

# Épisode 26



Corto Maltese, p. 11



## Summary

- ◆ Editorial ..... 2
- ◆ Brokerage News ..... 3
- ◆ New Construction ..... 15
- ◆ Sales Index ..... 16
- ◆ Charter ..... 23
- ◆ Charter Destinations ..... 34
- ◆ Charter Index ..... 38
- ◆ Upcoming Events ..... 43
- ◆ BGYB Contact ..... 44



BROKERAGE



RACING



CHARTER

Il Gattopardo, p. 3

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## Yachting in Style *with Peace of Mind*



Photo Richard Sprang

Bernard Gallay

## The Yacht *Market Overview*

This season finds BGYB, and indeed the entire industry in general, in the midst of dealing with the consequences of the Covid-19 pandemic. In spite of the many uncertainties, we at BGYB have not been discouraged. We have instead adapted to the challenges of the current situation and continued to support both owners and clients through remote communication, and our new website welcomes further additions and improvements by the day, boosting our expedition into the virtual world. Although this year will without a doubt continue to bring many challenges, we are encouraged by recent signs of life that the market will soon resurge.

### Sales

This has been a complicated season for our sales department, with the global industry suffering an approximate 50% decline in sales volume compared to the same time last year. This has been in large part caused by the overarching financial uncertainty effecting all sectors in the current climate, but has also been compounded by the difficulties created by travel restrictions and national lockdowns which have prevented potential international buyers from visiting their yacht of interest between March and June.

In spite of these issues, BGYB remains optimistic - although clients from numerous countries are still facing lockdowns and travel restrictions, since July interest has once again started to pick up. We hope to see this interest come to fruition in the weeks to come, particularly with the resumption of visits and the upcoming **Voiles de Saint Tropez** (26<sup>th</sup> of September - 9<sup>th</sup> of October), where we will be displaying some of our fleet.

On a positive note, we are proud to say that in spite of the difficulties this season our Central Agency Fleet continues to grow. Some notable mentions include our appointment to the sale of Motor Yachts Amer 116<sup>ft</sup>

**IL GATTOPARDO** and 92<sup>ft</sup> Heesen **HEARTBEAT OF LIFE**, both of whom we believe will make a big impression on the market.

Our sailing fleet has also welcomed numerous new additions, including 122<sup>ft</sup> **CORTO MALTESE**, 82<sup>ft</sup> **IKIGAI**, Wally 77 **GENIE** and 56<sup>ft</sup> **CLAIR DE LUNE**. We have also maintained our standing within the classic yacht market with the addition of 94<sup>ft</sup> **PROVENANCE** and 71<sup>ft</sup> **AITOR**.

Amongst our catamarans we have welcomed 60<sup>ft</sup> Outremer 5X **MOANA** and Galathea 65 **MOBY DICK**, and we have continued to grow our racing fleet with the additions of TP52 **TEAM VISION FUTURE**, TP52 **MACCHIA MEDITERRANEA** and Maxi 72 **CANNONBALL**.

### Charter

In the face of countless restrictions, concerns and red tape, BGYB's charter season this summer did not grind to a halt - in fact, it was quite the opposite! Reassured by the Covid Addendums we offer for practically all our charters, with the end of lockdowns in June many of our clients took to the seas this year to engage in the high-end version of social distancing.

The West Mediterranean was a continuing favorite this summer, even more so with travel restrictions meaning that guests perhaps didn't want to venture too far from home.

Our sleek motor yacht based in the South of France, 135<sup>ft</sup> **OCEAN SAPPHIRE**, garnered lots of interest as always, whilst 159<sup>ft</sup> **THE MERCY BOYS** continues to consider a wide range of East Mediterranean charter destinations.

Sailing yachts Futuna 70 **ICHTUS** and 82<sup>ft</sup> **AEGIR** proved popular in the South of France this summer, whilst 79<sup>ft</sup> **ELISE WHISPER**, 96<sup>ft</sup> **MARGARET ANN** and 90<sup>ft</sup> Sloop **WHITEFIN** were kept very busy in Italy. 82<sup>ft</sup> **IKIGAI**, with her new Spanish charter license, had a particularly successful season now that she is also

able to entertain guests in the Balearics. Catamarans Ipanema 58 **ARAOK** and 50<sup>ft</sup> **CURANTA CRIDHE** found themselves mainly in France and Corsica this summer, alongside fellow catamaran 78<sup>ft</sup> **TAJ** and sailing yachts 100<sup>ft</sup> Wally **DARK SHADOW** and 79<sup>ft</sup> **TIGA BELAS**.

For those looking to charter a sleek designed hull sloop, we are particularly pleased to announce the addition of Wally sailing yacht 78<sup>ft</sup> **AESOP** to our fleet; after a complete refit she is looking like new, and her stylish interior is sure to please those who take pleasure in the finer things in life.

For those still daring to venture further out, or perhaps just desperate to explore new horizons after being stuck in lockdown, we are pleased to inform you that motor yacht 171<sup>ft</sup> **HALAS** is available in Turkey and is keen to take charters, and had the honor of being featured in a recent travel article in the Financial Times. M/Y 176<sup>ft</sup> **SANSSOUICI STAR** and 159<sup>ft</sup> mega sailing yacht **DWINGER** continue to welcome charters in Northern Europe for those looking for a less than typical charter experience.

And of course, for those looking to enjoy some winter sun, we are pleased to inform you that we are hoping to have at least two of our fleet available for charter in the Caribbean this winter, 82<sup>ft</sup> **KALLIMA** and catamaran Ipanema 58 **ARAOK**, alongside **IKIGAI** if travel restrictions permit. 100<sup>ft</sup> Maxi Dolphin S/Y **NOMAD IV**, who has already received numerous bookings for this winter season, is also available for charter in French Polynesia.

We are hoping to see an imminent resurgence of the worlds of regattas and yacht shows this season after a particularly quiet few months, and look forward to showcasing some of our fleet at the 22<sup>nd</sup> edition of Les Voiles de Saint-Tropez in late September. The 2020 edition brings with it an extended program, and so the unique gathering of hundreds of yachts of all ages and all eras in the bay of Saint-Tropez, is preparing to celebrate its 22<sup>nd</sup> year in style.



# IL GATTOPARDO

Amer 116 S

IL GATTOPARDO is a unique semi displacement motor yacht with an exclusive design and a highly attractive, modern and refined interior. Her owner, a passionate and extremely demanding yachtsman, has put lots of love, care, and thought into her construction at the Permare SRL shipyard in Italy. The result is practically perfection, both technically as well as aesthetically. IL GATTOPARDO boasts a very spacious interior spread out over 3 levels accessible by both elevator and stairs, including a large well-lit saloon and 3 guest cabins including a huge soundproof master stateroom (being very large, one of the 2 other cabins can be easily divided into two separate cabins in order to have 4 double bed guest cabins), and a sky lounge.



## Specification

Year: **2012**

Designer: **Massimo Verme**

Builder: **Permar SRL, Italy**

Type: **Amer 116 S**

Length: **35.20 m**

Beam: **7.20 m**

Cruising speed: **27.0 knots**

Cabins: **3** | Guests: **6**

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## KRISS

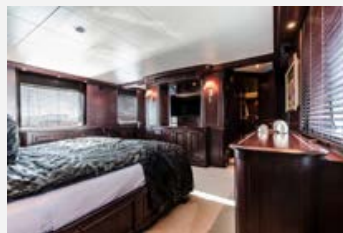
148ft Abeking & Rasmussen

KRISS (ex NO LO SE – ex SHARK) is an exciting amalgamation of comfort, luxury and technology.

She is thoroughly classic in her design, but modern in construction and engineering.

She features 3-decks, a raked bow and transom stern. Having undergone several major refits (2001 & 2017), almost all that remains of the original yacht are the strong hull and the main engines. She is a true Gentleman's yacht with pedigree, maintained in immaculate turnkey condition by the same Captain/Manager since 2000.

KRISS is ready to cruise anywhere in the world. She has more than a transatlantic range capability.



### Specification

Year/Refit: **1974 / 2017**

Architect: **Rogers Yacht Design**

Designer: **Felix Buytendijk**

Builder: **Abeking & Rasmussen**

Type: **Displacement Motor Yacht**

Length: **45.00 m**

Beam: **7.47 m**

Cruising speed: **12.5 knots**

Cabins: **5** | Guests: **12**

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## SANSSOUCI STAR

175ft Steel/Aluminium Displacement Motor Yacht

1982. A yacht of quality German construction, SANSSOUCI STAR is a strong, reliable steel motor yacht with the capacity for transatlantic crossings.

She accommodates up to 20 guests in 9 cabins and up to 12 crew in 6 cabins. She is one of the few yachts of her type still available, and has great potential for family cruising and charter.



### Specification

Year/Refit: **1982 / 2019**

Builder: **Husum Schiffswerft GmbH & Co**

Type: **Displacement Motor Yacht**

Length: **53.50 m**

Beam: **7.70 m**

Cruising speed: **12.0 knots**

Cabins: **7** | Guests: **12**

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# OCEAN SAPPHIRE

135ft Sir Norman Foster Design

OCEAN SAPPHIRE is a luxury motor yacht designed by world-renowned architect Sir Norman Foster and built by the Italian shipyard Rodriquez Cantieri Navali.

She has four deck levels, offering more exterior and interior space than any other yacht in her category. Special attention has been paid to the quality of light and the views from all areas of the yacht, including the Master suite's two private balconies.

The interiors have been furnished with great attention to aesthetics, practicality and luxury.

Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the exterior and interior spaces has been intuitively created.



## Specification

Year/Refit: 2010 / 2019

Architect: Rodriquez Cantieri Navali

Designer: Foster & Partners

Builder: Rodriquez Cantieri Navali

Type: Signature 40

Length: 41.10 m

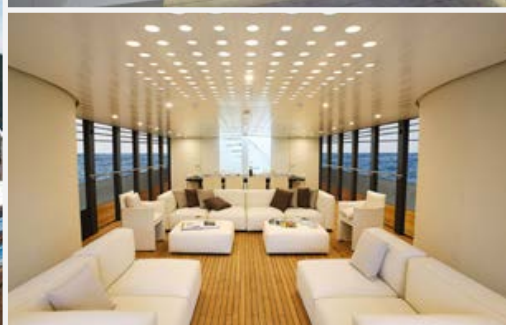
Beam: 8.40 m

Cruising speed: 10.0 knots

Cabins: 5 | Guests: 12

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Photos © Nigel Young/Foster + Partners







# HEARTBEAT OF LIFE

Launched in 1989 with a major refit in 2008 at Moonen Shipyards in Holland, HEARTBEAT OF LIFE is a luxury semi displacement motor yacht.

HEARTBEAT OF LIFE boasts 4 cabins for up to 8 guests including a wide master suite with a study area, a further double bed cabin, one twin cabin with Pullman and one single bed cabin for a child. She is also capable of carrying up to five 4 crew on board, ensuring guests are treated to a luxurious and pampered experience.

- Low consumption: 100 L per hour at 9 knots
- Bureau Veritas Certified & Maltese Commercial Flag
- Proven to be a safe, economical, comfortable and very well-maintained motor yacht



## Specification

Year Refit: **1989 / 2008**

Architect: **Mulder Design**

Builder: **Heesen Yachts**

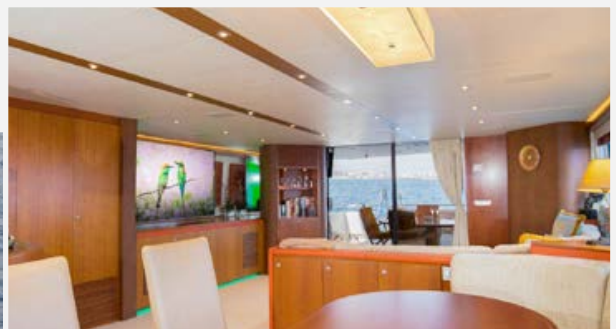
Length: **28.20 m**

Beam: **6.40 m**

Cruising speed: **12.0 knots**

Cabins: **3** | Guests: **7**

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# ALEXANDRIA

Commuter 108

ALEXANDRIA was originally built for round-the-world family cruising and is a very low maintenance, displacement motor yacht. She was designed by naval architects Michel Joubert and Bernard Nivel, and built by OCEA Shipbuilding in France in 2004.

