

# Épisode 25

Spring 2020



Alexandria, p. 6

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BROKERAGE



RACING



CHARTER

Eleonora, p. 7

SALE, CHARTER & MANAGEMENT  
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MYBA





Performance Sailing Catamaran GP70, p. 15

## Yachting in Style *with Peace of Mind*



Photo Richard Sprang

Bernard Gallay

# The Yacht *Market Overview*

The 25<sup>th</sup> Edition of the BGYB Newsletter arrives with you in unprecedented times that have cast uncertainty over many industries and brought new challenges to business. Whilst the world moves online, our business, like many others, has also had to make this switch, adapting to a new age of communication and assuring that the service provided to our clientele is maintained to the high standards that the industry demands. In this regard, the launch of the brand new BGYB website, could not have been better timed. The project which began in early 2019 and required months of meticulous work, was launched online to the public in March this year. The modernised website comes with some fantastic new features such as our BGYB buying guide and new advice for owners looking to propose their yacht for charter or sale.

### Sales

In challenging times, the BGYB Sales department continues to present new listings, navigate through ongoing sales and look for new dynamic ways to market our yachts to potential clients.

We are pleased to announce the recent successful sale of the fantastic long-range 79<sup>ft</sup> YC80 power catamaran **PELICANO**. BGYB will celebrate the sale of this unique multihulled motor yacht which maintained effective progress despite the difficulties posed by Covid-19 restrictions. Fortunately, **PELICANO's** future owner was able to visit the yacht in the weeks shortly before the inauguration of social distancing measures. We are looking forward to resuming scheduled visits and surveys as these measures are relaxed in the coming weeks.

Our motor yacht fleet has been improved by the signing of the seaworthy family cruising motor yacht 108<sup>ft</sup> Ocea Commuter **ALEXANDRIA**. She makes a welcome addition to BGYB's diverse collection of motor yachts for sale which include the likes of 134<sup>ft</sup> luxury superyacht **OCEAN SAPPHIRE** designed by Sir Norman Foster and recently refitted 148<sup>ft</sup> displacement motor yacht **KRISS**.

Looking again ahead to the future, there are a number of new notable sailing yacht listings: 75<sup>ft</sup> Garcia Sloop **ANNKA I**, 104<sup>ft</sup> Cutter Rigged Sloop **LUNAR MIST**, 57<sup>ft</sup> Black Pepper code 2.1 **BLACK LEGEND 4**, Mylius 60 **BLACK LEDEND S**, 82<sup>ft</sup> Maxi Sailing Yacht **AEGIR**, Beneteau 57 **FOXY LADY**, Farr 525 **WANAKA** and new yacht construction **FUTUNA 50**. Strengthening our fleet of racing yachts for sale, we are proud to announce further listings, the 84<sup>ft</sup> record

breaker sloop **TAHIA**, TP52 **MACCHIA MEDITERRANEA** as well as TP52 **TEAM VISION FUTURE** who boasts a new set of quantum sails.

Particularly positive developments have been made in our fleet of classic yachts for sale. The recent listing of 162<sup>ft</sup> Herreshoff Classic Schooner **ELEONORA**, 196<sup>ft</sup> Classic Schooner Replica **GERMANIA NOVA** and 64<sup>ft</sup> Yawl Marconi Sangermani **GIANNELLA II** and are testament to the reputation that BGYB continues to build as a leading broker in the classic yachts market.

The end of 2019 also saw the addition of several catamarans 55<sup>ft</sup> **FRIENDS FOR EVER**, 65<sup>ft</sup> **EOS** and Galathea 65 **MOBY DICK**. Furthermore, it has been a privilege to announce the new **ICECAT seventytwo** project, launched by our Italian partner ICE YACHTS shipyard, for whom BGYB are official distributor. She is equipped to be a true performance catamaran and her designers have set the ambitious goal of a 30-knot maximum speed capacity under sail and of 14-knots under power.

### Management

BERNARD GALLAY Yacht Brokerage offers a tailored and complete Yacht Management service, allowing our clients to enjoy the pleasures of owning a yacht without any of the hassle. This service envelopes the sales, project development and the charter markets, offering personalised assistance to owners, no matter if they are looking to construct, refit or charter their yacht. BGYB will soon open a new bigger office in Palma, Majorca. Our presence in this part of the world, enables us to reach out to clients and continue these services in one of the busiest hubs in global yachting.

### Charter

Following the success stories of last season, we look back first to the latter part of the 2019 charter year, to relish in the delights of the BGYB yachts who were available for charter in the Caribbean.

Despite a summer filled with back-to-back bookings, 58<sup>ft</sup> Ipanema catamaran **ARAOK** remained unwavering in her pursuit of an equally fruitful winter period in the Caribbean. Equally the 78<sup>ft</sup> Tri marine catamaran **TAJ** also enjoyed a season of successful bookings with the 2019 **Antigua Yacht Show** emerging as a particular highlight. **ARAOK** and **TAJ** have recently returned to their respective Mediterranean bases where they are available for charter this summer.

100<sup>ft</sup> Wally yacht **DARK SHADOW** completed our triplet of BGYB yachts in the Caribbean. The high-performance cruising yacht will be chartering in the Caribbean once again, in the coming winter season, before heading to the South Pacific where she will be available for charter during Summer 2021.

We continue to strengthen the BGYB charter fleet; this year we have already confirmed several new notable sailing yachts onto our central agency. 81<sup>ft</sup> **TIGA BELAS**, Futuna 70 **ICHTUS** as well as the very recent resigning of SW94 **ARAGON** (ex **WINDFALL**).

Striving towards new destinations has become a particular focus for the BGYB Charter Department. In tune with the changing desires of our clientele, we are pleased to announce that 100<sup>ft</sup> Maxi Dolphin **NOMAD IV** will be available for charter in the **French Polynesia**, **Fiji** and then **New Zealand**, available for charter during the America's Cup. 159<sup>ft</sup> Royal Huisman **DWINGER** is available for charter in the increasingly fashionable destination of **Norway** and **Spitsbergen**.

In light of the current global situation and in anticipation of a tentative recommencing of the 2020 charter season, we are pleased to announce that a great number of BGYB yachts are accepting the Covid-19 MYBA Addendum, enabling charterers and owners to come to an agreement allowing cancellation or postponement without penalty. These yachts include BGYB motor yachts, 176<sup>ft</sup> **SANSSOUICI STAR**, 159<sup>ft</sup> **THE MERCY BOYS** and 134<sup>ft</sup> **OCEAN SAPPHIRE** as well as many yachts from our large sailing fleet. In a further effort to respond to difficult times, 82<sup>ft</sup> Swan **KALLIMA**, 82<sup>ft</sup> Maxi Yacht **AEGIR**, 78<sup>ft</sup> **ELISE WHISPER** and **TIGA BELAS** have all announced special offers for charterers this season.

Regatta activity and the yacht show season thus far, has been grinded to an unfortunate halt. Before restrictions, BGYB charter yacht 80<sup>ft</sup> **ULTIM EMOTION 2** achieved a triumphant victory at the 2020 Cape2Rio. The record-breaking trimaran will return to the Mediterranean this summer where she will be available for racing charters. Configured in race mode **AEGIR**, **ELISE WHISPER**, **KALLIMA** are also highly attractive prospects for regattas. As restrictions start to loosen, we are looking forward to the revival of the racing circuit, in particular anticipation of the 22<sup>nd</sup> edition of the **Voiles de Saint-Tropez** due to take place in September. Once again, several yachts from both BGYB's Sales and Charter fleets will be attending.



BROKERAGE NEWS - *Recent Sales*Garcia GY 63  
*Mary Blue III*

Built in aluminium and designed by the famous Berret-Racoupeau architects, MARY BLUE III has been developed for real world wide navigation as a fast and safe sailing yacht capable to anchor in the most remoted areas, thanks to her lifting dagger board and twin rudder offering a minimum draft of 1,37m!

Classic Schooner  
*Smart Spirit I*

Designed by Yavuz Mete, she was refitted in 2012 by the new owner for crewed charters in the Med. She offers a perfect combination of tradition, elegance and performance. You will sail with your captain Benoit Bouchet assisted by the most modern technologies. SMART SPIRIT 1, 28,60m long, is a luxury Classic Schooner with a big master cabin and two large doubles each with A/C and private bathroom.

Futuna 57  
*Glaz*

From the boat of the French renown naval architect Marc Lombard, GLAZ is a fast and modern sloop for cruising in the Mediterranean Sea or sailing around the world. With her aluminium hull, she is seaworthy and strong. On the other side, she is quite light with a displacement of 16.5 tons. Mast and boom are made of carbon.

Carbon spars (mast & boom). Aluminum hull and glass composite deck.

80ft Power Catamaran  
*Pelicano*

PELICANO is a fantastic long range power catamaran with great seaworthiness, perfect for cruising around the world in safety and comfort. This catamaran boasts a spacious interior with 5 double cabins as well as ample deck space. PELICANO is easy to handle and maintain. She has been refitted in 2015 & 2016 and she is in turn key condition.







## KRISS

148ft Abeking & Rasmussen

KRISS (ex NO LO SE – ex SHARK) is an exciting amalgamation of comfort, luxury and technology.

She is thoroughly classic in her design, but modern in construction and engineering.

She features 3-decks, a raked bow and transom stern. Having undergone several major refits (2001 & 2017), almost all that remains of the original yacht are the strong hull and the main engines. She is a true Gentleman's yacht with pedigree, maintained in immaculate turnkey condition by the same Captain/Manager since 2000.

KRISS is ready to cruise anywhere in the world. She has more than a transatlantic range capability.



### Specification

Year/Refit: **1974 / 2017**

Architect: **Rogers Yacht Design**

Designer: **Felix Buytendijk**

Builder: **Abeking & Rasmussen**

Type: **Displacement Motor Yacht**

Length: **45.00 m**

Beam: **7.47 m**

Cruising speed: **12.5 knots**

Cabins: **5** | Guests: **12**

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## SANSSOUCI STAR

175ft Steel/Aluminium Displacement Motor Yacht

1982. A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 20 guests in 9 cabins and up to 12 crew in 6 cabins. She is one of the few yachts of her type still available, and has great potential for family cruising and charter.



### Specification

Year/Refit: **1982 / 2019**

Builder: **Husum Schiffswerft GmbH & Co**

Type: **Displacement Motor Yacht**

Length: **53.50 m**

Beam: **7.70 m**

Cruising speed: **12.0 knots**

Cabins: **7** | Guests: **12**

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# OCEAN SAPPHIRE

135ft Sir Norman Foster Design

OCEAN SAPPHIRE is a luxury motor yacht designed by world-renowned architect Sir Norman Foster and built by the Italian shipyard Rodriquez Cantieri Navali.

She has four deck levels, offering more exterior and interior space than any other yacht in her category. Special attention has been paid to the quality of light and the views from all areas of the yacht, including the Master suite's two private balconies.

The interiors have been furnished with great attention to aesthetics, practicality and luxury.

Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the exterior and interior spaces has been intuitively created.



## Specification

Year/Refit: **2010 / 2019**

Architect: **Rodriquez Cantieri Navali**

Designer: **Foster & Partners**

Builder: **Rodriquez Cantieri Navali**

Type: **Signature 40**

Length: **41.10 m**

Beam: **8.40 m**

Cruising speed: **10.0 knots**

Cabins: **5** | Guests: **12**

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Photos © Nigel Young/Foster + Partners







# ALEXANDRIA

Commuter 108

ALEXANDRIA was originally built for round-the-world family cruising and is a very low maintenance, displacement motor yacht. She was designed by naval architects Michel Joubert and Bernard Nivel, and built by OCEA Shipbuilding in France in 2004.

ALEXANDRIA is a 32.5m Commuter 108 and is a true, go anywhere superyacht. With excellent sea-handling capabilities and ruggedly engineered, she has already circumnavigated the world and proven to be a safe, economical, comfortable and particularly sea-worthy yacht, coming from a shipyard that is known for fast patrol boats, designed to go anywhere in wartime.

