

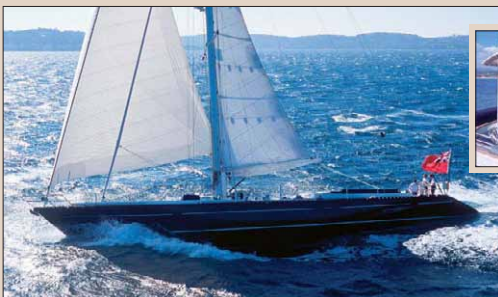
Catamaran "BRADLEY" for sale

New 2007. Fast, silent, incredibly spacious and comfortable with 188 m² of refined modern interior. She accommodates a fantastic saloon and 5 double guest staterooms. She is powered with 2 Hamilton HM 571 hydrojet propulsion units allowing high speed performances and low fuel consumption.



"BUZZY B" for sale

1982/2000. This magnificent Martin Francis's design has been **totally rebuilt in 2000** at C&N in Gosport. Nothing was left unturned, included a complete re-design interior. She is now a modern, fast, extremely comfortable sloop. She is MCA compliant. **Also available for charter.**



Catamaran "MAGIC CAT" for sale

1996. **Carbon Epoxy built by Multiplast.** Gilles Ollier's design. Refitted in 2007. She offers on 25 metres of length and 12 meters of beam, space, comfort and performances for great blue water cruising. **Also available for charter.**



RECENT SALES

"DRUMBEAT" sold



In June 2007, BGYB being the buyer's agent has sold Drumbeat, the magnificent 53 metre ketch, along with her Central Agent. Thanks to them for having given access to their central listing.

"NO LO SE" sold



Bernard Gallay Yacht Brokerage has recently completed the sale of the 145ft steel motor yacht Abeking & Rasmussen. This demonstrated again the BGYB's capability for selling very large yachts.

"TUSITALA" sold



This comfortable ketch is accommodated with 5 guest cabins, a very large salon, a wheel and deck house and 2 crew cabins. She is very well powered with a 500 HP IVECO engine.

"BORA BORA" sold



This magnificent Turkish gulet is in perfect condition. Her construction, accommodation and equipment are well above the usual standard of this type of boat.

"CALIBAN" sold



1945. Converted in 1964 into a yacht by BERTHON BOAT. She has a fantastic character. She is accommodated with 4 guest cabins, a nice saloon and crew quarter.