ALEXANDRIA is a 32.5m Commuter 108 and is a true, go anywhere superyacht. With excellent sea-handling capabilities and ruggedly engineered, she has already circumnavigated the world and proven to be a safe, economical, comfortable and particularly sea-worthy yacht, coming from a shipyard that is known for fast patrol boats, designed to go anywhere in wartime.

ALEXANDRIA's classical exterior profile boasts a striking dark grey aluminium hull, which is complemented by a classic white aluminium superstructure, giving her the appearance of a gentleman's yacht. Two MTU engines (600hp each) propel her to a cruising speed of 12 knots, and at full revs she is capable of speeds of up to 16 knots.

ALEXANDRIA's elegant interior is fully equipped with all modern amenities and adorned with a tasteful interior decor. Decorated with guest comfort foremost in mind, the main salon is extremely inviting with comfortable leather sofas and tables serving as loose furniture. The adjacent dining salon has a large square table surrounded by fixed leather seating.



## Specification

Year: **2004**

Architect: **Joubert-Nivel**

Designer: **Joubert-Nivel Design**

Builder: **Ocea**

Type: **Commuter 108**

Length: **32.50 m**

Beam: **6.30 m**

Cruising speed: **11.0 knots**

Cabins: **4** | Guests: **10**

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# GERMANIA NOVA

196<sup>ft</sup> New Classic Schooner

As a replica of the schooner 'Germania' launched in 1908, she was built at Factoria Naval de Marin in Spain.

As opposed to Germania, which did not include a motor, generators or air conditioning, GERMANIA NOVA has been outfitted with these important features for a charter yacht of her kind. In fact, GERMANIA NOVA has full charter class under LY2. Both her external decks and sail plan are impressive.

Under deck she is composed of two main zones (guests and crew). Guest area is composed of 5 cabins, including a master cabin and 4 guest cabins. All cabins dispose of an en-suite bathroom. One large saloon and a bridge house with all necessary radio and navigation equipment complete the guest area. The crew area is situated at the front of the boat and accommodates 10 crew in quarters consisting of two cabins for the officers and captain, cabins with bunk beds, a crew mess, a laundry and a galley.



## Specification

Year/Refit: **2011/2019**

Architect: **Max Oertz**

Builder: **Factoria Naval de Marin**

Type: **Classic Schooner Replica**

Length: **59.79 m**

Beam: **7.85 m**

Cabins: **5** | Guests: **10**

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Photos © C Mastell







# ELEONORA

162.5<sup>ft</sup> New Classic Schooner

Steel hull with teak superstructure, ELEONORA is an exact replica of the schooner Westward which was designed in 1910 by Nathanael Greene Herreshoff, the 'Wizard of Bristol', the designer of the America's Cup defenders which turned back all six challenges from 1893 to 1920. Westward was arguably one of the most famous racing schooners in the world.

ELEONORA not only follows Westward's heritage of big schooners racing but also, with her comfort and space, offers an unforgettable cruising and relaxation experience.

She was built at the Van der Graaf shipyard in Holland and was launched in March 2000. Since then, she has successfully participated in a number of classic sailing regattas and hosted numerous high-profile guests on board during her charter activities.

Showing astonishing beauty under her sail, ELEONORA's slender hull cuts a pathway through the sea, an elegant combination of beauty and power. Her sailing performances come without sacrificing her luxurious standards of comfort, as her staterooms and the entire interior display the ambience and elegance of another age.



## Specification

Year: **2000**

Several refits over the years: **2008, 2014, 2018, 2019, 2020**

Architect: **Nathanaël G. Herreshoff**

Builder: **Van Der Graaf**

Type: **Classic Gaff Schooner**

Length: **49.50 m**

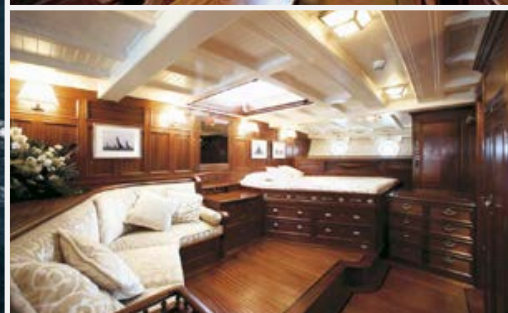
Beam: **8.11 m**

Cruising speed: **9.0 knots**

Cabins: **4** | Guests: **8**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © T. Martinez - GH Regat







# ATLANTIC

212<sup>ft</sup> New Classic Schooner

**2010.** She is the replica of legendary ATLANTIC which was commissioned in 1903. Her victorious 1905 Transatlantic Race ensured that she went down in yachting history.

After owning, restoring, rebuilding or recreating a number of famous yachts such as Thendara, Aile Blanche, Borkumriff, Zaca a te Moana and most recently Eleonora, her owner planned his ultimate masterpiece; with her overall length of 64.5 metres she is the largest classic racing schooner ever to be recreated. Above all else, she, like her inspiration, remains breathtakingly beautiful, turning heads wherever the wind takes her.

Her dimensions are simply incredible; overall, she measures a remarkable 64.5 m. Her graceful sheer line and long overhangs accentuate her grace while her waterline length of 42 m and narrow beam are a promise of unmatched speed under sail. Her spars tower some 45 m above the waterline and support a staggering area of 1,750 m<sup>2</sup> of sail, more than two and a half times that of the already awesome J-Class yachts.



## Specification

Year/Refit: **1974 / 2017**

Architect: **William Gardner (1903)**

Designer: **William Gardner**

Builder: **Van Der Graaf**

Type: **3 Mast Schooner**

Length: **64.50 m**

Beam: **8.85 m**

Cruising speed: **10.0 knots**

Cabins: **6** | Guests: **12**

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Photos © Jmaas Robinson Taylor





## BROKERAGE NEWS



# CORTO MALTESE

121.5ft Aluminium Sloop

The 37m luxury sailing yacht, originally built in 1982, was entirely re-built in 2006, an enormous project undertaken with loving commitment and great expense - this was completed in 2007, leaving her looking like new. Previously a Charter yacht, she was transformed from a ketch to become a single masted sloop with a new keel configuration and computer aided operating systems, and every nut, bolt and item of furniture has been renewed, making her an exceptional and historic yacht evolved to modern standards.

Sailing yacht Corto Maltese has a classic interior, with a feeling of quality and tradition in every detail from the elegant furniture to the beautiful wood finishes throughout. This elegant yacht has a light and airy main saloon with comfortable seating and good ambient and natural light, with stairs leading up to the dining table in the pilot house.

Above decks the luxury yacht has an attractive dining area aft for alfresco dining, a further table and chairs on the upper deck, and a row of brightly coloured sun pads further aft for a spot of sunbathing, an afternoon nap, or simply enjoying the view whilst sailing.

As well as supreme comfort and excellent cuisine, charter yacht, offers a good range of water sports for you to enjoy, including a 5m Williams 505d Jet (8 people) with 120hp Inboard Diesel, Water skis, Wakeboard, 2 x Paddleboards, 2 x Inflatable Canoes, a Towable Donut, Snorkels & Fins and 2 offshore Fishing Rods.

The Corto Maltese sailing yacht measures 37.14m (121.9 ft) in length, has a beam of 7.32m (24 ft) and a draft of 3.2m (10.5 ft). She has 5 excellent and professional crew, and sails at an average speed of 10 knots.



## Specification

Year: **1982/2006**

Architect: **William Garden, Pieter Beeldsnijder**

Builder: **Shore Boat Builders**

Type: **Aluminium Sloop**

Length: **37.00 m**

Beam: **7.32 m**

Cruising speed: **10.0 knots**

Cabins: **4** | Guests: **8**

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Photo © Gary Felton

## 118ft Ocean Going Motor Sailer *Queen South III*

QUEEN SOUTH III has a well-equipped interior, featuring high quality wood finishes from Viareggio, Italy. Her interior highlights the finest Italian craftsmanship. Her graceful clipper bow and lovely lines don't do justice to the capability of this robust blue water cruiser.

Equally suitable for worldwide cruising, QUEEN SOUTH III is an excellent yacht for family cruising or yacht charters alike. She has an extensive list of equipment including 2 stabilisers. This single-family-owned yacht has been consistently maintained to the highest standard.

QUEEN SOUTH III underwent a 2-phase complete refit in 2012 and 2013 at Rybovich Spencer Shipyard in Florida and the Hinckley Shipyard in Rhode Island.

### Specification

Year/Refit: **1999 / 2013**  
Architect: **Cihan Marine Ltd**  
Designer: **Viareggio Super Yachts (VSY)**  
Builder: **Cihan Marine**  
Type: **Motor Sailing Yacht**  
Length: **35.97 m**  
Beam: **7.36 m**  
Cruising speed: **9.0 knots**  
Cabins: **4** | Guests: **9**

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## 104ft Aluminium Sloop *Asahi*

Designed and built for an experienced yachtsman, ASAHI was destined from the beginning to be a top-notch performer on the water and in the charter market.

She is reportedly the only sailing yacht which has 4 Owner/Guest staterooms which convert from 8 single beds to 4 king-sized beds of 7 foot length. In

addition, the two forward staterooms can convert to one large master suite with a center line king bed and his and her baths.

### Specification

Year/Refit: **1998 / 2019**  
Builder: **Trehard, France**  
Type: **Aluminium Sloop**  
Length: **31.80 m**  
Beam: **7.40 m**  
Cruising speed: **9.5 knots**  
Cabins: **4** | Guests: **8**

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## 94ft Ketch *Provenance*

PROVENANCE is an exceptional gentleman's sailing yacht rigged as a ketch and built out of cold moulded wood. In 2018/2019, she underwent a major rebuilt and upgrade.

This included hull completely stripped out, all new teak deck, interior, carbon spars, bow thruster, hydraulic system, electronic, deck gear, etc. She is now looking like new, and ready to sail long distance crossings and cruise around the world. Her classical layout is comprised of crew quarters in the forepeak area, followed by the galley, and of guest cabins on either side of the vessel.

### Specification

Year/Refit: **1968/2015**  
Architect: **Alan H. Buchanan.**  
Builder: **Craglietto**  
Type: **Ketch**  
Length: **28.65 m**  
Beam: **5.64 m**  
Cruising speed: **10.0 knots**  
Cabins: **4** | Guests: **8**

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## 92ft Ed Dubois *Acoa*

Beautiful cruising yacht rigged in ketch, built by Dubbel & Jesse in Germany and designed by Ed Dubois. Built in Aluminium, she is made for long passages and crossing oceans. During her lifetime, she has been around the world and also in the Antarctic.

She has undergone a refit in Orams Marine in New Zealand in 2005. She has always been extremely well maintained and has just finished another refit: new paint job (superstructure, hull, mast, boom), all electronic systems have been upgraded, domestic equipment changed.

### Specification

Year/Refit: **1985 / 2019**  
Architect: **Ed Dubois**  
Builder: **Dubbel & Jesse**  
Type: **Aluminium Ketch 92'**  
Length: **28.00 m**  
Beam: **7.50 m**  
Cruising speed: **9.0 knots**  
Cabins: **4** | Guests: **9**

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## BROKERAGE NEWS



Photos © Jesús Renedo

100ft Gilles Vaton Design *Blue Diamond*

Designed by Gilles Vaton and built by JMV & H2X, the Sailing Yacht BLUE DIAMOND is a great cruiser-racer combining five star comfort and high performances, both for blue water cruising or on the Super Yacht racing circuit!