ALEXANDRIA's classical exterior profile boasts a striking dark grey aluminium hull, which is complemented by a classic white aluminium superstructure, giving her the appearance of a gentleman's yacht. Two MTU engines (600hp each) propel her to a cruising speed of 12 knots, and at full revs she is capable of speeds of up to 16 knots.

ALEXANDRIA's elegant interior is fully equipped with all modern amenities and adorned with a tasteful interior decor. Decorated with guest comfort foremost in mind, the main salon is extremely inviting with comfortable leather sofas and tables serving as loose furniture. The adjacent dining salon has a large square table surrounded by fixed leather seating.



## Specification

Year: **2004**

Architect: **Joubert-Nivel**

Designer: **Joubert-Nivel Design**

Builder: **Ocea**

Type: **Commuter 108**

Length: **32.50 m**

Beam: **6.30 m**

Cruising speed: **11.0 knots**

Cabins: **4** | Guests: **10**

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# ELEONORA

162.5<sup>ft</sup> New Classic Schooner

Steel hull with teak superstructure, ELEONORA is an exact replica of the schooner Westward which was designed in 1910 by Nathanael Greene Herreshoff, the 'Wizard of Bristol', the designer of the America's Cup defenders which turned back all six challenges from 1893 to 1920. Westward was arguably one of the most famous racing schooners in the world.

ELEONORA not only follows Westward's heritage of big schooners racing but also, with her comfort and space, offers an unforgettable cruising and relaxation experience.

She was built at the Van der Graaf shipyard in Holland and was launched in March 2000. Since then, she has success-fully participated in a number of classic sailing regattas and hosted a number of high-profile guests on board during her charter activities.

Showing astonishing beauty under her sail, ELEONORA's slender hull cuts a pathway through the sea, an elegant combination of beauty and power. Without sacrificing luxurious standards of comfort, her staterooms and the entire interior display the ambience and elegance of another age.



## Specification

Year: **2000**

Several refits over the years: **2008, 2014, 2018, 2019, 2020**

Architect: **Nathanaël G. Herreshoff**

Builder: **Van Der Graaf**

Type: **Classic Gaff Schooner**

Length: **49.50 m**

Beam: **8.11 m**

Cruising speed: **9.0 knots**

Cabins: **4** | Guests: **8**

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Photos © T. Martinez - GH Regat







# ATLANTIC

212<sup>ft</sup> New Classic Schooner

**2010.** She is the replica of legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race made her immortal in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautifully, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m<sup>2</sup> of sail, more than two and a half times that of the already awesome J-Class yachts.



## Specification

Year/Refit: **1974 / 2017**

Architect: **William Gardner (1903)**

Designer: **William Gardner**

Builder: **Van Der Graaf**

Type: **3 Mast Schooner**

Length: **64.50 m**

Beam: **8.85 m**

Cruising speed: **10.0 knots**

Cabins: **6** | Guests: **12**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Jmaas Robinson Taylor







# GERMANIA NOVA

196<sup>ft</sup> New Classic Schooner

As a replica of the schooner 'Germania' launched in 1908, she was built at Factoria Naval de Marin in Spain.

As opposed to Germania, which did not include a motor or generators or air conditioning, GERMANIA NOVA has been outfitted with these important features for a charter yacht of her kind. In fact, GERMANIA NOVA has full charter class under LY2. External decks, and sail plan are impressive.

Under deck she is composed of two main zones (guests and crew). Guest area is composed of 5 cabins, including a master cabin and 4 guest cabins. All cabins with unsuited bathroom. One large saloon and a bridge house with all necessary radio and navigation equipment, complete the guest area. Crew area is all located forward, and houses 10 crew in bunk areas, two cabins for officers and captain, a crew mess, a laundry and a galley.



## Specification

Year/Refit: **2011/2019**

Architect: **Max Oertz**

Builder: **Factoria Naval de Marin**

Type: **Classic Schooner Replica**

Length: **59.79 m**

Beam: **7.85 m**

Cabins: **5** | Guests: **10**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © C. Mastell







Photo © Gary Felton

## 118ft Ocean Going Motor Sailer *Queen South III*

QUEEN SOUTH III has a well-equipped interior, featuring high quality wood finishes from Viareggio Italy. Her interior highlights the finest Italian craftsmanship. Her graceful clipper bow and lovely lines belie the capability of this robust blue water cruiser.

Equally suitable for worldwide cruising, QUEEN SOUTH III is an excellent yacht for family cruising or yacht charters alike. She has an extensive list of equipment including 2 stabilisers.

This single-family-owned yacht has been consistently maintained to the highest standard. QUEEN SOUTH III underwent a 2-phase complete refit in 2012 and 2013 at Rybovich Spencer Shipyard in Florida and the Hinckley Shipyard in Rhode Island.

### Specification

Year/Refit: **1999 / 2013**  
Architect: **Cihan Marine Ltd**  
Designer: **Viareggio Super Yachts (VSY)**  
Builder: **Cihan Marine**  
Type: **Motor Sailing Yacht**  
Length: **35.97 m**  
Beam: **7.36 m**  
Cruising speed: **9.0 knots**  
Cabins: **4** | Guests: **9**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## 92ft Ed Dubois *Acoa*

Beautiful cruising yacht rigged in ketch, built by Dubbel & Jesse in Germany and designed by Ed Dubois. Built in Aluminium, she is made for long passages and crossing oceans. During her lifetime, she has been around the world and also in the Antarctic.

She has undergone a refit in Orams Marine in New Zealand in 2005. She has always been extremely well maintained and has just finished another refit: new paint job (superstructure, hull, mast, boom), all electronic systems have been upgraded, domestic equipment changed.

### Specification

Year/Refit: **1985 / 2019**  
Architect: **Ed Dubois**  
Builder: **Dubbel & Jesse**  
Type: **Aluminium Ketch 92'**  
Length: **28.00 m**  
Beam: **7.50 m**  
Cruising speed: **9.0 knots**  
Cabins: **4** | Guests: **9**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## 94ft Andre Hoek Sloop *Whirlwind*

Designed by Andre Hoek and built by Holland Jachtbouw, WHIRLWIND is a fully equipped family-owned sailing yacht.

She has been well maintained since launched. Her 2 latest yard periods in 2007/2008 and in 2017 have ensured that she has maintained her enviable reputation as a yacht of outstanding quality.



Photo © B&B

### Specification

Year/Refit: **1998 / 2017** - Architect: **Hoek Design** - Builder: **Holland Jachtbouw** - Type: **Cutter Sloop**  
Length: **28.00 m** - Beam: **6.60 m** - Cruising speed: **10.0 knots** - Cabins: **3** | Guests: **8**

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## BROKERAGE NEWS



## NOMAD IV

100<sup>ft</sup> Finot Conq Design

NOMAD IV is a fantastic sailing yacht, designed by the famous architects Finot Conq. She is a new concept of large sailing yachts with a high freeboard, huge beam and sail area allowing her unequalled sailing performances as well as tremendous spaces for the accommodation. She is particularly comfortable thanks to her length and her equally large interior and exterior spaces.

Her lateral ballasts mean she can sail almost flat and a lifting keel permits entry into a variety of ports and anchorages. Her large cockpit



with 2 tables, each capable of seating up to 12, is ideal for relaxed dinners on board, and the ample sunbathing space permits owners and guests to soak up the rays in total comfort. Her deck saloon has stunning 360° panoramic views.

*Also available for charter.*

### Specification

Year/Refit: **2013/2018**

Architect: **Finot-Conq**

Builder: **Maxi Dolphin**

Designer: **Pierre Frutshci**

Type: **Maxi Dolphin 100**

Length: **30.48 m**

Beam: **8.30 m**

Cruising speed: **11.0 knots**

Cabins: **5** | Guests: **12**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Richard Sprang



## BLUE DIAMOND

100<sup>ft</sup> Gilles Vaton Design

Designed by Gilles Vaton and built by JMV & H2X, the Sailing Yacht BLUE DIAMOND is a great cruiser-racer combining five star comfort and high performances, both for blue water cruising or on the Super Yacht racing circuit!

Her luxury interior can accommodate up to eight guests in 4 double cabins with ensuite bathrooms, around a wide saloon and dinner table, well isolated from the galley and the crew quarters, and offers a safe and protected cockpit, separated from the manoeuvring area, which features an open transom inviting to the ocean. The flush deck, sleek lines and powerful rig invite for sensational sailing in all conditions!

Launched in 2004, BLUE DIAMOND is built of Carbon Fiber, rigged with a Lorima 4 spreaders mast and a wide range of sails. She features a lifting keel to allow shallow access, and has been maintained by a professional crew and a dedicated Owner at the highest level!



### Specification

Year/Refit: **2004/2020**

Architect: **Gilles VATON**

Builder: **JMV Industries**

Type: **Bermudian Sloop**

Length: **30.00 m**

Beam: **6,99 m**

Cruising speed: **10.0 knots**

Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Jesús Renedo





## 104<sup>ft</sup> Bill Tripp Sloop *Lunar Mist*

Refit 2012. LUNAR MIST (ex-Cinderella II) is a luxury sailing yacht built by Windship-Trident and designed by Bill Tripp with the interior design created by Donald Starkey. She has excellent sailing performances and she is extremely well suited inside for up to 8 guests and 5 crew. The 4 guest cabins are cosy and comfortable. The salon and dining area are luminous and very spacious. There is also a nice deck house with a 360° view. The huge crew area and galley are aft with a separate entrance from the aft cockpit.



### Specification

Year/Refit: **1992 / 2012**  
Architect: **Tripp Design**  
Builder: **Windship**  
Type: **Cutter Sloop**  
Length: **31.70 m**  
Beam: **7.20 m**  
Cruising speed: **9.0 knots**  
Cabins: **4** | Guests: **8**

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Photos © Stuart Pearce

## 90<sup>ft</sup> Garcia Fast Cruiser with lifting keel *Zurbagan*

ZURBAGAN won the SuperYacht design awards when launched in 2007 in the Sail 23m-36m category. Designed by Gilles Vaton and Couedel Hugon Design, she is an outstanding yacht, laid-out for fast cruising.

Her hull as well as her annexes are identical to L'Oreal's (current around the world record holder from East to West), the mast has been moved back allowing to minimize the pitching. ZURBAGAN expresses purity, sobriety and elegance.

With her pure lines, a smart form sculpted for speed. A really low canopy and completely uncluttered deck made for competition and fast cruising in total safety and the contemporary interior design offers a very good combination of comfort and performance.

### Specification

Year/Refit: **2006 / 2018**  
Architect: **Gilles VATON**  
Builder: **Garcia**  
Designer: **Couedel Hugon Design**  
Type: **Garcia 90**  
Length: **27.40 m**  
Beam: **6.60 m**  
Cruising speed: **10.0 knots**  
Cabins: **3** | Guests: **6**

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## Garcia 75 *Annka 1*

An attractive aluminium cutter rigged sloop, ideal for sailing around the world. ANNKA I has a comprehensive set of equipment and her build maintains the highest standards of quality and craftsmanship by Garcia under a design of Berret-Racoupeau Yacht Design.

She is a blue water cruiser as well as a go anywhere sailing yacht. She has benefitted from the huge experience of her first owner, who embarked on his first trip around the world on a previous Garcia sailing yacht. He then had ANNKA I built in 2009 and spent 8 years cruising from Europe to NZ via Cap Horn and the French Polynesia.



Photo © N. Daris

### Specification

Year/Refit: **2009 / 2018** - Architect: **Berret Racoupeau** - Builder: **Garcia** - Designer: **Pierre Frutshci** - Type: **GY 75**  
Length: **23.72 m** - Beam: **5.90 m** - Cruising speed: **10.0 knots** - Cabins: **4** | Guests: **6**

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## BROKERAGE NEWS

Simon Rogers 82 *Aegir*

A Simon Rogers Design built in 2010 and designed as a modern Racer-Cruiser to compete in the Maxi Class of the most prestigious race events, has fulfilled her goals at the Rolex Maxi Yacht Cup in Porto Cervo, winning both the 2012 and 2013 editions, and finishing 2nd in her class in 2016!