MOTOR YACHTS INDEX



LADY ROXANNE
Benetti
30,00 m
1975
10 Guests
1 200 000 €



ATTILA V
Displacement Motor Yacht
29,55 m
1989
10 Guests
790 000 €



BRADLEY
85 ft MY Catamaran
25,81 m
2007
10 Guests
10 000 000 €



CELESTIAL
Fast Motor Yacht
22,60 m
1997
8 Guests
950 000 €

Antibes
Yacht Show



SANTOF VII
Guy Couch 2200
21,85 m
2002
9 Guests
1 550 000 €

Antibes
Yacht Show



SUD ONE
San Lorenzo 72
21,60 m
1992
8 Guests
700 000 €



MATHIGO
Morgan 70
21,24 m
2005
6 Guests
On request



GUSTI
Pegasus 21 Motor Yacht
21,00 m
1970
8 Guests
250 000 €



FELICITY II
Ferretti 58
18,50 m
1991/2003
8 Guests
395 000 €



VOGUE III
Azimut 58
17,64 m
2000
6 Guests
670 000 €



HOOP
Classic Trawler
17,50 m
1907
4 Guests
495 000 €



BIG BOYS II
Guy Couch
17,00 m
1986
4 Guests
160 000 €



UNEXPECTED
Mochi Craft 16
16,00 m
1995
6 Guests
338 000 €



WHITE SPIRIT II
Azimut 50
15,25 m
2005
6 Guests
765 000 €



STAR
50 ft Bertram Convertible
15,24 m
1991
6 Guests
350 000 €



SUANE
Pershing 45
14,20 m
1999
4 Guests
325 000 €



MATHIGO
Apreamar 12 Confort
13,72 m
2003
4 Guests
390 000 €



AQUARAMA 44 ft
Riva
13,42 m
2005
4 Guests
820 000 €



36 ft BERTRAM MOPPIE
OPEN Sportfisherman
10,93 m
2005
2 Guests
335 000 €



CHARMENT
Apreamar 10
9,60 m
2002
2 Guests
134 000 €

SAILING YACHTS INDEX



NAHEMA
Mega Catamaran
35,00 m
Under construction
8 Guests
18 700 000 €



BUZZY B
Sloop
27,50 m
1982/2000
6 Guests
2 000 000 €



ANTSIVA
Centre board schooner
28,00 m
2004
10 Guests
1 450 000 € HT



BOJAROS
Steel Ketch
27,00 m
2000
10 Guests
650 000 €



MAGIC CAT
Catamaran 82'
25 m
1996/2007
8 Guests
3 900 000 €



DYANA
Catamaran
22,86 m
1998
8 Guests
1 200 000 \$ HT



BERNIC
Ketch
22,00 m
1978
9 Guests
890 000 €



KAVIRA
GULET KETCH
22,00 m
2003
6 Guests
420 000 € HT



SAINT AUBERT 3
ketch
21,30 m
1985
8 Guests
450 000 € HT



BELAMICA
Wooden Ketch
20,50 m
1962
6 Guests
130 000 €



NOMADE
Gulet
20,00 m
1993
6 Guests
330 000 €



JAMAYKA
MAIA 180
19,50 m
2001
8 Guests
1 080 000 € HT



AEGIR
Levrier 18
18,00 m
1995
8 Guests
590 000 €



FARTWO II
X 562
17,23 m
2001
6 Guests
880 000 €



SAHONA IV
Dufour 56
17,06 m
1994
6 Guests
220 000 €



LERUAM
Mikado
16,00 m
1980
6 Guests
143 000 €



KAFILA
Nauticat 52
15,70 m
1984
8 Guests
210 000 €



BAKEA
Alliage 50
15,25 m
2005
8 Guests
530 000 €



PAPAGENO
Centurion 48
14,90 m
1997
6 Guests
200 000 €



LA RAILLEUSE
Cotre bois moulé
14,50 m
2003
4 Guests
215 000 €

RACING

2008 Saint Barth Buket

On the racing side of things, Bernard Gallay crewed on board SY HYPERION (47m) for the 13th edition of the St Barth Bucket. During the three day regatta around the island, the 29 maxi yachts raced in strong wind conditions. These outstanding yachts, from 23m to 50m long, gave a fantastic show on the race course and represent some of the finest examples of prestige yachting. The atmosphere ashore was not slow either...



MAXI Catamaran ORANGE II for sale



"The Fastest sailing vessel around the world ever" - Top speed: 43,7 knots. Ready to break any oceanic record with huge potential of development. Result of more than 20 years of experience of the team in maxi multihulls (7 times world ranked Nb 1 in the past 10 years). Better than new after 2 years of development process. All studies ready to reach 10% improvement in performances. Potential to break Round the World Record in less than 45 days. North Atlantic in less than 4 days. 24 H record in more than 700 miles.

Save time and money !

(More pictures on www.orangesailingphotos.com)

Super MAXI "ALFA ROMEO 2" for sale



2005. Designed by Reichel Pugh. Built by Mc Conaghy - New Zealand. A master piece of technology and performances.

Very high pedigree.



RACING INDEX



ORANGE II
Maxi Catamaran
36,00 m
2003
6 000 000 €



ALFA ROMEO 2
Super Maxi
30,00 m
2005
3 900 000 €



ALYE PARUSA
Maxi Open monohull
27,00 m
2000
950 000 €



SPARK
Sloop
25,07 m
1989
600 000 €



GRAND MISTRAL
Maxi One Design Grand Mistral
24,50 m
1996
350 000 € HT



ARTECH 60
60 Open IMOCA
18,28 m
2002
420 000 € HT



Ex ROXY
60 Open IMOCA
18,28 m
1989
280 000 € HT



GEANT
Trimaran ORMA
18,28 m
2002
1 120 000 € HT



GLOBE - Ex Bagages Sup.
60 Open Imoca
18,28 m
1992
260 000 € HT



MAX HAVELAAR
60 Open IMOCA
18,28 m
1992
175 000 € HT



OCEAN PLANET
60 Open IMOCA
18,28 m
2001
250 000 \$ HT



SAGA - ex FILA
60 Open IMOCA
18,28 m
1997
450 000 € HT



SOLUNE
60 Open
18,28 m
2003
500 000 € HT



UUDS - ex VOILA.fr
60 Open IMOCA
18,28 m
1994-2000
350 000 € HT



EUPHONY
Sydney 60 converted
18,20 m
1998 / 2005
325 000 € HT



ex CAIXA GALICIA
B&C 52
15,50 m
2001
270 000 € HT



DEFI VENDEEN
50 Open
15,24 m
2002
295 000 € HT



ETOILE AUSTRALE
50 ft Open
15,24 m
1996
300 000 € HT



SPIRIT OF RACE
50 ft Open
15,24 m
1999
135 000 €



TREDICI
50 Open
15,24 m
2001
330 000 €



MISTER SWING
A 40
11,90 m
2004
100 000 Ex VAT

CHARTER

SS DELPHINE

Available for Cannes Film Festival



Launched in 1921 at the Great Lakes Engineering Works in Michigan, S.S. Delphine, was at 257.8 ft (78.65 m) and 1,255 tons, the largest yacht built in the United States that is still in existence today.