Her luxury interior can accommodate up to eight guests in 4 double cabins with ensuite bathrooms, around a wide saloon and dinner table, well isolated from the galley and the crew quarters, and offers a safe and protected cockpit, separated from the maneuvering area, which features an open transom inviting to the ocean. The flush deck, sleek lines

and powerful rig invite for sensational sailing in all conditions! Launched in 2004, BLUE DIAMOND is built of Carbon Fiber, rigged with a Lorima 4 spreaders mast and a wide range of sails. She features a lifting keel to allow shallow access, and has been maintained by a professional crew and a dedicated Owner at the highest level!

**Specification**

Year/Refit: 2004/2020

Architect: Gilles VATON

Builder: JMV Industries

Type: Bermudian Sloop

Length: 30.00 m

Beam: 6,99 m

Cruising speed: 10.0 knots

Cabins: 4 | Guests: 8

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Richard Sprang

100ft Finot Conq Design *Nomad IV*

NOMAD IV is a fantastic sailing yacht, designed by the famous architects Finot Conq. She is a new concept of large sailing yachts with a high freeboard, huge beam and sail area allowing her unequalled sailing performances as well as tremendous spaces for the accommodation.

She is particularly comfortable thanks to her length and her equally large interior and exterior spaces. Her lateral ballasts mean she can sail almost flat and a lifting keel permits entry into a variety of ports and anchorages. Her large cockpit with 2 tables, each capable of seating up

to 12, is ideal for relaxed dinners on board, and the ample sunbathing space permits owners and guests to soak up the rays in total comfort. Her deck saloon has stunning 360° panoramic views.

*Also available for charter.*

**Specification**

Year/Refit: 2013/2018

Architect: Finot-Conq

Builder: Maxi Dolphin

Designer: Pierre Frutshci

Type: Maxi Dolphin 100

Length: 30.48 m

Beam: 8.30 m

Cruising speed: 11.0 knots

Cabins: 5 | Guests: 12

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Photos © Gilles Martin-Raget

Wally 77 *Genie*

From a German Frers' design, GENIE has a special character indeed.

Her owner, an experienced yachtsman, has raced her successfully in the major events of the Mediterranean Wally Circuit. GENIE has showed her timeless slender sleek lines and astonishing beauty in most of the famous Mediterranean sailing spots such as Monaco, St Tropez and Porto Cervo.

**Specification**

Year/Refit: 1995/2015

Architect: German Frers

Builder: Wally Yacht

Type: Wally 77

Length: 23.50 m

Beam: 5.85 m

Cruising speed: 9/10.0 knots

Cabins: 3 | Guests: 6

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## Simon Rogers 82 *Aegir*

A Simon Rogers Design built in 2010 and designed as a modern Racer-Cruiser to compete in the Maxi Class of the most prestigious race events, has fulfilled her goals at the Rolex Maxi Yacht Cup in Porto Cervo, winning both the 2012 and 2013 editions, and finishing 2nd in her class in 2016!

She is also a proven Offshore racer with a 3rd place at the Caribbean RORC 600 in 2011, and a 4th at the Middle Sea Race in 2016 and 2019!

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style.

### Specification

Year/Refit: 2011/2015

Architect: Rogers Yacht Design

Builder: Carbon Ocean Yachts

Type: Carbon Ocean 82

Length: 25.10 m

Beam: 5.70 m

Cabins: 3 | Guests: 7

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Studio Borlenghi

### Specification

Year/Refit: 2006/2019 - Architect: Reichel-Pugh - Builder: Yachting Developments - Type: Marten 72 Cruiser-Racer

Length: 22.00 m - Beam: 5.00 m - Cruising speed: 10.0 knots - Cabins: 3 | Guests: 9

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Reichel Pugh 72 *Aragon*

Reichel Pugh design built in carbon Nomex by Yachting Developments, ARAGON ex Pinta 05 is a fantastic cruiser racer with outstanding performances for the Mediterranean conditions. The most advanced concepts of pre-preg carbon fibre materials were used, resulting in a hull, deck and structure that meets the high standard that all racing yachts from the drawing board of Reichel Pugh are renowned for. This ensures lightweight characteristics and complements a hull shape that contributes to a swift and agile, yet comfortable and robust ride.



Photos © A. Pispapia

## Mylius 60 *Black Legend S*

One of the highest-specified Mylius 60 ever produced. Built in 2013 and bought in 2017 by her current owner who completed a full refit and many upgrades, she is now well known for her design and elegance in the Mediterranean Sea. Combining comfort and performances, she has been extensively prepared in 2018 for her first race, involving no less than 12 professional sailors from all over the world.

### Specification

Year/Refit: 2013/2018

Architect: Alberto Simeone

Builder: Mylius

Type: Mylius 60

Length: 18.23 m

Beam: 4.80 m

Cruising speed: 9.0 knots

Cabins: 3 | Guests: 6

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## 58ft Code 2.1 *Black Legend 4*

All New. Black Pepper Code 2.1 Vintage racer-cruiser designed by Marc Lombard.

Imoca 60-inspired offshore speed machine in full carbon with centreboard, water ballast and easily managed rig-plan. The flagship of the Black Pepper fleet, she is perfectly configured for racing and cruising duties on both sides of the Atlantic

### Specification

Year: 2019

Architect: Marc Lombard

Builder: Black Pepper

Type: Black Pepper Code 2.1

Length: 17.50 m

Beam: 5.30 m

Cruising speed: 8.0 knots

Cabins: 4 | Guests: 8

[www.bernard-gallay.com](http://www.bernard-gallay.com)



NEW CONSTRUCTION *Sailing Catamaran*

New Concept Catamaran for Sale



GP 70  
SAILING YACHT  
VPLP design

## GP 70

**Order now and get it delivered within 12 months**

The GP70 concept is the ultimate result of the expectation of a long-term experienced yachtsman in catamaran sailing.

The GP 70 is the ideal compromise between performance and comfort to cruise around the world at unmatched average speed and in the safest environment for one's own family.

Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is the perfect catamaran to be enjoyable to sail in any circumstances, and thrilling to race into the breeze at up to 30 knots!

The comfort and the functionality of the accommodation are another priority, and the GP 70 offers a wide and bright saloon with the galley opening to the aft cockpit table, and accommodation for up to 8 guests and 2 crew.

Very well rigged with powerful sails, the GP 70 remains nonetheless accessible to all passionate sailors with a small crew of just two! The hulls and superstructure are ready to be put together, waiting for you to take the GP 70 over and to adapt her to your own wishes.

Beam	9.75 m	Spars	Carbon Fiber
Draft	1.45/3.90 m	Main Sail	132 m <sup>2</sup>
Displacement	22 t (at full load)	Solent	89 m <sup>2</sup>
Engines	2 x 80 HP	Staysail	52 m <sup>2</sup>
Certification	EU < 24 m	Code 0	190 m <sup>2</sup>
Construction	Carbon composite	Spinnaker	300 m <sup>2</sup>

**Specification**

Year: 2020

Builder: **Technologie Marine / Trimarine**Type: **GP 70**Length: **21.00 m**Beam: **9.75 m**Cabins: **4** | Guests: **8**[www.bernard-gallay.com](http://www.bernard-gallay.com)BGYB - OFFICIAL AGENT FOR ICE YACHT : *ICE CAT seventytwo***Specification**

Year: 2020

Builder: **ICE Yachts**Type: **ICECAT seventytwo**Length: **22.00 m**Beam: **9.80 m**Cruising speed: **14.0 knots**[www.bernard-gallay.com](http://www.bernard-gallay.com)ICECAT  
*seventytwo*

ICECAT seventytwo represents a great step forward in the multihull design with inspirations from the automotive world.

The project was born from the successful collaboration between Ice Yachts and Micheletti & Partners design studio.

The streamlined hull is characterised by minimalism and clean slender lines; practicality is prioritised in order to optimise performances. The goal is to obtain a catamaran capable of reaching over 30 knots at max speed. The refined sportiness and ergonomics of each space on board allows this yacht to be created with excellent sailing characteristics without compromising the comfort expected from a multihull of over 70 ft.



Official Agent:

**Bernard Gallay**  
Yacht Brokerage

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[www.bernard-gallay.com](http://www.bernard-gallay.com)



**Classic Yacht**



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
Location: Italy **P.O.A.**



**GERMANIA NOVA** Classic Schooner Replica  
59.79 m 2011  
Location: La Spezia , Italy **EUR 4 950 000**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Spain **EUR 6 900 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **EUR 6 000 000**



**SANSSOUCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Copenhagen, Denmark **EUR 2 900 000**



**MISTY** New Classic Commuter  
15.3 m 2013  
Location: France **EUR 275 000**



**QUEEN SOUTH III** Oceangoing Ketch  
35.97 m 1999, Refit 2013  
Location : Caribbean **EUR 750 000**



**PROVENANCE** Cold Moulded Ketch  
29.65 m 1968, Refit 2019  
Location: Malta **EUR 3 950 000**



**WHIRLWIND** 90th Holland Jachtbouw  
28.50 m 1998  
Location: Fréjus, South of France **EUR 990 000**



**WHITE EAGLE** Palmer Johnson Ketch  
25.12 m 1967, Refit 2013  
Location: Barcelona, Spain **EUR 198 000**



**AITOR** Laurent Gilles Ketch  
21.75 m 1964, Refit 2017  
Location: Sète, France **EUR 460 000**



**GIANNELLA II** Yawl Marconi Sangermani 64  
19.64 m 1966  
Location: Palma, Spain **EUR 750 000**



**LASSE** Bermudan Cutter Sloop  
18.28 m 1940  
Location: West Coast of France **EUR 230 000**



**MARGILIC** Wooden Classic Cutter Sloop  
14.64 m 1948  
Location: South of France **EUR 150 000**



**ROCQUETTE** Camper and Nicholson racing sloop  
12.88 m 1964, Refit 2019  
Location: France, Brittany **EUR 115 000**



SALES *Index*

## Motor Yacht



**SANSSOUCI STAR** Steel/Aluminium Large Motor Yacht  
53.53 m 1982  
Location: Copenhagen, Denmark **EUR 2 900 000**



**KRISS** Abeking & Rasmussen Built  
45.00 m 1974, Refit 2017  
Location: Malta **EUR 6 000 000**



**BERZINC** Camper & Nicholson's Design  
44.68 m 1977, Refit 2012  
Location: West Mediterranean **EUR 3 600 000**



**OCEAN SAPPHIRE** Norman Foster Design  
41.10 m 2010  
Location: Cannes, South of France **EUR 5 900 000**



**IL GATTOPARDO** Amer 116 S  
36.00 m 2012  
Location: Barcelona, Spain **P.O.A.**



**DONA DEL MARE** New Classic  
34.10 m 2006  
Location: Croatia **EUR 3 290 000**



**ALEXANDRIA** Commuter 108  
32.50 m 2013  
Location: Barcelona, Spain **EUR 1 900 000**



**HEARTBEAT OF LIFE** Heesen Yachts  
28.20 m 1989, Refit 2008  
Location: Barcelona, Spain **EUR 1 100 000**



**ABOU MAYA** Monte Fino 83  
25.29 m 1994  
Location: Morocco **EUR 290 000**



**HALKIN** Mangusta 72  
21.56 m 1999  
Location: Alassio, Italy **EUR 490 000**



**GLAZMOR** Expedition Power Catamaran  
18.60 m 2009  
Location: Port Napoleon, South of France **EUR 490 000**



**MISTY** New Classic Commuter  
15.3 m 2013  
Location: France **EUR 275 000**





**Sailing Yacht**



**GENIE** Wally 77  
23.50 m 1995, Refit 2015  
Location: Marseille, South of France **EUR 1 190 000**



**ANNKA I** Garcia 75  
23.72 m 2009  
Location: Portimao, Portugal **EUR 1 095 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: Palma, Spain **EUR 1 250 000**