She is also a proven Offshore racer with a 3rd place at the Caribbean RORC 600 in 2011, and a 4th at the Middle Sea Race in 2016 and 2019! Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style.

**Specification**

Year/Refit: 2011/2015

Architect: Rogers Yacht Design

Builder: Carbon Ocean Yachts

Type: Carbon Ocean 82

Length: 25.10 m

Beam: 5.70 m

Cabins: 3 | Guests: 7

[www.bernard-gallay.com](http://www.bernard-gallay.com)
**Specification**

Year/Refit: 2006/2019 - Architect: Reichel-Pugh - Builder: Yachting Developments - Type: Marten 72 Cruiser-Racer

Length: 22.00 m - Beam: 5.00 m - Cruising speed: 10.0 knots - Cabins: 3 | Guests: 9

[www.bernard-gallay.com](http://www.bernard-gallay.com)
Reichel Pugh 72 *Aragon*

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions. The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for. This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.



Photos © Studio Borlenghi

Mylus 60  
*Black Legend S*

One of the highest-specified Mylius 60 ever produced.

Built in 2013 and bought in 2017 by her current owner who completed a full refit and many upgrades, she is now well known for her design and elegance in the Mediterranean Sea. Combining comfort and performances, she has been extensively prepared in 2018 for her first race, involving no less than 12 professional sailors from all over the world.

**Specification**

Year/Refit: 2013/2018 - Architect: Alberto Simeone - Builder: Mylius - Type: Mylius 60

Length: 18.23 m - Beam: 4.80 m - Cruising speed: 9.0 knots - Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © A. Pisapia



## ICE YACHTS, *Italian style meets blue water sailing*

Ice Yachts has a clear idea of the concept of each yacht we built. Supported by some of the top yacht architects and designers, we develop the preliminary project of the vessel.

We like to combine top performances hulls, with practical and nice-looking decks, and stylish and seaworthy interiors.

Strength and lightness are the key guide lines, matched with style and functionality below deck. Great care and experience, come into play, when we select accessories and system for the various technical needs of the boat.

Ice Yachts takes care of every aspect of the aesthetic and functional approach of the project, in the interior, material choice, sail plan and deck layout. Thus creating an impressive mix between design, functionality and high performances because a real ICE Yacht must be very nice but also extremely efficient and fast.



## ICEYACHTS INNOVATION COMFORT ELEGANCE

*A large 60ft sailing sloop built with the care and quality of an 80ft, with the manoeuvrability of a 52ft and offering accommodation in 3 or 4 cabins.*

Length overall:	17.99 m
Waterline length:	16.80 m
Beam:	5.20 m
Displacement:	17.90 t
Draft:	2.85 m
Mainsail:	130 m <sup>2</sup>
Jib 108%:	90 m <sup>2</sup>
Genaker:	320 m <sup>2</sup>
Engine:	150 HP
Water Tank:	1000 L
Fuel Tank:	650 L
Material:	Carbon Composite
Mast & Boom:	Carbon



### Specification

Year:	2020
Builder:	ICE Yachts
Type:	ICECAT seventytwo
Length:	22.00 m
Beam:	9.80 m
Cruising speed:	14.0 knots

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## ICECAT *seventytwo*

ICECAT seventytwo represents a great step forward in the multihull design with inspirations from the automotive world. The project was born from the successful collaboration between Ice Yachts and Micheletti & Partners design studio. The streamlined hull is characterised by minimality and clean slender lines; practicality is prioritised in order to optimise performances. The goal is to obtain a catamaran capable of reaching over 30 knots at max speed. The refined sportiness and ergonomics of each space on board allows this yacht to be created with excellent sailing characteristics without compromising the comfort expected from a multihull of over 70 ft.



Official Agent:

**Bernard Gallay**  
Yacht Brokerage

+33 467 66 39 93 - [info@bernard-gallay.com](mailto:info@bernard-gallay.com)  
[www.bernard-gallay.com](http://www.bernard-gallay.com)



NEW CONSTRUCTION *Sailing Catamaran*

GP 70  
SAILING YACHT  
VPLP design

## GP 70

New Concept Catamaran for Sale

### Order now and get it delivered within 12 months

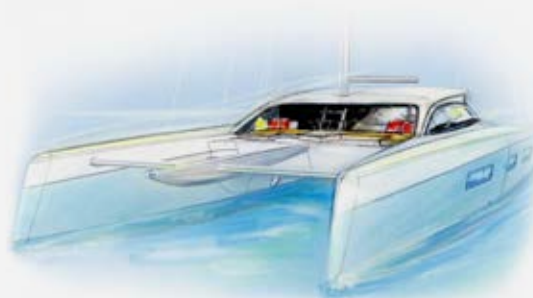
The GP70 concept is the ultimate result of the expectation of a long-term experienced yachtsman in catamaran sailing.

The GP 70 is the ideal compromise between performance and comfort to cruise around the world at unmatched average speed and in the safest environment for one's own family.

Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is the perfect catamaran to be enjoyable to sail in any circumstances, and thrilling to race into the breeze at up to 30 knots!

The comfort and the functionality of the accommodation are another priority, and the GP 70 offers a wide and bright saloon with the galley opening to the aft cockpit table, and accommodation for up to 8 guests and 2 crew.

Very well rigged with powerful sails, the GP 70 remains nonetheless accessible to all passionate sailors with a small crew of just two! The hulls and superstructure are ready to be put together, waiting for you to take the GP 70 over and to adapt her to your own wishes.



### Specification

Year: 2020

Builder: Technologie Marine / Trimarine

Type: GP 70

Length: 21.00 m

Beam: 9.75 m

Cabins: 4 | Guests: 8

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Beam	9.75 m	Spars	Carbon Fibber
Draft	1.45/3.90 m	Main Sail	132 m <sup>2</sup>
Displacement	22 t (at full load)	Solent	89 m <sup>2</sup>
Engines	2 x 80 HP	Staysail	52 m <sup>2</sup>
Certification	EU < 24 m	Code 0	190 m <sup>2</sup>
Construction	Carbon composite	Spinnaker	300 m <sup>2</sup>



Rendering Linea Concept





**Multihull**



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 2 490 000**



**TRIDIUM** 72ft Ultime VPLP Design  
23.38 m 2002  
Location: California **USD 395 000**



**ICECAT seventytwo** Cruising catamaran  
22.00 m 2020  
Location: Italy, La Spezia **P.O.A.**



**LORD DICKIE** Velum 72  
22.00 m 2009, Refit 2018  
Location: Port Napoleon, South of France **EUR 590 000**



**RACE FOR WATER** MOD 70  
21.20 m 2011  
Location: Brittany, France **EUR 990 000**



**GP 70** GP 70  
21.00 m 2018  
Location: Portugal **P.O.A.**



**MOBY DICK** Galathea 65  
19.81 m 2009  
Location: Bastia, Corsica **EUR 950 000**



**EOS** TREUTLEIN 63  
19.21 m 2017  
Location: La Spezia, Italy **EUR 1 695 000**



**SILLY CAT** ICE CAT 61  
18.60 m 2018  
Location: Sète, South of France **EUR 1 190 000**



**GLAZMOR** Expedition Power Catamaran  
18.60 m 2009  
Location: Port Napoleon, South of France **EUR 490 000**



**AKRON AOTON** Orma 60  
18.28 m 1998  
Location: Greece **EUR 259 000**



**TAHUATA** Privilege 585  
17.60 m 2005/2013  
Location: Sète, France **EUR 590 000**



**FRIENDS FOREVER** DH 550  
16.75 m 2016  
Location: Valencia, Spain **EUR 745 000**



**PAMPERO** TS 52.8  
16.10 m 2011  
Location: Guadeloupe, Caribbean **EUR 560 000**





SALES *Index*

## Motor Yacht



**SANSSOUCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Sète, South of France **EUR 2 900 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **EUR 6 000 000**



**BERZINC** Camper & Nicholson's Design  
44.68 m 1977, Refit 2012  
Location: West Mediterranean **EUR 3 800 000**



**OCEAN SAPPHIRE** Norman Foster Design  
41.10 m 2010  
Location: Cannes, South of France **EUR 5 900 000**



**DONA DEL MARE** New Classic  
34.10 m 2006  
Location: Croatia **EUR 3 200 000**



**ALEXANDRIA** Commuter 108  
32.50 m 2013  
Location: Barcelona, Spain **EUR 1 900 000**



**ABU MAYA** Monte Fino 83  
25.29 m 1994  
Location: Marocco **EUR 290 000**



**HALKIN** Mangusta 72  
1999  
Location: Menton, South France **EUR 490 000**



**GLAZMOR** Expedition Power Catamaran  
18.60 m 2009  
Location: Port Napoleon, South of France **EUR 490 000**



**MISTY** New Classic Commuter  
15.3 m 2013  
Location: France **EUR 275 000**





**Sailing Yacht**



**GIGRECA** Admiral Silent 76  
23.15 m 2015  
Location: Carrara, Italy **EUR 1800 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: Palma de Mallorca **EUR 1250 000**



**ICTUS** Futuna 70  
21.75 m 2010  
Location: Marseille, France **EUR 1350 000**



**TARA BAY** Scorpio 72  
21.60 m 1991  
Location: Marseille, South France **EUR 345 000**



**ENTHALPIA** Garcia Aluminium Ketch  
21.60m 1992/2015  
Location: Marseille, South of France **EUR 550 000**



**KALAO** Maxi Dolphin 65 - 2  
20.00 m 2003  
Location: Antibes, South France **EUR 690 000**



**DYNASTY** Hanse 630  
19.80 m 2007  
Loc: Port St Louis du Rhône, South of France **EUR 430 000**



**ARLEQUIN** Dynamique 62  
19.20 m 1997  
Location: Imperia, Italy **EUR 229 000**



**BLACK LEGEND S** Mylius Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1250 000**



**FOXY LADY** Beneteau 57  
17.60 m 2005  
Location: Kílada, Greece **EUR 320 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, France **EUR 2 050 000**



**FOXY** Sun Odyssey 54 DS  
16.75 m 2007  
Location: Kílada, Greece **EUR 250 000**



**MAPOTI** Sly 53  
16.00 m 2008  
Location: Marseille, South of France **EUR 315 000**



**TOFINOU** Tofinou 16  
15.90 m 2018 (New - Sold by her Shipyard)  
Location: Saint-Tropez, South of France **EUR 695 000**



**FUTUNA 50** Futuna 50  
14,95m New (Sold by her Shipyard)  
Location: Bretagne, France **EUR 560 000**



SALES *Index*

## Sailing Yacht



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
Location: Italy **P.O.A.**



**GERMANIA NOVA** Classic Schooner Replica  
59.79 m 2011  
Location: La Spezia , Italy **EUR 4 950 000**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Spain **EUR 6 900 000**



**QUEEN SOUTH III** Oceangoing Ketch  
35.97 m 1999, Refit 2013  
Location : Caribbean **EUR 750 000**



**LUNAR MIST** Cutter Rigged Sloop  
31.70 m 1992  
Location: Antibes, France **EUR 1 500 000**



**NOMAD IV** Maxi Dolphin  
30.48 m 2013  
Location: Cruising (World Tour) **EUR 5 900 000**



**BLUE DIAMOND** Bermudian Sloop  
30.00 m 2004  
Location : Palma, Spain **EUR 2 475 000**



**SOUTHERN CROSS** Maxi 88 Sloop  
29.70 m 1991/2004  
Location: Croatia **EUR 700 000**



**WHIRLWIND** 90<sup>ft</sup> Holland Jachtbouw  
28.50 m 1998  
Location: Fréjus, South of France **EUR 990 000**



**ACOA** 92<sup>ft</sup> Ed Dubois Ketch  
28.00 m 1985  
Location: Propriano, Corsica **EUR 1 190 000**



**DARK STAR OF LONDON** Aluminium Centre Board Cutter Rig  
27.50 m 1982  
Location: Port Napoleon, South of France **EUR 790 000**