1942-1946 - the War Years - Like many of the fine yachts of her era, when the United States entered World War II in 1942, Delphine was placed into naval service. According to legend the yacht went down in history as **the yacht of Yalta, where the rulers of the world at that time, Churchill, Truman, Stalin, prepared the Yalta convention.**

This extraordinary yacht with its **13 staterooms**, ample entertaining spaces, has artfully recreated the bygone era of the roaring 20's with all the latest amenities and communication facilities. Re-christened in September of 2003, by H.S.H. Princess Stephanie of Monaco, S.S. Delphine is one of the most **unique and exceptional yachts for charter in the Mediterranean fleet**. In 2004 she received the annual showboats award for best refit.

CHARTER INDEX

Name	Lenght	Guests	Crew	Area	Rate
SS DELPHINE	78,65	26-28	24-27	South of France	40 000-60 000 €/day
RM ELEGANT	72,48	30	31	Mediterranea / Caribbean	65 000 €/day
MY ATMOSPHERE	45,70	10	9-10	Patagonia	On request
MY STATUD QUO	43,30	12	8	Bahamas	150 000 - 175 000 US\$/week
MY ADRIACTIC STAR	36	8	6	Croatia, Greece, Italy, Montenegro	58 000 €/week
MY MABRUK III	35	10-12	6-7	French riviera	70 000-77 000 €/week
MY DAUNTLESS	32	8	7	Greece	42 000-49 000 €/week
MY ATTILA V	29,55	10	3-5	West Mediterranean	21 000 €/week
MY MAIORA 27	27,40	8	4	Croatia	36 500- 43 000 €/week
MY MABRUK II	27	8	2-4	French Riviera	42 000 €/week
MY DP 80	26,30	9	3	Venice-Italia	On request/week
MY ROMOLA	26	6	3	French Riviera	20 000 €/week 3 500 €/day
MY GISELA	22	6	3	Dubrovnik,Croatia, Montenegro	17 925 € ALL INC./week
SY DRUMBEAT	53	10	9-10	Mediterranea	150 000-170 000 €/ week
SY CARPE DIEM II	38	10	6	Turquey & Greek islands	4 000-5 750 €/day
SY SINTRA	32,92	8	4	Mediterranea / Caribbean	31 500-34 650 €/week
SY ATTIMO	31,45	8-10	5	West Mediterranean / Caribbean	41 500- 49 500 €/week
SY ANTSVIVA	29	7	2	Indian Ocean	6 960 €/week
SY BERNIC	22	8	2	West Mediterranean	8665-9650 €/week
SY TURKISH DELIGHT	22	12	2-3	West Mediterranean	12 000-18 000 €/week
SY 60 OPEN EX ROXY	18,28			Depending on races	Depending on races
Catamaran OCEAN'S SEVEN	17,82	8	2	Mediterranea – Indian Ocean	16 000-20 000 €/week

YACHT MANAGEMENT

New Activity

Since the company was founded in 1992, the pleasure craft industry has undergone enormous changes. The number and size of boats have increased, technical complexity has intensified, and legislation, standards and safety have all changed. Our clients need support and guidance from the legal, accounting and logistics standpoints, and assistance with safety considerations, given the latest MCA and ISM regulations.

These and other reasons have brought the BGYB-Management team to contribute their experience and expertise to the requirements inherent in their clients' yacht management operations. BGYB-Management clients benefit from the team's savoir-faire and skills acquired through years of experience. BGYB-Management offers thorough, specialised assistance in every aspect of the yachting field, including:

- Crew management and crew-related financial administration
- Ship accounting and administrative management
- Insurance contract management
- Logistics support and supplier relations
- Legal assistance with regulations, taxes and recording requirements
- Ship certificate of compliance with the standards in effect (MCA, ISM, etc.)

BGYB-Management accomplishes the following objectives for its clients:

- Daily management of all issues and problems facing yacht owners
- Obtain the equipment, fittings, supplies and services that the ship requires under the very best conditions
- Maximise charter-related potential revenues
- Maximise owner pleasure during owner's use of the yacht
- Coordinate with the crew, within the budget framework, for the best maintenance possible for the boat so that the boat retains high resale value when resale is decided.
- Successful solutions to all issues at hand for captains and boats!

Cannes International Boat & Yacht Show 2008 September 10-15



BGYB will take part to the Cannes International Boat & Yacht Show in September 2008 for the third year in succession. Europe's leading in-water event, the Cannes International Boat & Yacht Show is a unique venue where visitors get to preview the finest jewels of the sea. Owners and buyers from countries around the world meet in a magical atmosphere where the new boats at the 'Old' Port and second-hand ones at Port Pierre Canto are linked together to the great delight of boat lovers.



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— SALE, CHARTER & MANAGEMENT —

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