**ICHTUS** Futuna 70  
21.75 m 2010  
Location: Marseille, South of France **EUR 1 350 000**



**TARA BAY** Scorpio 72  
21.60 m 1991  
Location: Marseille, South of France **EUR 345 000**



**TOAD** Oyster 70  
21.14 m 1996, Refit 2017  
Location: Imperia, Italy **EUR 695 000**



**ENTHALPIA** Garcia Aluminium Ketch  
21.60m 1992, Refit 2015  
Location: Marseille, South of France **EUR 550 000**



**KALAO** Maxi Dolphin 65 - 2  
20.00 m 2003  
Location: Antibes, South of France **EUR 690 000**



**DYNASTY** Hanse 630  
19.80 m 2007  
Loc: Port St Louis du Rhône, South of France **EUR 430 000**



**TUSCAN SPIRIT** HANSE 630e  
19.00 m 2014  
Location: Near Pisa, Italy **EUR 790 000**



**BLACK LEGEND S** Mylius Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1 250 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, South of France **EUR 2 050 000**



**CLAIR DE LUNE** Wauquiez Pilot Saloon 55  
17.10 m 2014  
Location: Estartit, Spain **EUR 670 000**



**MAPOTI** Sly 53  
16.00 m 2008  
Location: Marseille, South of France **EUR 315 000**



**TOFINOU** Tofinou 16  
15.90 m 2018 (New - Sold by her Shipyard)  
Location: Saint-Tropez, South of France **EUR 695 000**



SALES *Index*

## Sailing Yacht



**ATLANTIC** New Classic Schooner Replica  
64.50 m 2010  
Location: La Seyne sur Mer, South of France **P.O.A.**



**GERMANIA NOVA** Classic Schooner Replica  
59.79 m 2011  
Location: Genova, Italy **EUR 4 950 000**



**ELEONORA** Classic Gaff Schooner  
49.50 m 2000, Refit 2020  
Location: Tarragona, Spain **EUR 6 900 000**



**CORTO MALTESE** Ocean-going Sloop  
37.00 m 1982, Refit 2006  
Location: Cannes, South of France **EUR 6 200 000**



**QUEEN SOUTH III** Ocean-going Ketch  
35.97 m 1999, Refit 2013  
Location: Caribbean **EUR 750 000**



**ASAHI** Aluminium Sloop  
31.80 m 1998, Refit 2019  
Location: Genova, Italy **EUR 2 450 000**



**NOMAD IV** Maxi Dolphin  
30.48 m 2013  
Location: Cruising (World Tour) **EUR 5 900 000**



**BLUE DIAMOND** Bermudian Sloop  
30.00 m 2004  
Location: Palma, Spain **EUR 2 200 000**



**PROVENANCE** Wooden Ketch  
28.65 m 1968, Refit 2018  
Location: Malta **EUR 3 950 000**



**ACIA** 92ft Ed Dubois Ketch  
28.00 m 1985  
Location: Propriano, Corsica **EUR 1 190 000**



**ZURBAGAN** Lifting Keel Sloop  
27.40 m 2006  
Location: Canary Islands, Spain **EUR 1 400 000**



**SOUTHERN CROSS** Maxi 88 Sloop  
26.82 m 1991, Refit 2004  
Location: Croatia **EUR 700 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma, Spain **EUR 2 900 000**



**IKIGAI** JFA 82 Sloop  
25.13 m 2001, Refit 2018  
Location: Palma, Spain **P.O.A.**



**THE PEARL** Farr Yacht Design Sloop  
24.50 m 1996  
Location: Auckland, New Zealand **EUR 590 000**



**Multihull**



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 2 490 000**



**LORD DICKIE** Velum 72  
22.00 m 2009, Refit 2018  
Location: Port Napoleon, South of France **EUR 590 000**



**ICECAT seventytwo** Cruising catamaran  
22.00 m 2020  
Location: Italy **P.O.A.**



**GP 70** GP 70  
21.00 m 2018  
Location: Portugal **P.O.A.**



**MOBY DICK** Galathea 65  
19.81 m 2009  
Location: Bastia, Corsica **EUR 950 000**



**TRAMONTANE** Catana 65  
19.70 m 2008  
Location: Gruissan, South of France **EUR 1 190 000**



**EOS** TREUTLEIN 63  
19.21 m 2017  
Location: La Spezia, Italy **EUR 1 695 000**



**GLAZMOR** Expedition Power Catamaran  
18.60 m 2009  
Location: Port Napoleon, South of France **EUR 490 000**



**SILLY CAT** ICE CAT 61  
18.60 m 2018  
Location: Sète, South of France **EUR 1 290 000**



**MOANA** Outremer 5X  
18.28 m 2012  
Location: Port Camargue, South of France **EUR 1 095 000**



**TAHUATA** Privilege 585  
17.60 m 2005/2013  
Location: Sète, South of France **EUR 550 000**



**FRIENDS FOREVER** DH 550  
16.75 m 2016  
Location: Valencia, Spain **EUR 745 000**



**PAMPERO** TS 52.8  
16.10 m 2011  
Location: Marseille, South of France **EUR 560 000**



**TIMAIOS** Catana 50  
15.20 m 2007, Refit 2019  
Location: Marseille, South of France **EUR 580 000**





SALES *Index*

## New Yachts

**ICECAT seventytwo**

ICE CAT 72

22.00 m

2020

Location: Italy

P.O.A.



The ICECAT seventytwo represents a great step forward in the multihull design with inspirations from the automotive world thanks to the collaboration of Micheletti & Partners design studio.

**GP 70**

21.00 m

2018

Location: Portugal

P.O.A.

Thanks to the collaboration with the world-famous multihull architects VPLP design, the GP 70 is a joy to sail and to live aboard.

**ICE 60**

17.99 m

2020

Location: Italy

P.O.A.

The ICE 60, designed by Umberto Felci, is a real fast cruiser developed for the most competitive of owners, who aims to top performances in regattas and comfort and space while cruising.



With this new 70<sup>ft</sup> model, the ICE 70, the Ice Yacht Shipyard wanted to create a technologically avant-garde boat, with large comfortable indoor and outdoor spaces, easy to sail and entirely safe at sea.

**ICE 70**

23.10 m

2020

Location: Italy

P.O.A.



Awesome Marc Lombard IMOCA 60-inspired offshore speed machine is realised in full carbon with centreboard, water ballast, easily managed rig-plan

**BLACK LEGEND 4**

Black Pepper Code 2.1

17.40 m

New - Sold by her Shipyard

Location: Port Grimaud, South of France

**EUR 2 050 000**

From the limited series of Tofinou 16s built by Latitude 46 in France, TOFINOU is a sailing yacht intended for day cruising or longer trips.

**TOFINOU**

Tofinou 16

15.90 m

New - Sold by her Shipyard

Location: Saint-Tropez, South of France

**EUR 695 000**

From Marc Lombard architect, FUTUNA yachts use modern lines to get a performing offshore cruiser that is a derivative from the 60' Open from races around the world.

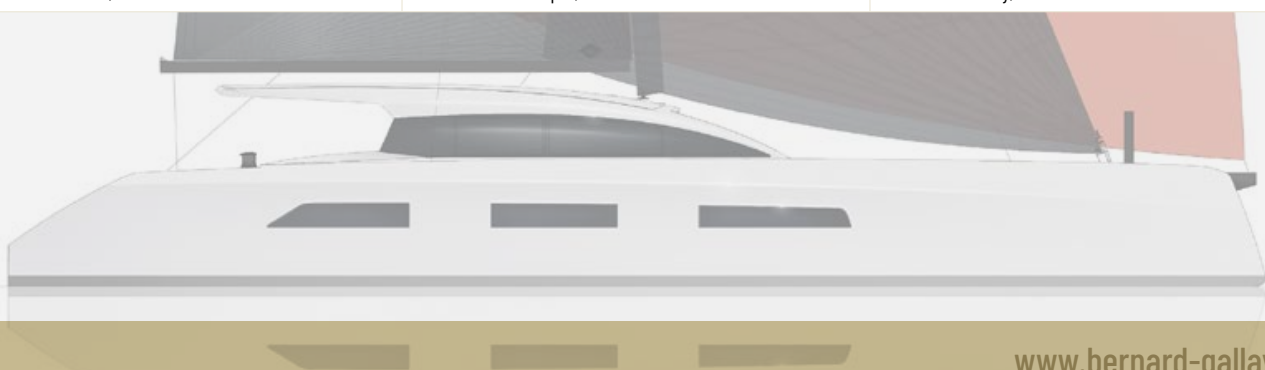
**FUTUNA 50**

Futuna 50

14,95 m

New - Sold by her Shipyard

Location: Brittany, West of France

**EUR 695 000**



## Racing



**OCEAN PEARL** Maxi Catamaran  
33.50 m 2000  
Location: Barcelona, Spain **EUR 2 450 000**



**TRITIUM** 72ft Ulttime VPLP Design  
23.38 m 2002  
Location: California **USD 395 000**



**RACE FOR WATER** MOD 70  
21.20 m 2011  
Location: Lorient, France **EUR 990 000**



**AKRON AOTON** Orma 60  
18.28 m 1998  
Location: Greece **EUR 259 000**



**TAHIA** Record Breaker Sloop  
25.70 m 2001  
Location: La Rochelle, France **EUR 389 000**



**AEGIR** Carbon Ocean 82  
25.00 m 2011  
Location: Palma, Spain **EUR 2 900 000**



**ARAGON** Reichel Pugh 72  
22.00 m 2006  
Location: St-Tropez, France **EUR 1 250 000**



**CANNONBALL** Bottin Partner Maxi 72  
21.90 m 2017  
Location: Palma, Spain **P.O.A.**



**HIGH SPIRIT** Botin 65  
20.00 m 2015  
Location: Valencia, Spain **EUR 1 850 000**



**AUSTRIA ONE** Ex Imoca 60  
18.28 m 1995/2012  
Location: Split, Croatia **EUR 195 000**



**GLOBE** Ex Imoca 60  
18.28 m 1992  
Location: Gdansk, Poland **EUR 115 000**



**BLACK LEGEND S** Mylius Cruiser-racer  
18.23 m 2013  
Location: Monaco **EUR 1 250 000**



**BLACK LEGEND 4** Black Pepper Code 2.1  
17.40 m 2019 (New - Sold by her Shipyard)  
Location: Port Grimaud, France **EUR 2 050 000**



**TEAM VISION FUTURE** TP52  
15.84 m 2015/2020  
Location: Le Lavandou, France **EUR 850 000**



**MACCHIA MEDITERRANEA** TP52  
15.84 m 2008  
Location: Gaeta, Italy **EUR 360 000**



**FURTIF<sup>2</sup>** Farr 52 Performance  
15.79 m 2002  
Location: Toulon, South of France **EUR 140 000**



# Charter

BGYB has successfully developed its charter activity and today we have a selection of some of the world's most magnificent yachts for charter. We have organised both private and corporate charters worldwide and we offer our clients impeccable standards of service.

Classic or contemporary, fast or tranquil, formal or friendly, the BGYB charter team will find you the best yacht for your charter requirements. Once you have decided on the type of charter that you wish to experience, the BGYB charter team will put all their efforts into finding the best yacht and the best destination for your needs.

BGYB assets:

- Identifying and understanding exact requirements
- Providing numerous choices
- Suggesting cruising itineraries
- Corporate Event/ Team Building
- Delivering the experience

## DESTINATIONS

### West Mediterranean

- French Riviera
- Corsica
- Naples & Amalfi Coast
- Sicily
- Aeolian Islands
- Balearic Islands
- Sardinia

### East Mediterranean

- Croatia
- Greece
- Turkey
- Malta
- Montenegro

### Caribbean

- British Virgin Islands
- Grenadines Islands
- Bahamas
- Cuba
- Saint Martin - Saint Barth
- Antigua - Barbuda
- Martinique - Guadeloupe

### Pacific Ocean

- French Polynesia
- Galapagos Islands
- Fiji Islands
- New Zealand

### Indian Ocean

- Maldives
- Seychelles

### Other Destinations

- South East Asia
- South America
- Scandinavia (Norway, Sweden, Finland)
- Spitzbergen
- Iceland
- Greenland
- Patagonia

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# AESOP

WALLY 80

Built by Wally and co-designed by Farr Yacht Design with sleek interiors by Lazzarini & Pickering Architetti, AESOP was launched at the end of 2009 and has been an eye stopper since then.