**ZURBAGAN** Lifting Keel Sloop  
27.40 m 2006  
Location: Palma de Mallorca **EUR 1 400 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma de Mallorca **EUR 2 900 000**



**THE PEARL** Farr Yacht Design Sloop  
24.50 m 1996  
Location: New Zealand **EUR 590 000**



**ANNKA I** Garcia 75  
23.72 m 2009  
Location: Portimao, Portugal **EUR 1 295 000**



**Classic Yacht**



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
Location: Italy **EUR P.O.A.**



**GERMANIA NOVA** Classic Schooner Replica  
59.79 m 2011  
Location: La Spezia , Italy **EUR 4 950 000**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Spain **EUR 6 900 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **EUR 6 000 000**



**QUEEN SOUTH III** Oceangoing Ketch  
35.97 m 1999, Refit 2013  
Location : Caribbean **EUR 750 000**



**WHIRLWIND** 90ft Holland Jachtbouw  
28.50 m 1998  
Location: Fréjus, South of France **EUR 990 000**



**WHITE EAGLE** Palmer Johnson Ketch  
25.12 m 1967/2013  
Location: Barcelona, Spain **EUR 198 000**



**GIANNELLA II** Yawl Marconi Sangermani 64  
19.64 m 1966  
Location: Palma de Mallorca **EUR 750 000**



**COIHUE** On-off Cuttyhunk 54  
18.28 m 1989 / 2018  
Location: Nice, South of France **EUR 390 000**



**LASSE** Bermudan Cutter Sloop  
18.28 m 1940  
Location: West Coast of France **EUR 230 000**



**CAROLINE** Classic Schooner Replica  
17.60 m 2017  
Location: Sète, South of France **EUR 155 000**



**ALOHA** Classic Yawl  
15.62 m 1962  
Location: Bastia, Corsica , France **EUR 248 000**



**MISTY** New Classic Commuter  
15.3 m 2013  
Location: France **EUR 275 000**



**MARGILIC** Wooden Classic Cutter Sloop  
14.64 m 1948  
Location: South of France **EUR 150 000**



**ROCQUETTE** Camper and Nicholson racing sloop  
12.88 m 1964 / 2019  
Location: France, Brittany **EUR 115 000**



SALES *Index*

## Racing



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 2 450 000**



**TAHIA** Record Breaker Sloop  
25.70 m 2001  
Location: La Rochelle, France **EUR 389 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma de Mallorca **EUR 2 900 000**



**TRITIUM** 72<sup>ft</sup> Ultime VPLP Design  
23.38 m 2002  
Location: California **USD 395 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: St-Tropez, France **EUR 1 250 000**



**RACE FOR WATER** MOD 70  
21.20 m 2011  
Location: Lorient, France **EUR 990 000**



**HIGH SPIRIT** Botin 65  
20.00 m 2015  
Location: Valencia, Spain **EUR 1 850 000**



**AKRON AOTON** Orma 60  
18.28 m 1998  
Location: Greece **EUR 259 000**



**AUSTRIAN ONE** Ex Imoca 60  
18.28 m 1995/2012  
Location: Split, Croatia **EUR 195 000**



**GLOBE** Ex Imoca 60  
18.28 m 1992  
Location: Gdansk, Poland **EUR 115 000**



**BLACK LEGEND S** Mylius Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1 250 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, France **EUR 2 050 000**



**MACCHIA MEDITERRANEA** TP52  
15.84 m 2008  
Location: Gaeta, Italy **EUR 360 000**



**TEAM VISION FUTURE** TP52  
15.84 m 2008  
Location: Le Lavandou, France **EUR 850 000**



**FURTIF<sup>2</sup>** Farr 52 Performance  
15.79 m 2002  
Location: Toulon, South of France **EUR 140 000**



## New Yachts



### GP 70

21.00 m

2018

Location: Portugal

P.O.A.

Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is a joy to sail and to live aboard.

### ICECAT seventytwo

ICE CAT 72

22.00 m

2020

Location: La Spezia, Italy

P.O.A.



The ICECAT seventytwo represents a great step forward in the multihull design with inspirations from the automotive world thanks to the collaboration of Micheletti & Partners design studio.



### ICE 60

17.99 m

2020

Location:  
La Spezia, Italy

P.O.A.

The ICE 60, designed by Umberto Felci, is a real fast cruiser developed for the most competitive of owners, who aims to top performances in regattas and comfort and space while cruising.



### ICE 52

15.80 m

2020

Location:  
La Spezia, Italy

P.O.A.

The ICE 52 is a fast cruiser dedicated to passionate and competent owners who seek enjoyment at the helm and comfort while cruising.



Awesome Marc Lombard IMOCA 60-inspired offshore speed machine is realised in full carbon with centreboard, water ballast, easily managed rig-plan

### BLACK LEGEND 4

Black Pepper Code 2.1

17.40 m

New - Sold by her Shipyard

Location: Port Grimaud, France

EUR 2 050 000



From the limited series of Tofinou 16s built by Latitude 46 in France, TOFINOU is a sailing yacht intended for day cruising or longer trips.

### TOFINOU

Tofinou 16

15.90 m

New - Sold by her Shipyard

Location: Saint-Tropez, South of France

EUR 695 000



From Marc Lombard architect, FUTUNA yachts use modern lines to get a performing offshore cruiser that is a derivative from the 60' Open from races around the world.

### FUTUNA 50

Futuna 50

14,95m

New - Sold by her Shipyard

Location: Bretagne, France

EUR 695 000



# Charter

**B**GYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of service.

Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best yacht for your charter requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

BGYB assets:

- Identifying and understanding exact requirements
- Providing numerous choices
- Suggesting cruising itineraries
- Corporate Event/ Team Building
- Delivering the experience



## DESTINATIONS

### West Mediterranean

- French Riviera  
- Corsica  
- Naples & Amalfi Coast  
- Sicily  
- Aeolian Islands  
- Balearic Islands  
- Sardinia

### East Mediterranean

- Croatia  
- Greece  
- Turkey  
- Malta  
- Montenegro

### Caribbean

- British Virgin Islands  
- Grenadines Islands  
- Bahamas  
- Cuba  
- Saint Martin - Saint Barth  
- Antigua - Barbuda  
- Martinique - Guadeloupe

### Pacific Ocean

- French Polynesia  
- Galapagos Islands  
- Fiji Islands  
- New Zealand

### Indian Ocean

- Maldives  
- Seychelles

### Other Destinations

- South East Asia  
- South America  
- Scandinavia (Norway, Sweden, Finland)  
- Spitzberg  
- Iceland  
- Greenland  
- Patagonia  
- Svalbard

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# SHAMANNA

Nautors Swan 115 FD

**THE QUINTESSENTIAL RACER CRUISER:** Optimal Performance, Unrivalled style SHAMANNA, the latest Swan 115 FD, is the ultimate pedigree sailing yacht. The true sailor's choice, Nautor's distinguished yard have been designing and building luxurious, high performance yachts for close to half a century, successfully combining cutting edge technology with a strong boatbuilding heritage conserved by Finland's most skilled craftsmen. The level of comfort to be found on this Swan 115 is seldom encountered on a sailing yacht without jeopardizing speed and racing performance.

The new hull shape designed by German Frers, with its plumb bow, wide stern and twin rudders to increase responsiveness, has high performance as a priority. On deck, SHAMANNA is exceptionally uncluttered offering uninterrupted views across the water with a large forward cockpit seating area for relaxing. The comfy sunbathing seats and beanbags are also ideal to allow you enjoy every moment whilst at sea. The Scandinavian-style interior has a fresh and contemporary atmosphere. All the essentials for modern living are included yet subtly integrated within the design. SHAMANNA comfortably accommodates up to 8 guests in a well-appointed master cabin, a double cabin and two twin cabins with Pullman berths. All cabins have spacious shower ensembles.

For the water sport enthusiasts, guests can enjoy a relaxing tour on the SUPs or kayaks or enjoy the thrill of water skiing and wakeboarding towed by a powerful Williams Sportjet 460 tender.

Her well renowned crew is longstanding with the Owner. A team of five, they are not only an excellent charter friendly crew but are passionate sailors with extensive experience worldwide.

This Swan unabashedly offers excellence for everyone, from the adrenaline junkie to the laid back cruiser. So whether you want to race round the islands or cruise around the world, this super yacht will rise to any occasion.



## Specification

Year: **2016**

Naval Architect: **German Frers**

Builder: **Nautor's Swan**

Length: **35.20 m**

Guests: **8** | Crew: **6**

Summer Operating Areas 2020:  
**West Mediterranean**  
**Croatia | Corsica | Sicily**

## WEEKLY CHARTER RATE

**From EUR 90,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Kurt Arrigo

Photos © Eva-Stina Kjellman



## CHARTER



## ARAGON

SW 94

The Southern Wind 94 ARAGON combines luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before.

Performance sport is clearly the core of this yacht but she is equally proud of her cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing.

Everything on board speaks of quality and innovation but the clean, sleek lines underpin the design philosophy. The result is a true sense of understated luxury whether it be for sunbathing, sunset dinners or high-octane regattas. This versatility and all-round performance makes ARAGON a truly exceptional yacht. She can accommodate 9 guests in 4 cabins (1 double, 2 twin with a pull-down bunk, 1 single) and her dedicated crew of 4 will ensure a first rate charter experience.



## Specification

Year/Refit: 2013 / 2019

Naval Architect: German Frers

Builder: Southern Wind Shipyard

Length: 28.64 m

Guests: 9 | Crew: 4

Summer Operating Areas 2020:  
**Northern Europe  
 & Mediterranean**

**WEEKLY CHARTER RATE**  
**From EUR 45,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Southern Wind Shipyard







# OCEAN SAPPHIRE

135ft Motor Yacht

This modern private luxury yacht, designed by Norman Foster, has four deck levels, offering more exterior and interior space than any other yacht in her category.

Special attention has been paid to the quality of light and aspect with all major areas of the yacht, including the master suite's two private balconies which benefit from spectacular forward-facing views.

The interiors have been furnished with great attention to aesthetics, practicality and luxury. Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the outside and the interior spaces has been intuitively created.

Now authorised to welcome up to 100 guests at quay!

The perfect yacht for hosting during events in the South of France such as the Cannes Film Festival and the Monaco Grand Prix.



## Specification

Year/Refit: 2010 / 2019

Architect/Builder: **Rodriguez  
Cantieri Navali**

Length: 41.10 m

Guests: 12 | Crew: 7

Summer Operating Areas 2020:

**West Mediterranean**  
French Riviera | Corsica | Sicily |  
Aeolian Islands | Sardinia

## WEEKLY CHARTER RATE

**From EUR 90,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Nigel Young/Foster + Partners





## CHARTER



# THE MERCY BOYS

Mega Motor Yacht

Luxury Motor Yacht THE MERCY BOYS was built in 1986 by the Shipyard Schweers and then entirely refitted in 2008. Lloyds classed and MCA compliant, her stylish interior was designed by John Munford and can accommodate up to 12 guests with a master stateroom, 2 double staterooms and 2 twin staterooms with 2 pullman beds.

The first true 'Expedition Yacht', she offers the opportunity to explore the world in comfort and safety. She is one of the most seaworthy yachts of her size, is full of character and offers unparalleled deck and dining space with 3 dining locations, a disco / entertainment area and a vast array of watersports equipment.



## Specification

Year/Refit: **1986 / 2014**

Architect: **Gerhard Gilgenast**

Builder: **Fr. Schweers Shipyard**

Length: **48.60 m**

Guests: **12** | Crew: **11**

Summer Operating Areas 2020:

**East Mediterranean**

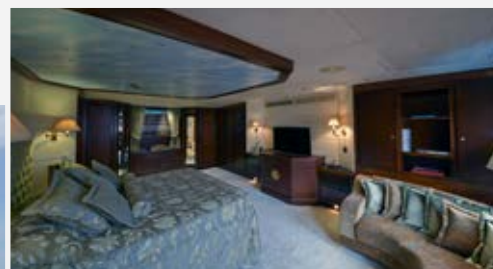
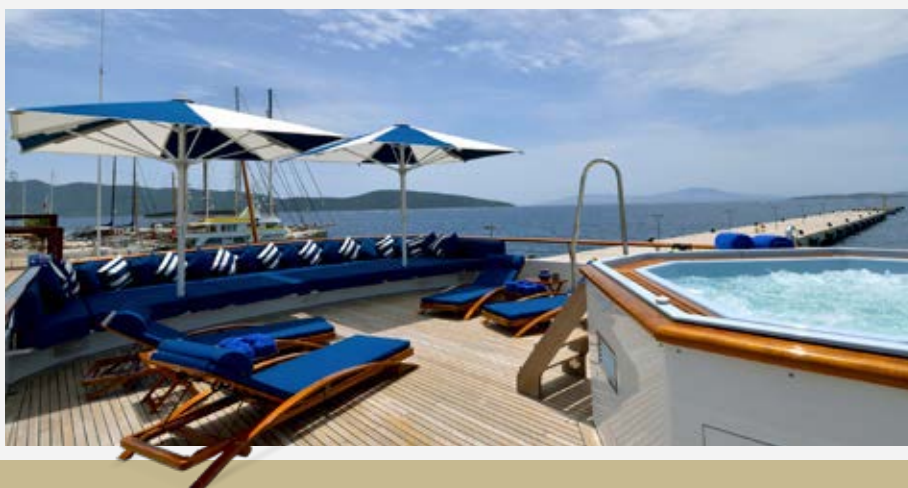
**Croatia | French Riviera | Greece  
| Turkey | Corsica | Sicily | Aeolian  
Islands | Malta**

## WEEKLY CHARTER RATE

**From EUR 90,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photo © Kristina Strobel







Photos © Marc Paris

## Wally Yachts *Dark Shadow*

Wally yacht DARK SHADOW is a 30 m (100ft) high-performance cruising yacht that is instantly recognizable with her sleek lines and her pure, contemporary design. This makes her one of the most sought after yachts on the regatta circuit with her impressive racing pedigree and Wally credentials. However, DARK SHADOW is just as capable of being the ideal charter for a family holiday as she easily converts into a comfortable and relaxing cruising yacht. This flexibility, matched with her stunning interior, has made her an extremely popular vessel for any sort of charter.

### Specification

Year/Refit: **2002/2012**  
Architect: **German Frers**  
Builder: **Wally Yachts**  
Length: **30.45 m**  
Guests: **6** | Crew: **3**  
Summer Operating Areas 2020: **Caribbean**  
**British Virgin Islands**  
**Grenadines Islands**

**WEEKLY CHARTER RATE**  
**From EUR 40,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: **2011/2015** - Architect: **Rogers Yacht Design** - Builder: **Carbon Ocean Yachts** - Length: **25.10 m**  
Guests: **7** | Crew: **3** - Summer Operating Areas 2020: **West Mediterranean: French Riviera | Corsica | Sicily | Sardinia**

**WEEKLY CHARTER RATE From EUR 24,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Maxi-yacht 82 *Aegir*

AEGIR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the race track.

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style, with 2 double cabins forward and one triple cabin with single beds, a large saloon, a comfy cockpit table for up to 8 guests and a large sunbed area on an open transom.

Finishing 1st in IRC 1 at the Palma Vela Regatta in 2017, AEGIR has proven once again her full potential on the Maxi Racing Circuit!



## 100ft Finot Conq Design *Nomad IV*

Photo © Blueprod

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.



Photos © Richard Sprang

### Specification

Year/Refit: **2013/2018** - Architect: **Finot-Conq** - Builder: **Maxi Dolphin** - Length: **30.48 m**  
Guests: **12** | Crew: **4** - Summer Operating Areas 2020: **Pacific Ocean, French Polynesia**

**WEEKLY CHARTER RATE From EUR 52,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## CHARTER

Wally 77 *Genie*

Photos © Gilles Martin-Raget

Exceptional and relentless sailing yacht.

One of the first and finest WALLY designs with pure German Frers lines. Not only is she high-performing, but is also capable of welcoming guests with all possible luxuries. WALLY Tender, 'The Lamp' is also available for charter with the yacht upon request.

**Specification**

Year/Refit: **1995 / 2015**  
 Architect: **German Frers**  
 Builder: **Wally Yachts**  
 Length: **23.55 m**  
 Guests: **6** | Crew: **4**  
 Summer Operating Areas 2020: **West Mediterranean**  
**French Riviera | Corsica | Sardinia**

**WEEKLY CHARTER RATE**  
**From EUR 24,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Foto Archaleano

SW 78 *Elise Whisper*

This 80 footer cruiser-racer is suitable both for coastal or blue-water cruises and is the ideal choice for a luxury charter for families and couples.

Built in carbon composite, she stands out for her light displacement which means exciting sailing performances even in light Med breezes.

In 2011 and 2015 she benefited from intensive refits managed by the Southern Wind Customer Care team, including but not limited to: engine, generator and propeller replacement, rigging substitution and upgrading to Carbon EC6+...

**Specification**

Year/Refit: **2011 / 2015** - Architect: **Reichel-Pugh** - Builder: **Southern Wind Shipyard** - Length: **23.99 m**  
 Guests: **8** | Crew: **3** - Summer Operating Areas 2020: **West Mediterranean: Corsica | Sicily | Aeolian Islands | Sardinia**

**WEEKLY CHARTER RATE From EUR 22,500**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

82ft JFA *Ikigai*

IKIGAI was recently refitted and refurbished at Vitters Shipyard in what was effectively a complete rebuild.

The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand new high-tech navigation station, the chart table and the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing Ikigai is an absolute joy: sensational to helm, she is simply fantastic upwind.

**Specification**

Year/Refit: **2002 / 2019** - Architect: **Judel Vrolijk & Co.** - Builder: **JFA** - Length: **25.13 m**  
 Guests: **8** | Crew: **2** - Summer Operating Areas 2020: **West Mediterranean: Croatia | French Riviera | Greece | Corsica...**

**WEEKLY CHARTER RATE From EUR 28,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





## Pendennis 95 *Margaret Ann*

Margaret Ann is a classic style 95.5 foot sailing yacht able to sleep up to 8 guests as well as the 4 reliable and capable crew members. The yacht has a full complement of electronics and equipment for luxurious, comfortable and safe global cruising. Its history of Atlantic crossings, European sailing and cruising in the Caribbean are a testament to its adaptability, true quality of build and optimising design.



### Specification

Year/Refit: **2004 / 2013**  
Architect: **Ed Dubois**  
Builder: **Pendennis**  
Length: **29.15 m**  
Guests: **8** | Crew: **4**  
Summer Operating Areas 2020:  
**East Mediterranean:**  
Croatia | French Riviera | Greece  
Turkey | Corsica | Sicily  
Aeolian Islands | Malta

**WEEKLY CHARTER RATE**  
**From EUR 37,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Bill Dixon design *Tiga Belas*

TIGA BELAS is a very comfortable, easy to handle, safe and well performing sailing sloop. Designed by Bill Dixon Yacht Design Studio, built by Austral Yachts in 2001, the beautiful 24 metre deck-saloon sailing yacht TIGA BELAS features a classic appearance and beautiful sheer lines. The idea was to create an uncompromisingly comfortable, easy to handle, safe and well performing sloop of the highest standard in respect to construction, materials and equipment.



### Specification

Year/Refit: **2011 / 2019**  
Architect: **Bill Dixon Design**  
Builder: **Austral Marine**  
Length: **24.59 m**  
Guests: **8** | Crew: **2**  
Summer Operating Areas 2020:  
**West Mediterranean:**  
French Riviera | Corsica | Sicily  
Aeolian Islands

**WEEKLY CHARTER RATE**  
**From EUR 22,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Expedition sailing yacht *Dwinger*

157ft DWINGER is unique; a magnificent, innovative sailing yacht built by Royal Huisman.

Such is her stability and seaworthiness that she is capable in sailing in a variety of waters, and she is about to embark on a season in the Far North. Her customised interior includes a galley which lies open to the dining area allowing the chef to put on a culinary show for the guests each day, while the extensive outside covered spaces provide plentiful scope for events on board. She can welcome 11 guests in 5 ensuite double cabins.



### Specification

Year/Refit: **2012 / 2016** - Architect: **Gerard Dijkstra** - Builder: **Royal Huisman** - Length: **48.50 m**  
Guests: **11** | Crew: **7** - Summer Operating Areas 2020: **Other Destinations:** Svalbard

**WEEKLY CHARTER RATE From EUR 70,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## CHARTER

Maxi Catamaran *Magic Cat*

Photos © Eric Pinel

Sailing catamaran MAGIC CAT isn't just any mass-produced yacht. MAGIC CAT's performances are well known by the experienced sailors. This catamaran was designed by Gilles Oliver and built by the Multiplast Shipyard, where the fastest racing catamarans on the planet, "ORANGE 2" and "GROUPAMA 3", were also constructed! MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.

**Specification**

Year/Refit: **1996/2020**  
 Architect: **Gilles Ollier**  
 Builder: **Multiplast**  
 Length: **25.00 m**  
 Guests: **8** | Crew: **4**  
 Summer Operating Areas 2020: **West Mediterranean: Croatia French Riviera | Corsica | Sicily Aeolian Islands | Sardinia**

**WEEKLY CHARTER RATE**  
**From EUR 35,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Richard Sprang

**Specification**

Year/Refit: **2003/2019** - Architect: **VPLP Design** - Builder: **Trimarine** - Length: **24.00 m**  
 Guests: **6** | Crew: **3** - Summer Operating Areas 2020: **West Mediterranean: Croatia | French Riviera | Greece | Corsica...**

**WEEKLY CHARTER RATE From EUR 27,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

78ft S/Cat *Taj*

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist and she is built for comfort with all charter amenities on board. She is a safe boat capable of 300-350 miles passage per day.

She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are of carbon fiber in order to keep her strong but light. She is easy to handle with electrical winches, twin helms and a clear view over the coach roof from the cockpit. Her salon offers a fantastic 360° panoramic view and there is dining spaces indoors as well as outdoors for 12.

Ipanema 58 *Araok*

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious and spacious areas in which to relax. Host long lazy lunches in the stunning 25m<sup>2</sup> cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.

**Specification**

Year: **2018** - Builder: **Fountaine-Pajot** - Length: **17.80 m** - Guests: **6**  
 Summer Operating Areas 2020: **West Mediterranean: French Riviera | Corsica...**

**WEEKLY CHARTER RATE From EUR 24,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





## Classic Yacht *Whitefin*

Photos © Arny North

WHITEFIN was designed by Californian Bruce King. The result is an exquisitely proportioned mix of agility, lightness and grace. Whitefin was given a complete refitting in January 2015.

The centre of life on board is the open space area in the wider part of the boat which includes the galley, partially recessed, the nav station, the bar and the saloon with fireplace and piano.

The boat layout consists of four cabins: the owner suite, all aft; the VIP guest cabin with a queen size bed and two guest cabins, with two single beds each.