The skillful combination of pure exterior deck lines and lofty interiors makes her not only the ideal yacht for cruising, but also perfect for competitive sailing. AESOP has an impressive racing record which is a true testament, not only to her current owner and crew but, also to the Wally shipyard.

She can accommodate 6 guests in 3 cabins comprised of an Owner's Stateroom with King-size bed, en suite head and separate shower, 2 guest cabins each with 2 beds and en suite head and Shower. Her spacious saloon with an ample skylight ensure a unique inside-out experience. All amenities have been selected to pamper even the most demanding guest in style and comfort, but make no mistakes, this is a very fast sailing yacht!



## Specification

Year Refit: 2009/2020

Naval Architect: FARR Yacht Design

Builder: Wally Yachts

Length: 23.99 m

Guests: 6 | Crew: 2

Winter Operating Areas 2020:

**West Mediterranean:**

French Riviera | Corsica

Naples & Amalfi Coast | Sicily

Aeolian Islands | Sardinia

## WEEKLY CHARTER RATE

**From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)





## CHARTER



## ARAGON

SW 94

The Southern Wind 94 ARAGON combines luxury and comfort with cutting edge technology and performance in a way that has rarely been seen before.

Performance sport is clearly the core of this yacht but she is equally proud of her cruising comfort. The intelligent and beautiful collaboration between Southern Wind Shipyard, Reichel Pugh and Nauta Design has resulted in a sense of great comfort and security whilst sailing.

Everything on board speaks of quality and innovation but the clean, sleek lines underpin the design philosophy. The result is a true sense of understated luxury whether it be for sunbathing, sunset dinners or high-octane regattas. This versatility and all-round performance makes ARAGON a truly exceptional yacht. She can accommodate 9 guests in 4 cabins (1 double, 2 twin with a pull-down bunk, 1 single) and her dedicated crew of 4 will ensure a first rate charter experience.



## Specification

Year/Refit: **2013 / 2019**Naval Architect: **German Frers**Builder: **Southern Wind Shipyard**Length: **28.64 m**Guests: **8** | Crew: **4**

Summer Operating Areas 2021:

**West Mediterranean:****South of France & Italy**

## WEEKLY CHARTER RATE

**From EUR 40 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Southern Wind Shipyard







# OCEAN SAPPHIRE

135ft Motor Yacht

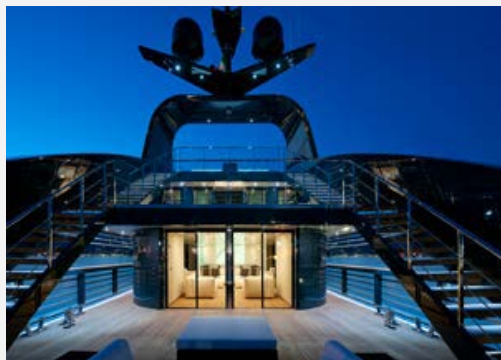
This modern private luxury yacht, designed by Norman Foster, has four deck levels, offering more exterior and interior space than any other yacht in her category.

Special attention has been paid to the quality of light and aspect with all major areas of the yacht, including the master suite's two private balconies which benefit from spectacular forward-facing views.

The interiors have been furnished with great attention to aesthetics, practicality and luxury. Taking advantage of the floor-to-ceiling windows and panoramic views, a sense of continuity between the outside and the interior spaces has been intuitively created.

Now authorised to welcome up to 100 guests at quay!

The perfect yacht for hosting during events in the South of France such as the Cannes Film Festival and the Monaco Grand Prix.



## Specification

Year/Refit: **2010 / 2017**

Architect/Builder: **Rodriguez  
Cantieri Navali**

Length: **41.10 m**

Guests: **12** | Crew: **7**

Summer Operating Areas 2021:  
**West Mediterranean**  
French Riviera | Corsica | Sicily |  
Aeolian Islands | Sardinia

## WEEKLY CHARTER RATE

**From EUR 90 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

Photos © Nigel Young/Foster + Partners





## CHARTER



# THE MERCY BOYS

Mega Motor Yacht

Luxury Motor Yacht THE MERCY BOYS was built in 1986 by the Shipyard Schweers and then entirely refitted in 2008. Lloyds classed and MCA compliant, her stylish interior was designed by John Munford and can accommodate up to 12 guests with a master stateroom, 2 double staterooms and 2 twin staterooms with 2 pullman beds.

The first true 'Expedition Yacht', she offers the opportunity to explore the world in comfort and safety. She is one of the most seaworthy yachts of her size, is full of character and offers unparalleled deck and dining space with 3 dining locations, a disco / entertainment area and a vast array of watersports equipment.



## Specification

Year/Refit: **1986 / 2014**

Architect: **Gerhard Gilgenast**

Builder: **Fr. Schweers Shipyard**

Length: **48.60 m**

Guests: **12** | Crew: **11**

Summer Operating Areas 2021:  
**West & East Mediterranean**  
Croatia | French Riviera | Greece  
| Turkey | Corsica | Sicily | Aeolian  
Islands | Malta

## WEEKLY CHARTER RATE

**From EUR 90 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

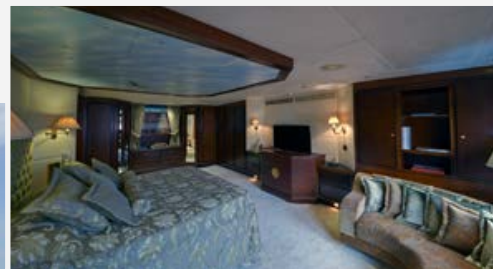
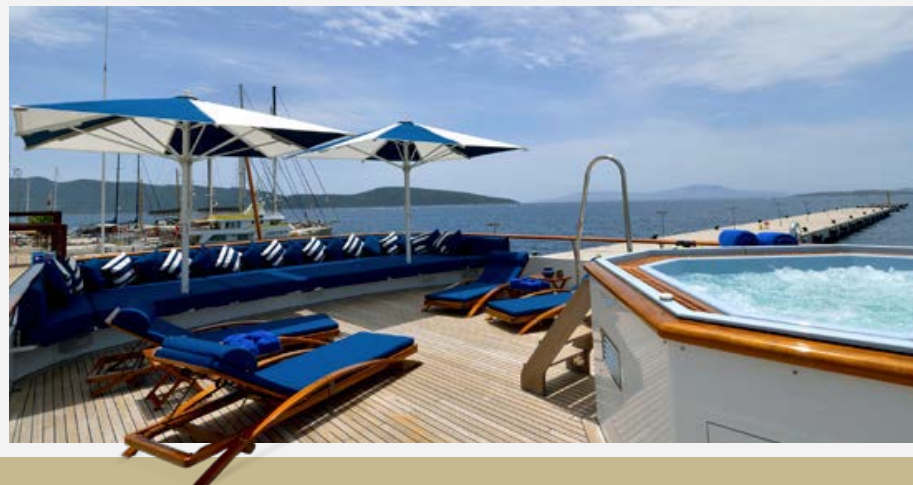


Photo © Kristina Strobel





Photos © Marc Paris

## Wally Yachts *Dark Shadow*

Wally yacht DARK SHADOW is a 30 m (100ft) high-performance cruising yacht that is instantly recognizable with her sleek lines and her pure, contemporary design. This makes her one of the most sought after yachts on the regatta circuit with her impressive racing pedigree and Wally credentials. However, DARK SHADOW is just as capable of being the ideal charter for a family holiday as she easily converts into a comfortable and relaxing cruising yacht. This flexibility, matched with her stunning interior, has made her an extremely popular vessel for any sort of charter.

### Specification

Year/Refit: **2002 / 2019**  
Architect: **German Frers**  
Builder: **Wally Yachts**  
Length: **30.45 m**  
Guests: **6** | Crew: **4**  
Summer Operating Areas 2021:  
**West Mediterranean:**  
**South of France & Italy**

### WEEKLY CHARTER RATE

**From EUR 40 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



Photos © Gilles Martin-Raget

## Wally 77 *Genie*

Exceptional and relentless sailing yacht.

One of the first and finest WALLY designs with pure German Frers lines. Not only is she high-performing, but is also capable of welcoming guests with all possible luxuries.

WALLY Tender, 'The Lamp' is also available for charter with the yacht upon request.



### Specification

Year/Refit: **1995 / 2015**  
Architect: **German Frers**  
Builder: **Wally Yachts**  
Length: **23.55 m**  
Guests: **6** | Crew: **3**  
Summer Operating Areas 2021:  
**West Mediterranean**  
**French Riviera | Corsica | Sardinia**

### WEEKLY CHARTER RATE

**From EUR 24 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: **2010 / 2015** - Architect: **Rogers Yacht Design** - Builder: **Carbon Ocean Yachts** - Length: **25.10 m**  
Guests: **7** | Crew: **3** - Summer Operating Areas 2021: **West Mediterranean: French Riviera | Corsica | Sicily | Sardinia**

**WEEKLY CHARTER RATE From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Maxi-yacht 82 *Aegir*

AEGIR, the 82 feet Maxi-Yacht built by Carbon Ocean, is a comfortable and luxurious cruiser capable of transforming into a weapon on the race track.

Light, strong, fast and sharp on the water, she can also turn into an ideal blue water cruising yacht, offering excellent comfort and all the amenities of high standard sailing style, with 2 double cabins forward and one triple cabin with single beds, a large saloon, a comfy cockpit table for up to 8 guests and a large sunbed area on an open transom.

Finishing 1st in IRC 1 at the Palma Vela Regatta in 2017, AEGIR has proven once again her full potential on the Maxi Racing Circuit!





## CHARTER

100ft Finot Conq Design *Nomad IV*

Photos © Richard Sprang

NOMAD IV is a sailing yacht with cutting-edge characteristics that set her apart from other 100 footers today. The world-renowned naval architects Finot-Conq have an enviable reputation within the sailing world; among their previous racing builds are IMOCA 60s and their latest creation is the 100ft cruiser S/Y NOMAD IV. She is probably the fastest 100' performance cruiser in the world, as well as being a very comfortable yacht for luxury family charter. She has aesthetic proportions: the wide chinned hull; a low and wide coachroof; an extremely wide cockpit for a radical exterior style.

**Specification**

Year/Refit: 2013 / 2018

Architect: **Finot-Conq**Builder: **Maxi Dolphin**Length: **30.48 m**Guests: **12** | Crew: **4**Winter Operating Areas 2020: **French Polynesia | Fiji & Tonga Islands | New Zealand****WEEKLY CHARTER RATE**  
**From EUR 56 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)SW 78 *Elise Whisper*

This 80 footer cruiser-racer is suitable both for coastal or blue-water cruises and is the ideal choice for a luxury charter for families and couples.

Built in carbon composite, she stands out for her light displacement which means exciting sailing performances even in light Med breezes.

In 2011 and 2015 she benefited from intensive refits managed by the Southern Wind Customer Care team, including but not limited to: engine, generator and propeller replacement, rigging substitution and upgrading to Carbon EC6+...

Photos © Foto Archaleano

**Specification**Year/Refit: 2011/2018 - Architect: **Reichel-Pugh** - Builder: **Southern Wind Shipyard** - Length: **23.99 m**Guests: **8** | Crew: **3** - Winter Operating Areas 2020: **West Mediterranean: Corsica | Sicily | Aeolian Islands | Sardinia****WEEKLY CHARTER RATE From EUR 20 500**[www.bernard-gallay.com](http://www.bernard-gallay.com)82ft JFA *Ikigai*

IKIGAI was recently refitted and refurbished at Vitters Shipyard in what was effectively a complete rebuild. The spacious, modern and welcoming interior is fashioned from clear varnished teak. The large master cabin and two guest cabins are situated forward. Amidships are the spacious saloon and dining room. Behind the companionway you will find, to port, the brand new high-tech navigation station, the chart table and the crew cabin; and to starboard, the galley and crew mess. The transom opens to give access to the garage where the tender is stored. Sailing IKIGAI is an absolute joy: sensational to helm, she is simply fantastic upwind.