### Specification

Year/Refit: 1983 / 2015

Builder: Renaissance  
Yachts Marine

Length: 27.43 m

Guests: 8 | Crew: 4

Summer Operating Areas 2020:

**West Mediterranean:**  
French Riviera | Corsica | Sicily  
Aeolian Islands | Sardinia

### WEEKLY CHARTER RATE

**From EUR 25,500**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: 2001 / 2020 - Architect: German Frers - Builder: Nautor's Swan - Length: 24.89 m

Guests: 8 | Crew: 3 - Summer Operating Areas 2020: **West Mediterranean:** French Riviera | Corsica | Sicily

**WEEKLY CHARTER RATE From EUR 24,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Swan 82 *Kallima*

The Swan 82 Kallima (Ex Alpina) is an updated model of the Maxi-cruiser concept.

She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance. Complete refit in 2018!



Photo © Blueprod

### Specification

Year/Refit: 2012 / 2015

Builder: Maxi Dolphin

Length: 22.40 m

Guests: 6 | Crew: 2

Summer Operating Areas 2020:

**West Mediterranean:**  
French Riviera | Corsica  
Sardinia

### WEEKLY CHARTER RATE

**From EUR 15,000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Narcira 67 *Shamlor*

Luxury cruising and racing on a open 60 naval architecture concept.

The luxury yacht DREAM 67 SHAMLOR stands out thanks to her superior performance, a result of the extremely high-quality construction standards upheld by her shipbuilder Maxi Dolphin. Like a luxury fast car, equipped with the best racing engines, wheels and systems, SHAMLOR boasts the latest technologies, meticulous engineering, and constant attention to economizing on weight throughout the project.





## Racing Charters

BGYB's fleet of racing yachts are available for charter globally during regattas. Here you can explore the racing opportunities with our featured regattas.

Photos © Carlo Borlenghi



Photos © Gilles Martin-Raget

### Les Voiles de Saint-Tropez

Date: 26 - 10 October 2020 - Location: Old Port of St Tropez, France

*'Where Yachting Modernity and Tradition Meet'*

The event is organized by the Société Nautique de Saint-Tropez approved by the Fédération Française de Voile, under the auspices of the city of Saint-Tropez and the patronage of the Yacht Club de France. The 2020 edition brings with it an extended program allowing for a greater capacity of large yachts in the port as well as an extensive agenda from modern boats - Wallys, Maxis and super Maxis in IRCA, to classic boats - large Schooner class and Grand Traditions. The unique gathering of hundreds of yachts of all ages and all eras in the bay of Saint Tropez, is preparing to celebrate its 22nd year in style.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Kurt Arripo

### Rolex Middle Sea Race

Date: 14 - 26 October 2020 - Location: Malta, Mediterranean Sea

*'The most beautiful racecourse in the world'*

The Royal Malta Yacht Club and the Royal Ocean Racing Club cofounded the race in 1968 and 2012 will be the 41st Edition. The race is a true challenge to skippers and crews who have to be at their very best to cope with the often changeable and demanding conditions. Equally, the race is blessed with unsurpassed scenery with its course, taking competitors close to a number of islands, which form marks of the course. Ted Turner described the MSR as "the most beautiful race course in the world". Apart from Turner, famous competitors have included Eric Tabarly, Cino Ricci, Herbert von Karajan, Jim Dolan, Sir Chay Blyth and Sir Francis Chichester (fresh from his round the world adventure).

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © James Mitchell

### RORC Transatlantic Race

Date: 9 January 2021 - Location: Lanzarote

*'A serious offshore racing event aimed at committed offshore racers'*

Organised by the Royal Ocean Racing Club in association with the International Maxi Association.

The RORC have announced a new start date for the 7th edition of the RORC Transatlantic Race. Traditionally held in November each year from Lanzarote to Grenada, the next edition will start from Calero Marinas Puerto Calero on the 9th January 2021 and once again finish at Camper & Nicholson's Port Louis Marina in Grenada.

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Christophe Jouany

### Les Voiles de St Barth

Date: 11 - 17 April 2021 - Location: St-Barthelemy, Caribbean

*'Save the date! April 11-17, 2021'*

Saint Barth's stunning beauty and exceptional sailing conditions provide the perfect backdrop for competitive racing and après sailing fun and relaxation. Les Voiles de St. Barth Richard Mille hosts five days racing on diverse challenging coastal courses, a central Race Village for competitors to gather for morning cafés and evening concerts, plus Les Voiles' signature mid-regatta "Day Off" at the famous Nikki Beach and the beach crew party, all while surrounded by the warm hospitality of Saint Barth's classic French lifestyle. Multiple classes return each year led by the Maxis and Super Maxis, which now race under IRC.

[www.bernard-gallay.com](http://www.bernard-gallay.com)





## French Riviera

Nothing beats a charter holiday in the South of France: sun, sea, gastronomy and plenty of glamour.  
Sail from port to port for an unforgettable experience between land and sea.



### Yachting in the French Riviera: a cruising paradise

Charter a luxury yacht to discover a new pearl of the Riviera at every stopover. From small, quiet and charming fishing villages, tranquil wooded islands or the bright lights of the South of France's vibrant cities.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Suggested *Itinerary*

At BGYB we offer our clients bespoke itinerary for their charter holidays.  
Please contact us to receive your very own personalised charter itinerary.

#### Day 1 | Villefranche-Sur-Mer

Embarking in Nice, sail to the bay of Villefranche-Sur-Mer. Just a few nautical miles away, the bay offers a splendid view for an idyllic peaceful lunch. From there, you can reach the nearby anchorage of Beaulieu-Sur-Mer for the night.



#### Day 2 | Monaco

After a sumptuous sunrise over the cliffs framing Monaco, take advantage of the large bay and enjoy a morning of nautical activities. A few miles away on dry land you may indulge in an afternoon of shopping or visiting the casinos in Montecarlo.



#### Day 3 | Cannes et les Iles de Lérins

Set sail for the Iles de Lérins for a lunch at the famous La Guérite restaurant or a swim in the enticing waters between the Islands of Sainte Marguerite and St Honorat. Once in Cannes, you are free to enjoy one of the many gourmet restaurants or the vibrant nightlife for which the town is celebrated!



#### Day 4 | Saint-Tropez

Weigh anchor and set sails toward St Tropez with a short pause when you reach the bright red rocks of Mont de L'esterel. Reserve a berth in the old port to take advantage of the glamorous village's many shops, bars, clubs and restaurants!



#### Day 5 | Porquerolles

After a night drinking in the Saint Tropez lifestyle, come and relax in Pampelone, the perfect spot for nautical activities, then sail through the Porquerolles Islands, from the Iles du Levant to the Port-Cros National Park, drenched in the delightful scent of the oldest pine forest in France.



#### Day 6 | Juan Les Pins

After a breakfast in perfect serenity, lift the anchor and once again hoist the sails for a nice trip down the coast to Cap d'Antibes where you can discover old town, the Picasso museum and of course its many restaurants.



#### Day 7 | Antibes

Enjoy a final swim in the bay of Argent Faux between the cliffs and exclusive properties of the Cap d'Antibes.





# Corsica

The French Island of Corsica is a yachting destination **must** in the Mediterranean. You don't have to travel to the other side of the planet to find turquoise waters surrounded by awe-inspiring countryside and with the added bonus of pristine beaches, the cruising area around Corsica offers you it all.



## Mountainous *scenery* and sparkling *waters*

There is no better way to explore the natural beauty of the island than by yacht charter. Aboard a luxury motor or sailing yacht you will cruise the warm Mediterranean Sea and enjoy the unique and thoroughly agreeable climate, culture and landscape of the region.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Suggested *Itinerary*

Discover all Corsica has to offer. Our 7 day suggested itinerary presents to you a cruising program which takes around the beautiful island, highlighting some of the popular stopovers along the way.

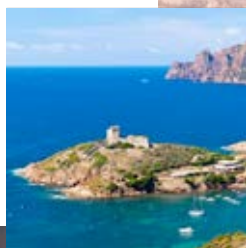
### Day 1 | Calvi

Situated at the very north west of the island, in a beautiful environment, the small town of Calvi occupies a very privileged location in Corsica. All the elements make this an unforgettable site: deep blue seas, fine sandy beaches lined with parasol pines, the bustling and vibrant streets and the mountains which surround the town seem to keep an eye on the area.



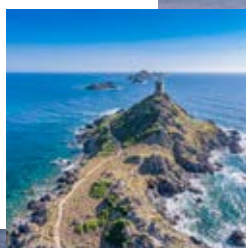
### Day 2 | Porto - Golfe de Girolata

The bay of Girolata is located to the south, bounded by Mount Seninu, the highest European headland and is emblematic of the Scandola nature reserve to the north. This small village has the unusual characteristic of only being accessible on foot or by boat and has only 15 annual inhabitants. Now listed as a UNESCO heritage site, Girolata is at the heart of an immense protected site.



### Day 3 | Ajaccio

Ajaccio is Corsica's capital and one of the island's most populated and thriving cities. This is the perfect stopover for history buffs: discover the Genoese influences dating back to the 15th century or learn more about Ajaccio's most famous export - Napoleon Bonaparte I. A morning full of cultural visits and city exploring, requires a long lazy afternoon on one of Ajaccio's famous beaches.



### Day 4 | Propriano

If you like the marine world, make the most of your stay in Propriano and experience the wonders of scuba diving in one of Corsica's most beautiful sites. If on the other hand you fancy a more laid-back approach, Propriano is home to some of the island's most picturesque trails with large oak-tree lined paths, olive trees and vineyards.



### Day 5 | Bonifaccio

Bonifaccio, a town of extraordinary beauty. Without doubt the most famous town in Corsica, Bonifaccio is a true open air museum filled with character. In all seasons, it offers a unique collection of historic monuments, more than 20 fine-sandy beaches and an exceptional collection of rare countryside both on land and at sea.



### Day 6 | Lavezzi islands

After a night in the historic port, enjoy one of the world's most beautiful sailing trips along the Strait of Bonifaccio. Approach the turquoise waters of the Lavezzi Islands between the rocks eroded by the sea and rocks.



### Day 7 | Porto Vecchio

Beaches, mountains, cuisine, archeology and wildlife. Despite Porto Vecchio's relatively modest size, this port city has much to offer. Many of the beaches in this region are best accessed from the sea. Plage de Palombaggia is one of Corsica's best loved beaches, the clarity of the sparkling blue waters is a truly striking sight; it is difficult to resist diving straight in.





## Sardinia

This Italian island is a classic yacht charter destination, with a beautiful coastline intersected by numerous accommodating and picturesque ports, Sardinia knows exactly how to offer charterers the perfect cruising experience.



### Idyllic *yachting in Sardinia*

Its sandy beaches and hiking trails allow this charter holiday destination to combine relaxation and adventure. The island's history is quintessentially Mediterranean and her Italian roots mean the destination combines great food, wine and climate with a markedly Sardinian rocky landscape.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Charter *Itinerary*

At BGYB, we create bespoke charter itineraries for our client. Contact us now to receive your very own personalised itinerary.

#### Day 1 | Bonifacio

The most southerly point of the island of Corsica, Bonifacio lies on the edge of a white rock cliff. The old city extends down to the port into a stunning sea inlet. There are many little bays around Bonifacio where the yacht can anchor and discover the beaches and caves with smaller water crafts: kayaks, stand-up paddle boards, tender... The top of the city offers amazing views of the strait and Sardinia Islands.



#### Day 2 | Lavezzi Islands

Sailing from Bonifacio to one of the many anchorages of the Lavezzi Islands would only take a couple of hours, where you may enjoy a quiet lunch and spend the afternoon swimming in the crystal clear waters between the rocks eroded by the winds.



#### Day 3 | Maddalena

Set sail from the Lavezzi to the Maddalena Island tacking around the rocks of this magnificent natural reserve and drop the anchor in one of the well sheltered bays for a relaxed afternoon swimming and snorkelling. Before sunset, weigh anchor and sail to Porto Pollo for the night.



#### Day 4 | Porto Pollo

If you are passionate about windsurf and kitesurf and the mistral is at the rendez-vous, this is one of the best spots on the island! After a day of adrenaline, relax and enjoy the sunset in the bay.



#### Day 5 | Porto Cervo

After breakfast, set sails and cruise around the Islands of the Maddalena up to the West in Porto Cervo. Anchor just outside, in the Golf Pevero or book a berth inside the Costa Smeralda Yacht Club and enjoy the fabulous restaurants, clubs and shops of the glamorous village.



#### Day 6 | Isola Tavolara

Sailing down the West Coast offers a wide range of sceneries, islands, rocks and little bays and white sandy beaches where you can stop for a swim and a lunch, before reaching the massive rock of Isola Tavolara. The waters around the rock are gorgeous and it's the perfect place to enjoy a last sunset dinner.



#### Day 7 | Olbia

Little sailing trip after breakfast from the Island back to Olbia harbour, close to the airport.





CHARTER *Destinations*Naples - *Amalfi Coast*

Cruising the Italian coast means delightful climates, charming fishing ports, quintessential Italian cities and idyllic landscapes. The richness of the coast's history combined with the timeless appeal of its beauty creates a mesmerising setting to indulge in the luxuries of your charter vacation.

From *Naples to Amalfi*

Under Vesuvius' watchful eye, the city of Naples with its surrounding islands, vibrant coasts and rich diversity of history, offers you an extraordinary journey through time and space.

[www.bernard-gallay.com](http://www.bernard-gallay.com)
Suggested *Itinerary*

At BGYB we offer our clients bespoke itinerary for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

**Day 1** | *Naples*

Explore Naples and Pompeii, immersing yourself in its history and culture, before setting sail westward for the Island of Procida for the night.

**Day 2** | *Procida*

The colourful fishing villages, reminiscent of another era, bring this island to life. Enjoy the panoramic view of the surrounding islands and infinite landscape.

**Day 3** | *Isola Ponza*

This small secluded island to the North of Naples offers resplendent views from sunrise to sunset. Impeccable restaurants serving incomparable local cuisine can be found in the island's quaint picturesque village.

**Day 4** | *Isola d'Ischia*

Lift the anchor and set sail for Ischia, pausing for a short lunch and swim break on the tiny island of Ventotene. Take the helm once again for a comfortable cruise to a mystical anchorage at the foot of the Aragonese Castle.

**Day 5** | *Amalfi*

After spending some time strolling through the beautiful streets of the dramatic cliffside town, it's time to hoist the sails for a short trip towards the other side of the Bay of Naples and discover the sumptuous Amalfi Coast.

**Day 6** | *Capri*

Making perfect time for a stopover on one of the Mediterranean's most romantic islands, Capri's uninterrupted beauty is both to be admired from the sea and ashore.

**Day 7** | *Naples*

Tour the island of Capri aboard your luxury charter yacht and enjoy a swim in the famous Grotta Azzurra before setting sail for the port of Naples.





**Motor Yacht**

Spring 2020 Charter Rates (MYBA terms)



**CHRISTINA O** Length: 99.13 m  
Guest/Crew: 34/38 Area: Mediterranean  
Rate (low-high): **EUR 560 000 - 630 000/week**



**O'MEGA** Length: 82.50 m  
Guest/Crew: 30/28 Area: Mediterranean  
Rate (low-high): **EUR 550 000/week**



**TITANIA** Length: 73.00 m  
Guest/Crew: 12/21 Area: Mediterranean  
Rate (low-high): **USD 540 000 - 650 000/week**



**SERENITY** Length: 72.00 m  
Guest/Crew: 28/30 Area: Mediterranean  
Rate (low-high): **EUR 550 000/week**



**SHERAKHAN** Length: 69.65 m  
Guest/Crew: 26/19 Area: Europe  
Rate (low-high): **EUR 425 000/week**



**LIGHT HOLIC** Length: 60.00 m  
Guest/Crew: 12/15 Area: Mediterranean  
Rate (low-high): **EUR 320 000 - 360 000/week**



**SANSSOUCI STAR** Length: 53.50 m  
Guest/Crew: 12/8 Area: West & East Mediterranean  
Rate (low-high): **EUR 70 000/week**



**HALAS** Length: 52.00 m  
Guest/Crew: 24/17 Area: Turkey  
Rate (low-high): **EUR 125 000 - 145 000/week**



**AMARULA SUN** Length: 50.00 m  
Guest/Crew: 12/9 Area: Bahamas, Florida and Caribbean  
Rate (low-high): **USD 175 000/week**



**MOSAÏQUE** Length: 49.90 m  
Guest/Crew: 12/12 Area: West Mediterranean  
Rate (low-high): **EUR 160 000 - 180 000/week**



**THE MERCY BOYS** Length: 48.60 m  
Guest/Crew: 12/11 Area: West & East Mediterranean  
Rate (low-high): **EUR 90 000 - 110 000/week**



**BLU 470** Length: 49.68 m  
Guest/Crew: 10/11 Area: Mediterranean  
Rate (low-high): **EUR 185 000 - 210 000/week**



**HANSE EXPLORER** Length: 47.76 m  
Guest/Crew: 12/14 Area: Artic, North of Europe  
Rate (low-high): **EUR 135 000 - 155 000/week**



**TATIANA** Length: 44.90 m  
Guest/Crew: 12/9 Area: West Mediterranean  
Rate (low-high): **EUR 150 000 - 165 000/week**



**AMADEUS** Length: 44.70 m  
Guest/Crew: 10/9 Area: West Mediterranean  
Rate (low-high): **EUR 140 000 - 160 000/week**



CHARTER *Index*

Spring 2020 Charter Rates (MYBA terms)



**COSTA MAGNA** Length: 44.50 m  
 Guest/Crew: 10/8 Area: West Mediterranean  
 Rate (low-high): **EUR 90 000 - 96 000/week**



**DIANE** Length: 43.00 m  
 Guest/Crew: 10/8 Area: Spain, Balearic Islands  
 Rate (low-high): **EUR 135 000 - 150 000/week**



**BINA** Length: 43.25 m  
 Guest/Crew: 12/10 Area: West Mediterranean  
 Rate (low-high): **EUR 150 000 - 175 000/week**



**DAYDREAM** Length: 42.60 m  
 Guest/Crew: 10/7 Area: Baltic sea, Norway, Sweden  
 Rate (low-high): **EUR 89 000 - 99 000/week**



**DE LISLE III** Length: 42.00 m  
 Guest/Crew: 9/7 Area: Fiji, French Polynesia, Vanuatu  
 Rate (low-high): **USD 125 000/week**



**OCEAN SAPPHIRE** Length: 41.00 m  
 Guest/Crew: 12/7 Area: West Mediterranean  
 Rate (low-high): **EUR 90 000 - 110 000/week**



**PIPE DREAM** Length: 39.62 m  
 Guest/Crew: 10/7 Area: New England  
 Rate (low-high): **USD 125 000/week**



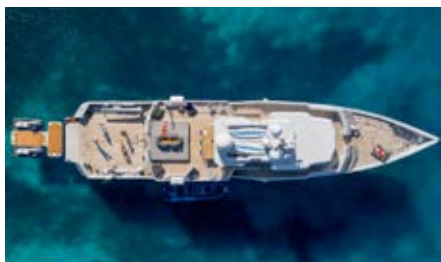
**SWEET ESCAPE** Length: 39.62 m  
 Guest/Crew: 12/8 Area: Bahamas  
 Rate (low-high): **USD 99 000/week**



**AZALEA** Length: 38.75 m  
 Guest/Crew: 18/13 Area: Maldives  
 Rate (low-high): **EUR 49 000/week**



**ASCENSION** Length: 37.00 m  
 Guest/Crew: 12/5 Area: West Mediterranean  
 Rate (low-high): **EUR 85 000 - 99 000/week**



**PREFERENCE 19** Length: 36.40 m  
 Guest/Crew: 10/7 Area: West & East Mediterranean  
 Rate (low-high): **EUR 98 000 - 112 000/week**



**PARIS A** Length: 35.00 m  
 Guest/Crew: 12/6 Area: East Mediterranean  
 Rate (low-high): **EUR 63 000 - 73 000/week**



**LADY EMMA** Length: 34.10m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate (low-high): **EUR 69 000 - 72 000/week**



**IROCK** Length: 34.00 m  
 Guest/Crew: 11/6 Area: West Mediterranean  
 Rate (low-high): **EUR 84 000 - 96 000/week**



**SHALIMAR** Length: 27.42 m  
 Guest/Crew: 8/4 Area: Balearic Islands  
 Rate (low-high): **EUR 59 000 - 69 000/week**



**Sailing Yacht**

Spring 2020 Charter Rates (MYBA terms)



**DRUMBEAT** Length: 53.00 m  
Guest/Crew: 11/10 Area: Seychelles - Maldives  
Rate (low-high): **USD 175 000/week**



**TRINAKRIA** Length: 49.06 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate (low-high): **EUR 65 000 - 75 000/week**



**DWINGER** Length: 48.50 m  
Guest/Crew: 11/7 Area: Norway  
Rate (low-high): **EUR 70 000 - 75 000/week**



**HYPERION** Length: 47.42 m  
Guest/Crew: 6/8 Area: Northern Europe  
Rate (low-high): **EUR 91 000 - 112 000/week**



**HEUREKA** Length: 45.00 m  
Guest/Crew: 6/6 Area: East/West Mediterranean  
Rate (low-high): **EUR 109 000 - 119 000/week**



**DOUCE FRANCE** Length: 42.20 m  
Guest/Crew: 12/7 Area: Polynesia : Micronesia & Papua NGuinea  
Rate (low-high): **EUR 96 000 - 106 000/week**



**VAIMITI** Length: 39.20 m  
Guest/Crew: 8/5 Area: Greece  
Rate (low-high): **EUR 65 000/week**



**TWILIGHT** Length: 38.10 m  
Guest/Crew: 8/6 Area: East Mediterranean  
Rate (low-high): **EUR 80 000 - 90 000/week**



**THANDEKA** Length: 37.00 m  
Guest/Crew: 8/6 Area: Norway  
Rate (low-high): **EUR 85 000/week**



**BLISS** Length: 36.70 m  
Guest/Crew: 10/5 Area: Mediterranean  
Rate (low-high): **USD 72 500 - 80 000/week**



**WHISPER** Length: 35.40 m  
Guest/Crew: 6/5 Area: New England  
Rate (low-high): **USD 60 000/week**



**SHAMANNA** Length: 35.20 m  
Guest/Crew: 8/6 Area: East/West Mediterranean  
Rate (low-high): **EUR 90 000 - 105 000/week**



**CHE** Length: 34.70 m  
Guest/Crew: 8/6 Area: Mediterranean  
Rate (low-high): **EUR 75 000 - 79 000/week**



**THALIMA** Length: 33.70 m  
Guest/Crew: 8/5 Area: West Mediterranean  
Rate (low-high): **EUR 58 000 - 64 000/week**



**AMADEUS** Length: 33.50 m  
Guest/Crew: 12/6 Area: Greece  
Rate (low-high): **EUR 35 000 - 45 500/week**



CHARTER *Index*

Spring 2020 Charter Rates (MYBA terms)



**MOONBEAM IV** Length: 32.00 m  
 Guest/Crew: 7/6 Area: West Mediterranean  
 Rate (low-high): **EUR 39 000/week**



**FARFALLA** Length: 31.78 m  
 Guest/Crew: 8/5 Area: West Mediterranean  
 Rate (low-high): **EUR 65 000/week**



**NOMAD IV** Length: 30.48 m  
 Guest/Crew: 12/4 Area: French Polynesia  
 Rate (low-high): **EUR 52 000 - 56 000/week**



**LEOPARD** Length: 30.50 m  
 Guest/Crew: 8/5 Area: West Mediterranean  
 Rate (low-high): **EUR 48 000/week**



**DARK SHADOW** Length: 30.45 m  
 Guest/Crew: 6/4 Area: Caribbean  
 Rate (low-high): **EUR 40 000 - 45 000/week**



**FAR & WIDE** Length: 30.20 m  
 Guest/Crew: 8/4 Area: East/West Mediterranean  
 Rate (low-high): **EUR 46 000 - 50 000/week**