**Specification**Year/Refit: 2001/2018 - Architect: **Judel Vrolijk & Co.** - Builder: **JFA** - Length: **25.13 m**Guests: **8** | Crew: **2** - Winter Operating Areas 2020: **Caribbean****WEEKLY CHARTER RATE From EUR 28 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)





## Pendennis 95 *Margaret Ann*

MARGARET ANN is a classic style 95.5 foot sailing yacht able to sleep up to 8 guests as well as the 4 reliable and capable crew members. The yacht has a full complement of electronics and equipment for luxurious, comfortable and safe global cruising. Its history of Atlantic crossings, European sailing and cruising in the Caribbean are a testament to its adaptability, true quality of build and optimising design.



### Specification

Year/Refit: **2004 / 2013**  
Architect: **Ed Dubois**  
Builder: **Pendennis**  
Length: **29.15 m**  
Guests: **8** | Crew: **4**  
Summer Operating Areas 2021:  
**East & West Mediterranean:**  
Croatia | French Riviera | Greece  
Turkey | Corsica | Sicily  
Aeolian Islands | Malta

**WEEKLY CHARTER RATE**  
**From EUR 37 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## Bill Dixon design *Tiga Belas*

TIGA BELAS is a very comfortable, easy to handle, safe and well performing sailing sloop. Designed by Bill Dixon Yacht Design Studio, built by Austral Yachts in 2001, the beautiful 24 metre deck-saloon sailing yacht TIGA BELAS features a classic appearance and beautiful sheer lines. The idea was to create an uncompromisingly comfortable, easy to handle, safe and well performing sloop of the highest standard in respect to construction, materials and equipment.



### Specification

Year/Refit: **2000 / 2019**  
Architect: **Bill Dixon Design**  
Builder: **Austral Marine**  
Length: **24.59 m**  
Guests: **8** | Crew: **2**  
Summer Operating Areas 2021:  
**West Mediterranean:**  
French Riviera | Corsica | Sicily  
Aeolian Islands

**WEEKLY CHARTER RATE**  
**From EUR 22 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Expedition sailing yacht *Dwinger*

157ft DWINGER is unique; a magnificent, innovative sailing yacht built by Royal Huisman.

Such is her stability and seaworthiness that she is capable in sailing in a variety of waters, and she is about to embark on a season in the Far North. Her customised interior includes a galley which lies open to the dining area allowing the chef to put on a culinary show for the guests each day, while the extensive outside covered spaces provide plentiful scope for events on board. She can welcome 11 guests in 5 ensuite double cabins.



### Specification

Year/Refit: **2012 / 2016** - Architect: **Gerard Dijkstra** - Builder: **Royal Huisman** - Length: **48.50 m**  
Guests: **11** | Crew: **7** - Winter Operating Areas 2020: **Northern Europe**

**WEEKLY CHARTER RATE From EUR 70 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



## CHARTER



Photos © Eric Pinel

Maxi Catamaran *Magic Cat*

Sailing catamaran MAGIC CAT isn't just any mass-produced yacht. MAGIC CAT's performances are well known by the experienced sailors. This catamaran was designed by Gilles Oliver and built by the Multiplast Shipyard, where the fastest racing catamarans on the planet, "ORANGE 2" and "GROUPAMA 3", were also constructed! MAGIC CAT will captivate sailing enthusiasts, who will be charmed and surprised by the sensations at the helm. The design and refined style of MAGIC CAT will delight you; her comfort, stability and safety will guarantee you will feel at ease on board.

**Specification**

Year/Refit: 1996 / 2020

Architect: Gilles Ollier

Builder: Multiplast

Length: 25.00 m

Guests: 8 | Crew: 4

Summer Operating Areas 2021: **Caribbean or West or East Mediterranean****WEEKLY CHARTER RATE****From EUR 35 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)**Specification**

Year/Refit: 2003 / 2018 - Architect: VPLP Design - Builder: Trimarine - Length: 24.00 m

Guests: 6 | Crew: 3 - Summer Operating Areas 2021: **West or East Mediterranean****WEEKLY CHARTER RATE From EUR 27 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)78ft S/Cat *Taj*

TAJ is a fast and light catamaran, built of Epoxy glass fibre and carbon structure. Her design is minimalist and she is built for comfort with all charter amenities on board. She is a safe boat capable of 300-350 miles passage per day.

She is designed to give a real sailing experience while ensuring maximum comfort. The transverse structure and mast are of carbon fiber in order to keep her strong but light. She is easy to handle with electrical winches, twin helms and a clear view over the coach roof from the cockpit. Her salon offers a fantastic 360° panoramic view and there is dining spaces indoors as well as outdoors for 12.

Ipanema 58 *Araok*

With its unrivalled living space, intelligent design and dynamic performance, the new Flagship catamaran Ipanema 58 delivers a luxury cruising experience without compromise.

Designed to comfortably share simple day trips or long-haul cruises with family or friends, the Ipanema 58 features a myriad of luxurious and spacious areas in which to relax. Host long lazy lunches in the stunning 25m² cockpit which comfortably accommodates every guest on board the yacht, and then unwind on the inspired modular sunbathing deck on the catamaran's expansive foredeck.

**Specification**

Year: 2018 - Builder: Fountaine-Pajot - Length: 17.80 m - Guests: 6 | Crew: 3

Winter Operating Areas 2020: **Caribbean****WEEKLY CHARTER RATE From EUR 24 000**[www.bernard-gallay.com](http://www.bernard-gallay.com)





## Classic Yacht *Whitefin*

Photos © Arny North

WHITEFIN was designed by Californian Bruce King. The result is an exquisitely proportioned mix of agility, lightness and grace. Whitefin was given a complete refitting in January 2015.

The centre of life on board is the open space area in the wider part of the boat which includes the galley, partially recessed, the nav station, the bar and the saloon with fireplace and piano.

The boat layout consists of four cabins: the owner suite, all aft; the VIP guest cabin with a queen size bed and two guest cabins, with two single beds each.



### Specification

Year/Refit: 1983 / 2020

Builder: Renaissance  
Yachts Marine

Length: 27.43 m

Guests: 8 | Crew: 4

Summer Operating Areas 2021:

**West Mediterranean:**  
French Riviera | Corsica | Sicily  
Aeolian Islands | Sardinia

### WEEKLY CHARTER RATE

**From EUR 25 500**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



### Specification

Year/Refit: 2001 / 2020 - Architect: German Frers - Builder: Nautor's Swan - Length: 24.89 m

Guests: 8 | Crew: 3 - Winter Operating Areas 2020: Caribbean

**WEEKLY CHARTER RATE From EUR 28 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Swan 82 *Kallima*

The Swan 82 KALLIMA (Ex ALPINA) is an updated model of the Maxi-cruiser concept.

She is the result of accumulated knowledge and experience, drawn afresh. The vessel is a modern sailing yacht which has been built for speed, yet retains the company's high standards and style: elegant lines, luxurious interiors, ease of handling and reliability. Her streamlined hull and practical deck layout mask a comfortable interior and a wealth of technology, which combine to offer outstanding long range cruising performance. Complete refit in 2018!



Photo © Gilles Fourcas

## Futuna 70 *Ichtus*

ICHTUS has been designed for a precise purpose; a shorthanded trip around the world.

Designed by famous naval architect Marc Lombard, she proved to be a quick and (very) beautiful sailing yacht. She is also comfortable, fast and easy to handle despite her length, with fresh water and energy self-sufficiency. Under her new ownership since the end of 2016, ICHTUS undertook a major refit with a complete refurbishment & upgrade in 2017.



### Specification

Year/Refit: 2010 / 2019

Architect: Marc Lombard

Builder: Futuna Yachts

Length: 21.75 m

Guests: 6 | Crew: 2

Winter Operating Areas 2020:

**West Mediterranean:**  
French Riviera | Corsica  
Sardinia

### WEEKLY CHARTER RATE

**From EUR 14 000**

[www.bernard-gallay.com](http://www.bernard-gallay.com)



# Racing Charters

BGYB's fleet of racing yachts are available for charter globally during regattas. Here you can explore the racing opportunities with our featured regattas.

Photos © Carlo Borlenghi



Photos © Gilles Martin-Raget

## Les Voiles de Saint-Tropez

Date: 26 Sept - 09 Oct 2020 - Location: Old Port of St Tropez, France

*'Where Yachting Modernity and Tradition Meet'*

Confirmed from Saturday, September 26<sup>th</sup> to Friday, October 9<sup>th</sup>, the new format of the Voiles de Saint-Tropez offers an event spread over two weeks, for the modern and classic yachts. The programme differs according to boat category with the aim to optimise registration, organisation of start zones - which will all take place in front of Saint-Tropez - and racecourses organised according to the potential of the different boats.

The unique gathering of hundreds of yachts of all ages and all eras in the bay of Saint Tropez, is preparing to celebrate its 22<sup>nd</sup> year in style.



Photos © Kurt Arripo

## Rolex Middle Sea Race

Date: 12 - 24 October 2020 - Location: Malta, Mediterranean Sea

*'The most beautiful race course in the world'*

The Royal Malta Yacht Club and the Royal Ocean Racing Club cofounded the race in 1968 and 2020 will be the 41<sup>st</sup> Edition. The race is a true challenge to skippers and crews who have to be at their very best to cope with the often changeable and demanding conditions. Starting from Grand Harbour, boats will sail a course leaving to port the Island of Sicily, the Aeolian Island, the Egadi Islands, Pantelleria and Lampedusa Islands, through the South Comino Channel, keeping Malta to starboard, to the finish line in Marsamxett Harbour.

Ted Turner described the MSR as 'the most beautiful race course in the world'. Apart from Turner, famous competitors have included Eric Tabarly, Cino Ricci, Herbert von Karajan, Jim Dolan, Sir Chay Blyth and Sir Francis Chichester (fresh from his round the world adventure).



Photos © James Mitchell

## RORC Transatlantic Race

Date: 9 January 2021 - Location: Lanzarote

*'A serious offshore racing event aimed at committed offshore racers'*

Organised by the Royal Ocean Racing Club in association with the International Maxi Association. The RORC have announced a new start date for the 7th edition of the RORC Transatlantic Race. The next edition will start from Calero Marinas Puerto Calero on the 9th January 2021 and once again finish at Camper & Nicholson's Port Louis Marina in Grenada.

This date change is the most significant of a number of subtle changes the RORC is making to its Season Points Championships, which includes making the Rolex Middle Sea Race the first points race in the Championships, not the last, and also changes to the points factors for certain offshore races.



Photos © Christophe Jouany

## Les Voiles de St Barth

Date: 11 - 17 April 2021 - Location: St-Barthelemy, Caribbean

*'Save the date! April 11-17, 2021'*

Saint Barth's stunning beauty and exceptional sailing conditions provide the perfect backdrop for competitive racing and après sailing fun and relaxation. Les Voiles de St. Barth Richard Mille hosts five days racing on diverse challenging coastal courses, a central Race Village for competitors to gather for morning cafés and evening concerts, plus Les Voiles' signature mid-regatta "Day Off" at the famous Nikki Beach and the beach crew party, all while surrounded by the warm hospitality of Saint Barth's classic French lifestyle. Multiple classes return each year led by the Maxis and Super Maxis, which now race under IRC.

This year there are more than 80 yachts and 1000 sailors expected to compete.



## Carribean – *British Virgin Islands*

A maze of clear turquoise waters and white sanded beaches, the British Virgin Islands offer over 50 individual islets to explore.



### Caribbean *Cruising*

Propelled by the steady Easterly trade winds, spend your days cruising from secluded anchorages to sheltered bays. The lush green islands fringed by coral reefs are bursting with natural beauty and tranquility..

[www.bernard-gallay.com](http://www.bernard-gallay.com)

### Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

#### Day 1 | *Beef Island*

Embarkation on Beef Island, with the yacht anchored by the airport arrival dock, before setting sail to the Baths. Enjoy swimming and snorkelling, visit the Spanish Town and stay overnight at anchor.