**MARGARET ANN** Length: 29.10 m  
 Guest/Crew: 8/4 Area: East/West Mediterranean  
 Rate (low-high): **EUR 37 000 - 40 000/week**



**GRAND BLEU VINTAGE** Length: 29.00 m  
 Guest/Crew: 8/4 Area: East & West Mediterranean  
 Rate (low-high): **EUR 39 000 - 43 000/week**



**ARAGON** Length: 28.64 m  
 Guest/Crew: 9/4 Area: Northern Europe & Mediterranean  
 Rate (low-high): **EUR 40 000 - 45 000/week**



**WHITEFIN** Length: 27.43 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate (low-high): **EUR 25 500 - 28 500/week**



**WALLY ONE** Length: 25.30 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate (low-high): **EUR 28 000/week**



**IKIGAI** Length: 25.13 m  
 Guest/Crew: 6/2 Area: Caribbean/Mediterranean  
 Rate (low-high): **EUR 28 000 - 32 000/week**



**AEGIR** Length: 25.10 m  
 Guest/Crew: 7/3 Area: West Mediterranean  
 Rate (low-high): **EUR 24 300 - 28 800/week**



**MAGIC CAT** Length: 25.00 m  
 Guest/Crew: 8/4 Area: Mediterranean  
 Rate (low-high): **EUR 35 000/week**



**DJANGO TOO** Length: 24.98 m  
 Guest/Crew: 8/3 Area: West Mediterranean  
 Rate (low-high): **EUR 20 000 - 22 000/week**





**KALLIMA** Length: 24.89 m  
Guest/Crew: 6/3 Area: West Mediterranean  
Rate (low-high): **EUR 24 000/week**



**TIGA BELAS** Length: 24.59 m  
Guest/Crew: 8/2 Area: West Mediterranean  
Rate (low-high): **EUR 22 000 - 24 000/week**



**ELISE WHISPER** Length: 24.00 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate (low-high): **EUR 25 000/week**



**GENIE** Length: 24.00 m  
Guest/Crew: 6/4 Area: West Mediterranean  
Rate (low-high): **EUR 24 000/week**



**TAJ** Length: 24.00 m  
Guest/Crew: 6/3 Area: Mediterranean  
Rate (low-high): **EUR 27 000 - 31 000/week**



**ULTIM EMOTION 2** Length: 23.40 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate (low-high): **EUR 35 000/week**



**MARICEA** Length: 23.26 m  
Guest/Crew: 8/2 Area: West Mediterranean  
Rate (low-high): **EUR 12 000 - 14 000/week**



**SHAMLOR** Length: 22.40 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 15 000 - 17 000/week**



**ARAGON** Length: 22.00 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 35 000/week**



**ICTHUS** Length: 21.75 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 18 000/week**



**LA PERLA** Length: 20.60 m  
Guest/Crew: 6/2 Area: Balearic Islands  
Rate (low-high): **EUR 18 000 - 23 000/week**



**SLIM** Length: 20.12 m  
Guest/Crew: 6/2 Area: Australia & Polynesia  
Rate (low-high): **USD 38 400/week**



**PURA FOLLIA** Length: 17.99 m  
Guest/Crew: 7/2 Area: Italia  
Rate (low-high): **EUR 14 000 - 16 000/week**



**ARAOK** Length: 17.80 m  
Guest/Crew: 8/2 Area: West Mediterranean & Caribbean  
Rate (low-high): **EUR 24 000 - 26 000/week**



**CURANTA CRIDHE** Length: 15.30 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 15 000 - 16 000/week**



## Upcoming Events

The Boat Show calendar is filled with ample opportunity for potential buyers to discover new innovations and arrivals on the yachting scene. Presenting your yacht at one of these events attracts attention and assures that she is visible on the market.

### Cannes Yachting Festival

Date: 08 - 13 September 2020 - Location: Cannes, France

The Cannes Yacht Show takes place every September in the elegant and luxurious surroundings of the sparkling waters of Cannes bay. As the first show in the boating season, this show is Europe's leading in-water yachting event. The major players in pleasure yachting come here to launch their show season in style by showcasing their new worldwide models. With 542 exhibitors, 638 boats and over 51 000 visitors, this promises to be an unforgettable event.

**NEW SAILING AREA in PORT CANTO.** In 2019, the Yachting Festival will bring together all sailing boats, monohulls and multihulls in a single dedicated and fitted port. With more than 100 sailing boats in Port Canto, the Yachting Festival will be the world's largest in-water exhibition of large sailing boats, offering the best experience for sailing enthusiasts and buyers. Port Canto will continue to host the "Brokerage" area for second-hand boats from 22+ metres and the "Toys" area.

The Vieux Port will be dedicated to the nautical motor industry. You will also find there, the many luxury and lifestyle showrooms on display inside the Luxury Gallery.

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### Monaco Yacht Show

Date: 23 - 26 September 2020 - Location: Monaco Port, Monaco



Set in the iconic Port Hercules of the Principality of Monaco since 1991, the Monaco Yacht Show is the only place to admire, visit and purchase around 125 extraordinary one-off superyachts built by the world's most respected shipyards. 40 new launches are unveiled in world premiere at every edition.

With 580 exhibiting companies and partners participating in the Monaco Yacht Show, the discerning yacht-lover will discover, amongst the world leading luxury yachting companies, the trendiest superyacht builders, yacht designers, luxury manufacturers and the most important brokerage houses.

The Monaco Yacht Show is the one and only occasion in the year - and in the world - to discover the greatest superyachts on offer in the unrivalled glamour of Monaco.

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### Les Voiles de Saint-Tropez

Date: 26 September - 10 October 2020 - Location: Saint-Tropez, France

Les Voiles de Saint Tropez is the major sailing event of the year; an unmissable highlight of the race calendar that is masterfully orchestrated by the Société Nautique de Saint-Tropez for a selection of the finest traditional and modern yachts in the world, combining a subtle mix of latest generation yachts and those dating back to well over a hundred years, as well as bankable names and new additions to the fleet.

A number of top-flight skippers and racers, from the offshore racing scene to the America's Cup, will be competing in Saint-Tropez. Among the many stars will be Sébastien Josse, Philippe Monnet, Marc Pajot, Bruno Peyron, Lionel Péan and Marie Tabarly, to name but a few, all brought together by their love of beautiful yachts, classic and modern alike, and their delight in seeing such a variety of yachts being sailed together in such an atmosphere of fair play and conviviality.

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## BGYB's team

### France

#### Montpellier, Head Office



**Bernard GALLAY** - CEO

**+33 (0)6 86 67 80 24** - [bernard.gallay@bernard-gallay.com](mailto:bernard.gallay@bernard-gallay.com)

- Founded the company in 1994, MYBA Member since 1996
- Experienced skipper: 2 Vendée Globe in 1992 & 2000
- America's Cup in 1986/1987



**Bruno GALLIEN** - Broker

**+33 (0)6 82 11 96 00** - [bruno.gallien@bernard-gallay.com](mailto:bruno.gallien@bernard-gallay.com)

- Yacht broker with BGYB since 1999



**Lisa SPILLER** - Charter Manager

**+33 (0)6 33 42 45 09** - [lisa.spiller@bernard-gallay.com](mailto:lisa.spiller@bernard-gallay.com)

- Charter Manager with BGYB since 2007
- MYBA Individual member since 2011



**Nicolas MARCHAND** - Sales Manager

**+33 (0)6 83 47 01 96** - [nicolas.marchand@bernard-gallay.com](mailto:nicolas.marchand@bernard-gallay.com)

- Yacht broker with BGYB since 2006
- Yacht Manager & Cannes University Lecturer (Yachting)
- Experienced sailor: Mini Transat 2005, Jacques Vabre 2007...



**Audrey LUCAS** - Brokerage assistant

**+33 (0)4 67 66 39 93** - [assistant@bernard-gallay.com](mailto:assistant@bernard-gallay.com)

- Manages the listings, specifications and viewings



**Grace GARDNER** - Charter assistant

**+33 (0)4 67 66 39 93** - [charter@bernard-gallay.com](mailto:charter@bernard-gallay.com)

- Charter Assistant for Head Office, Montpellier

#### La Ciotat



**Stéphane DELLA** - Broker & Project Manager

**+33 (0)6 82 79 08 61** - [la.ciotat@bernard-gallay.com](mailto:la.ciotat@bernard-gallay.com)

- Yacht broker with BGYB since 2013
- Extensively well known and experienced Technical, Fleet, Shore & Project Manager with companies such as Compositeworks France, CIM shipyard...

#### Antibes



**Youri LOOF** - Yacht Broker

**+33 (0)6 88 96 11 50** - [youri.loof@bernard-gallay.com](mailto:youri.loof@bernard-gallay.com)

- Yacht Captain for 10 years on Swan, Royal Huisman & Alloy Yachts
- BGYB Sales & Charter Broker since 2014

#### Paris



**François BOUCHER** - Broker & Project Manager

**+33 (0)6 82 83 19 21** - [paris@bernard-gallay.com](mailto:paris@bernard-gallay.com)

- Yacht Broker with BGYB since 2008
- Ocean racer skipper & Yacht captain for years
- Project manager for custom yacht construction

### Monaco



**Philippe MONNET** - Project Manager

**+33 609 01 97 84** - [monaco@bernard-gallay.com](mailto:monaco@bernard-gallay.com)

- Yacht construction consultant.
- Extremely wide ranging experience.

### Palma de Mallorca



**Jean-Yves CANDLOT** - BGYB representative

**+34 619 05 64 19** - [palma@bernard-gallay.com](mailto:palma@bernard-gallay.com)

- BGYB representative in Palma since 2008
- With over 26 years of sail and motor yacht navigation experience



**Morgane CANDLOT** - BGYB representative

**+34 619 05 64 19** - [palma@bernard-gallay.com](mailto:palma@bernard-gallay.com)

- Studied International Management for 4 years
- Yacht Agent since 2015



**Romain MOUCHEL** - BGYB representative

**+34 657 073 399** - **+33 6 67 78 26 38**

[romain.mouchel@bernard-gallay.com](mailto:romain.mouchel@bernard-gallay.com)

- 8 years as yacht captain
- Pro race crew on sailing yachts from 21 to 120ft

### Moscow



**Oscar KONYUKHOV** - Broker & Project Manager

**+7 910 477 09 70** - [russia@bernard-gallay.com](mailto:russia@bernard-gallay.com)

- BGYB representative in Moscow since 2007
- Over all - 3 Round the world campaigns as a Project Manager

### Hong-Kong



**Thierry BAROT** - Broker & Project Manager

**+852 9549 5135** - [asia@bernard-gallay.com](mailto:asia@bernard-gallay.com)

- BGYB representative in Hong-Kong since 2008
- Construction Management of Cortenzo 26M in China at DHS shipyard

### USA - California



**Sylvain BARRIERE** - BGYB Representative

**+1 510 872 6894** - [california@bernard-gallay.com](mailto:california@bernard-gallay.com)

- Sails maker in San Francisco
- He has participated in several America's Cup Events

### Italy



**Andrea CARACCI** - BGYB Representative

**+39 335 763 90 77** - [andrea.caracci@bernard-gallay.com](mailto:andrea.caracci@bernard-gallay.com)

### Switzerland



**Patricia JACQUOD** (Schmidt Yachting) - Sales Assistant

**+41 76 340 37 57** - [switzerland@bernard-gallay.com](mailto:switzerland@bernard-gallay.com)

### Auckland



**Guillaume GOSSE** - Broker

**+64 221 83 46 90** - [auckland@bernard-gallay.com](mailto:auckland@bernard-gallay.com)

- Yacht Captain for 15 Years
- Worked alongside BGYB since 2010

### BERNARD GALLAY YACHT BROKERAGE

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