#### Day 2 | *Prickly Pear Island*

Sail to Prickly Pear Island, enjoy a kitesurf session for beginners, and stay overnight in the bay of the Bitter End Yacht Club.



#### Day 3 | *Jost Van Dijk*

Sail down to Jost Van Dijk, relax in the bay and enjoy the famous Foxy's beach restaurant. Stay overnight anchored in Great Harbour.



#### Day 4 | *White Bay*

Move the yacht to White Bay for a swim, before setting sail to Great Cruz Bay in St John's US Virgin Islands



#### Day 5 | *Coral Bay*

Sail to Coral Bay, lunch at anchor and a chilled out afternoon of swimming and snorkelling. Stay overnight at anchor in Coral Harbour.



#### Day 6 | *Peter Island*

Set sail to Peter Island in the BVIs and enjoy several calm anchorages



#### Day 7 | *Salt to Copper to Ginger Island*

Sail around Salt Island and Copper Island, and anchor by Ginger Island. Sail North to Tortola for the night and visit Road Town.



#### Day 7 | *Tortola*

Sail around Tortola to reach the Beef Island airport.





CHARTER *Destinations*

## Croatia

Croatia is simply one of the most stunning and un-spoilt charter destinations within Europe. Crystal clear waters surround some one thousand small granite islands, the majority of which remain uninhabited.

Style *and Substance*

The rocky coastline is dotted with picturesque pebbled and sandy beaches and is home to rows of quaint shoreline villages. With their jigsaw of red roofs and winding streets, the towns of Dubrovnik and Split display an architecture which is an exquisite mix of traditional and unassuming style.

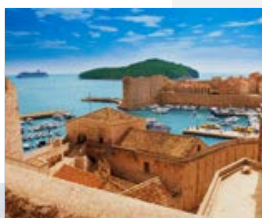
[www.bernard-gallay.com](http://www.bernard-gallay.com)

Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

## Day 1 | Dubrovnik

Starting your journey in Dubrovnik, you will be immersed in the history of the town and Croatia's past eras. Take some time to discover some of the calm anchorages which surround the town, such as the idyllic Island of Koločep.



## Day 2 | Kotor

Situated just south of Dubrovnik, enjoy a visit to Montenegro in a quest to find extraordinary landscapes where mountains plunge into blue seas.



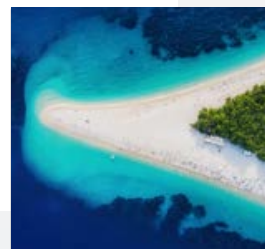
## Day 3 | Korkula

Set sail towards the northern islands for a tour around several anchorages framed by the sparkling waters and natural reserves for which Korkula is renowned.



## Day 4 | Hvar

Take an long relaxing stopover at the island of Hvar, discovering her main town which bears the same name. From Hvar you will be able to explore ancient greek cities, numerous picture-perfect beaches and sail along the neighbouring Paklinski islands or "Škoji" as they are known to locals.



## Day 5 | Lastovo Archipelago

The Lastovo archipelago offers more than 40 islands and stretches out over 50km, allowing you to sail from one anchorage to the next, taking advantage of the calmness and serenity of the flourishing nature around you.



## Day 6 | Split

Built in and around the extravagant palace of a 4th century Roman emperor, the city of Split boasts a splendid medieval history as well as exceptional beauty spots for you to explore.



## Day 7 | Trogir

Trogir is the final unmissable stopover of our Croatian itinerary, offering easy access to the Split airport just a few miles away.





# South of France – *From Marseille to Saint-Tropez*

The perfect adventure to escape from daily life – explore some of the treasures of the French Riviera with a charter filled with natural beauty, secluded coves and charming port villages which will whisk you away from the modern world.



## Before *you step on board...*

Take a day or two to explore the beautiful city of Marseille. Highlights include the impressive architecture of both the cathedral and Notre Dame de la Garde, whilst an afternoon is well spent in Marseille's old town Le Panier – a picturesque, colourful town with a multicultural ambience.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

## Suggested *Itinerary*

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

### Day 1 | *Marseille's old port*

Embarkation in Marseille's old port, where you can enjoy some of the region's famous fresh fish. Immerse yourself in culture with a visit to museum Le Mucem. Meet your crew and unwind for the evening with an excellent meal prepared by your chef.



### Day 2 | *Archipel de Riou*

Set sail and make a short stop at the Archipel de Riou – the perfect spot for some scuba diving. Then enjoy some lunch on the boat as you voyage to the nearby Calanque de Sormiou. Once arrived, go for a wander around its beautiful cliffs, or instead relax on its white sand beaches.



### Day 3 | *Calanque de Morgiou*

Move along to the Calanque de Morgiou, and relax on another beautiful beach, or go diving to explore its mysterious semi-submerged caves. In the afternoon, escape to the Calanque d'En Vau – the high cliffs which surround it create the perfect environment of seclusion and natural beauty.



### Day 4 | *Cassis*

Progress to the Calanque de Port-Miou; although lacking a beach, it is the perfect spot to explore by boat, go scuba diving, or even go for a hike. In the afternoon, dock at the port of Cassis where you can wander around its quaint, colorful streets.



### Day 5 | *Porquerolles*

Sail to the Island of Porquerolles, and take in the local culture by paying a visit to its historical forts and windmills, and don't miss a trip to a local vineyard. If you have time, escape civilization by visiting the Island of Port-Cros, a haven of blue waters and untouched natural beauty.



### Day 6 | *Cavalaire and La Croix Valmer*

Make a stop at the towns of Cavalaire and La Croix Valmer where you can sample the countless specialty cuisines and enjoy their beautiful ports and beaches. Spend some time at the beaches of Pampelonne where you can relax at one of the numerous luxury beach bars.



### Day 7 | *Saint-Tropez*

Disembark at St Tropez on your final day of the charter, where you can settle back in to modernity by spending some time in its countless luxury restaurants and chic cafés, or prolong your escape from reality by wandering around its charming port and old town.





CHARTER *Destinations*Italy – *From Tuscany to Elba*

A microcosm of Italy itself, Tuscany is the embodiment of culture: its renaissance art, medieval architecture and contemporary class and style will guarantee you a timeless experience.

**Before *you step on board...***

A region filled with culture, fine cuisine and beautiful beaches, your charter in Tuscany will truly allow you to enjoy the finer things in life. Perhaps begin your charter by flying to Florence and spending a few days there, and if you have time, drive to the historical city of Lucca to immerse yourself in Tuscan culture.

[www.bernard-gallay.com](http://www.bernard-gallay.com)

**Suggested *Itinerary***

At BGYB we offer our clients bespoke itineraries for their charter holidays. Please contact us to receive your very own personalised charter itinerary.

**Day 1 | Porto Venere**

Your charter begins with embarkation in Porto Venere, near La Spezia – take in the picturesque, colorful houses that surround the harbor and browse its artisanal boutiques before meeting your crew and enjoying the first of many fantastic meals prepared by your chef on board.

**Day 2 | Marina de Pisa**

A short voyage to the Marina de Pisa from where you can explore the city just 10 minutes away and visit its famous Leaning Tower. For those preferring a more unique experience, escape to one of the villages of the Chianti region and take a tour of a local winery.

**Day 3 | Dock in Livorno**

Dock in Livorno, and enjoy the beautiful canals in the Venetian-style quarter La Venezia. From Livorno you can either visit Florence, the capital of Tuscany, or instead take a trip to the small village of San Gimignano, famous for its medieval walls and towers.

**Day 4 | Isle of Elba**

Sail to the Isle of Elba where you can enjoy the many delights of Portoferraio – take in its many historical treasures and visit its eclectic boutiques selling handmade products. Don't miss its Napoleonic villas and the San Giovanni Thermal Baths.

**Day 5 | South of Elba**

Travel down to the South of Elba to relax on one of its many beautiful fine sand beaches, such as Cavoli or Seccheto. Relax in the sun or take advantage of the clear waters and go snorkeling or have fun with some water toys.

**Day 6 | Isola del Giglio**

Travel to the nearby Isola del Giglio – a scuba diver's dream with its beautiful waters and diverse Mediterranean plants and animals. Explore its colorful villages, enjoy its local cuisine and take in the sunset from one of its sandy beaches.

**Day 7 | Porto Ercole**

Disembarkation at Porto Ercole on your final day of the charter, from where you can travel to Rome to either continue your Italian adventure, or fly home after a week filled with exploration and culture.





**Motor Yacht**

Winter 2020 Charter Rates (MYBA terms)



**CHRISTINA O** Length: 99.13 m  
Guest/Crew: 34/38 Area: Caribbean/Bahamas  
Rate (low-high): **EUR 560 000 - 630 000/week**



**CHAKRA** Length: 86.00 m  
Guest/Crew: 24/30 Area: Middle East / Arabia  
Rate (low-high): **EUR 495 000 - 495 000/week**



**O'MEGA** Length: 82.50 m  
Guest/Crew: 30/28 Area: Bahamas  
Rate (low-high): **EUR 550 000/week**



**TITANIA** Length: 73.00 m  
Guest/Crew: 12/21 Area: Caribbean/Bahamas  
Rate (low-high): **USD 540 000 - 650 000/week**



**SERENITY** Length: 72.00 m  
Guest/Crew: 28/30 Area: Middle East/Asia  
Rate (low-high): **EUR 550 000/week**



**SHERAKHAN** Length: 69.65 m  
Guest/Crew: 26/19 Area: Caribbean/America  
Rate (low-high): **EUR 425 000/week**



**LIGHT HOLIC** Length: 60.00 m  
Guest/Crew: 12/15 Area: Caribbean/Bahamas  
Rate (low-high): **EUR 320 000 - 360 000/week**



**SANSSOUICI STAR** Length: 53.50 m  
Guest/Crew: 12/8 Area: West & East Mediterranean  
Rate (low-high): **EUR 58 000 - 58 000/week**



**HALAS** Length: 52.00 m  
Guest/Crew: 24/17 Area: Turkey  
Rate (low-high): **EUR 126 000 - 145 000/week**



**AMARULA SUN** Length: 50.00 m  
Guest/Crew: 12/9 Area: Bahamas, Florida and Caribbean  
Rate (low-high): **USD 175 000/week**



**MOSAIQUE** Length: 49.90 m  
Guest/Crew: 12/12 Area: Caribbean  
Rate (low-high): **USD 160 000 - 180 000/week**



**THE MERCY BOYS** Length: 48.60 m  
Guest/Crew: 12/11 Area: West & East Mediterranean  
Rate (low-high): **EUR 90 000 - 110 000/week**



**BLU 470** Length: 49.68 m  
Guest/Crew: 10/11 Area: Mediterranean  
Rate (low-high): **EUR 185 000 - 210 000/week**



**HANSE EXPLORER** Length: 47.76 m  
Guest/Crew: 12/14 Area: Artic, North of Europe  
Rate (low-high): **EUR 135 000 - 155 000/week**



**TATIANA** Length: 44.90 m  
Guest/Crew: 12/9 Area: West Mediterranean  
Rate (low-high): **EUR 150 000 - 165 000/week**



CHARTER *Index*

Winter 2020 Charter Rates (MYBA terms)



**AMADEUS** Length: 44.70 m  
 Guest/Crew: 10/9 Area: Caribbean  
 Rate (low-high): **EUR 140 000 - 160 000/week**



**COSTA MAGNA** Length: 44.50 m  
 Guest/Crew: 10/8 Area: West Mediterranean  
 Rate (low-high): **EUR 90 000 - 96 000/week**



**DIANE** Length: 43.00 m  
 Guest/Crew: 10/8 Area: Spain, Balearic Islands  
 Rate (low-high): **EUR 135 000 - 150 000/week**



**DE LISLE III** Length: 42.00 m  
 Guest/Crew: 9/7 Area: Australia  
 Rate (low-high): **USD 125 000/week**



**OCEAN SAPPHIRE** Length: 41.00 m  
 Guest/Crew: 12/7 Area: West Mediterranean  
 Rate (low-high): **EUR 90 000 - 110 000/week**



**PIPE DREAM** Length: 39.62 m  
 Guest/Crew: 10/7 Area: Florida / Bahamas  
 Rate (low-high): **USD 140 000/week**



**SWEET ESCAPE** Length: 39.62 m  
 Guest/Crew: 12/8 Area: Bahamas  
 Rate (low-high): **USD 125 000/week**



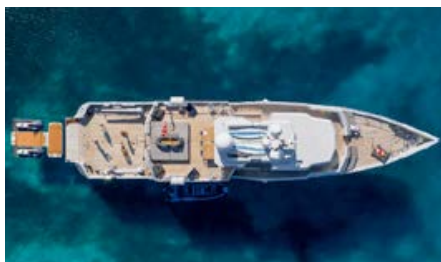
**AZALEA** Length: 38.75 m  
 Guest/Crew: 18/13 Area: Maldives  
 Rate (low-high): **EUR 59 000 - 69 000/week**



**INDIGO STAR I** Length: 38.00 m  
 Guest/Crew: 10/7 Area: West/East Mediterranean  
 Rate (low-high): **EUR 78 000 - 88 000/week**



**ASCENSION** Length: 37.00 m  
 Guest/Crew: 12/5 Area: West Mediterranean  
 Rate (low-high): **EUR 85 000 - 99 000/week**



**PREFERENCE 19** Length: 36.40 m  
 Guest/Crew: 10/7 Area: West & East Mediterranean  
 Rate (low-high): **EUR 98 000 - 112 000/week**



**MUSA** Length: 36.20 m  
 Guest/Crew: 9/5 Area: West Mediterranean  
 Rate (low-high): **EUR 75 000 - 80 000/week**



**PARIS A** Length: 35.00 m  
 Guest/Crew: 12/6 Area: Greece  
 Rate (low-high): **EUR 63 000 - 73 000/week**



**IROCK** Length: 34.00 m  
 Guest/Crew: 11/6 Area: West Mediterranean  
 Rate (low-high): **EUR 84 000 - 96 000/week**



**MEMORIES TOO** Length: 29.10 m  
 Guest/Crew: 12/6 Area: Greece  
 Rate (low-high): **EUR 92 000 - 97 000/week**



**Sailing Yacht**

Winter 2020 Charter Rates (MYBA terms)



**DRUMBEAT** Length: 53.00 m  
Guest/Crew: 11/10 Area: Seychelles - Maldives  
Rate (low-high): **USD 175 000/week**



**TRINAKRIA** Length: 49.06 m  
Guest/Crew: 10/8 Area: West Mediterranean  
Rate (low-high): **EUR 65 000 - 75 000/week**



**DWINGER** Length: 48.50 m  
Guest/Crew: 11/7 Area: Northern Europe  
Rate (low-high): **EUR 70 000 - 75 000/week**



**HYPERION** Length: 47.42 m  
Guest/Crew: 6/8 Area: Northern Europe  
Rate (low-high): **EUR 91 000 - 112 000/week**



**MUTIARA LAUT** Length: 46.00 m  
Guest/Crew: 14/14 Area: Indonesia  
Rate (low-high): **EUR 61 800 - 61 800/week**



**DOUCE FRANCE** Length: 42.20 m  
Guest/Crew: 12/7 Area: Auckland / New Zealand  
Rate (low-high): **EUR 95 000 - 150 000/week**



**ZANZIBA** Length: 40.00 m  
Guest/Crew: 10/7 Area: East Mediterranean  
Rate (low-high): **EUR 69 300 - 73 500/week**



**VAIMITI** Length: 39.20 m  
Guest/Crew: 8/5 Area: Caribbean  
Rate (low-high): **USD 63 000 - 72 000/week**



**TWILIGHT** Length: 38.10 m  
Guest/Crew: 8/6 Area: Caribbean  
Rate (low-high): **USD 88 000 - 98 000/week**



**THANDEKA** Length: 37.00 m  
Guest/Crew: 8/6 Area: Bahamas / America  
Rate (low-high): **EUR 85 000/week**



**BLISS** Length: 36.70 m  
Guest/Crew: 10/5 Area: Mediterranean  
Rate (low-high): **USD 72 500 - 80 000/week**



**SHAMANNA** Length: 35.20 m  
Guest/Crew: 8/6 Area: Caribbean  
Rate (low-high): **USD 90 000 - 105 000/week**



**CHE** Length: 34.70 m  
Guest/Crew: 8/6 Area: Caribbean  
Rate (low-high): **USD 85 000 - 95 000/week**



**AMADEUS** Length: 33.50 m  
Guest/Crew: 12/6 Area: Greece  
Rate (low-high): **EUR 35 000 - 45 500/week**



**FARFALLA** Length: 31.78 m  
Guest/Crew: 8/5 Area: West Mediterranean  
Rate (low-high): **EUR 65 000/week**



CHARTER *Index*

Winter 2020 Charter Rates (MYBA terms)



**XNOI** Length: 30.65 m  
 Guest/Crew: 10/4 Area: West Mediterranean  
 Rate (low-high): **EUR 55 000 - 60 000/week**



**NOMAD IV** Length: 30.48 m  
 Guest/Crew: 12/4 Area: French Polynesia  
 Rate (low-high): **EUR 56 000/week**



**LEOPARD** Length: 30.50 m  
 Guest/Crew: 8/5 Area: Caribbean  
 Rate (low-high): **EUR 48 000/week**



**DARK SHADOW** Length: 30.45 m  
 Guest/Crew: 6/4 Area: West Mediterranean  
 Rate (low-high): **EUR 40 000 - 45 000/week**



**FAR & WIDE** Length: 30.20 m  
 Guest/Crew: 8/4 Area: East/West Mediterranean  
 Rate (low-high): **EUR 46 000 - 50 000/week**



**FAREWELL** Length: 30.20 m  
 Guest/Crew: 9/5 Area: West Mediterranean  
 Rate (low-high): **EUR 42 000 - 46 000/week**



**MARGARET ANN** Length: 29.10 m  
 Guest/Crew: 8/4 Area: East/West Mediterranean  
 Rate (low-high): **EUR 37 000 - 40 000/week**



**GRAND BLEU VINTAGE** Length: 29.00 m  
 Guest/Crew: 8/4 Area: East & West Mediterranean  
 Rate (low-high): **EUR 39 000 - 43 000/week**



**ARAGON** Length: 28.64 m  
 Guest/Crew: 9/4 Area: West Mediterranean  
 Rate (low-high): **EUR 40 000 - 45 000/week**



**WHITEFIN** Length: 27.43 m  
 Guest/Crew: 8/4 Area: West Mediterranean  
 Rate (low-high): **EUR 25 500 - 28 500/week**



**IKIGAI** Length: 25.13 m  
 Guest/Crew: 6/2 Area: Caribbean  
 Rate (low-high): **EUR 28 000 - 32 000/week**



**AEGIR** Length: 25.10 m  
 Guest/Crew: 7/3 Area: West Mediterranean  
 Rate (low-high): **EUR 28 000 - 32 000/week**



**MAGIC CAT** Length: 25.00 m  
 Guest/Crew: 8/4 Area: Caribbean  
 Rate (low-high): **EUR 35 000/week**



**KALLIMA** Length: 24.89 m  
 Guest/Crew: 6/3 Area: Caribbean  
 Rate (low-high): **EUR 28 000 - 28 000/week**



**TIGA BELAS** Length: 24.59 m  
 Guest/Crew: 8/2 Area: West Mediterranean  
 Rate (low-high): **EUR 22 000 - 24 000/week**





**AESOP** Length: 24.00 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 28 000 - 32 000/week**



**ELISE WHISPER** Length: 24.00 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate (low-high): **September Special Offer: EUR 20 500/week**



**GENIE** Length: 24.00 m  
Guest/Crew: 6/4 Area: West Mediterranean  
Rate (low-high): **EUR 24 000/week**



**TAJ** Length: 24.00 m  
Guest/Crew: 6/3 Area: Mediterranean  
Rate (low-high): **EUR 27 000 - 31 000/week**



**ULTIM EMOTION 2** Length: 23.40 m  
Guest/Crew: 8/3 Area: West Mediterranean  
Rate (low-high): **EUR 35 000/week**



**XAIRA** Length: 23.17 m  
Guest/Crew: 6/3 Area: Caribbean / Bahamas  
Rate (low-high): **EUR 26 900 - 29 900/week**



**SHAMLOR** Length: 22.40 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 15 000 - 16 000/week**



**ICTHUS** Length: 21.75 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 15 000 - 16 000/week**



**SLIM** Length: 20.12 m  
Guest/Crew: 6/2 Area: Caribbean  
Rate (low-high): **USD 38 400/week**



**MELARNIE** Length: 18.90 m  
Guest/Crew: 8/2 Area: Croatia  
Rate (low-high): **EUR 24 000 - 29 500/week**



**OCEAN VIEW** Length: 18.90 m  
Guest/Crew: 6/2 Area: Balearics  
Rate (low-high): **EUR 20 000 - 22 500/week**



**ARAOK** Length: 17.80 m  
Guest/Crew: 8/2 Area: Caribbean  
Rate (low-high): **EUR 24 000 - 28 000/week**



**GOLDEN PEARL** Length: 17.07 m  
Guest/Crew: 8/2 Area: Greece  
Rate (low-high): **EUR 14 850 - 20 250/week**



**LICENSE TO CHILL** Length: 16.80 m  
Guest/Crew: 6/2 Area: Caribbean  
Rate (low-high): **EUR 18 800 - 27 300/week**



**CURANTA CRIDHE** Length: 15.30 m  
Guest/Crew: 6/2 Area: West Mediterranean  
Rate (low-high): **EUR 15 000 - 16 000/week**



## Upcoming *Events*

The Boat Show calendar is filled with ample opportunity for potential buyers to discover new innovations and arrivals on the yachting scene. Presenting your yacht at one of these events attracts attention and assures that she is visible on the market.

### Les Voiles *de Saint-Tropez*

Date: **26 September - 09 October 2020** - Location: **Saint-Tropez, France**

Confirmed from Saturday, September 26<sup>th</sup> to Friday, October 9<sup>th</sup>, the new format of the Voiles de Saint-Tropez offers an event spread over two weeks, for the modern and classic yachts.

The programme differs according to boat category with the aim to optimise registration, organisation of start zones - which will all take place in front of Saint-Tropez - and racecourses organised according to the potential of the different boats. Two great weeks on the water in Saint-Tropez.

For the first week, the on-water programme will remain unchanged for boats up to and around 20 meters. In the second week the bigger and faster modern and classic yachts will be put together to allow for courses to be set which are more adapted to their size and their speed.

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### Antigua *Charter Yacht Show*

Date: **04 - 09 December 2020** - Location: **Antigua**

Welcome to the 59<sup>th</sup> Annual Antigua Charter Yacht Show taking place December 4-9, 2020. Once again we would like to welcome you to our beautiful shores of Antigua and Barbuda for another exciting show. This year's show will take place at the Nelson's Dockyard Marina, UNESCO World Heritage Site, the Falmouth Harbour Marina and the Antigua Yacht Club Marina.

The scheduled viewing days are the 5th of December - 9th of December. The 9th is an optional viewing and Sail Day offering management companies an opportunity to invite visiting brokers to experience a 'micro-charter' cruising Antigua's stunning coastal waters and islands aboard a choice of some of the finest charter yachts in the World.

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### Boot *Düsseldorf*

Date: **23 - 31 January 2021** - Location: **Messe Düsseldorf, Düsseldorf**

Boot Düsseldorf has a lot more on offer than just a walk around the exhibition halls: Discover real outdoor feeling in a canoe on our indoor creek, sailing with a steady breeze, ideas for great holidays, the Beach World with THE WAVE and wakeboard tracks and, last but not least, more than 1,000 boats and yachts of all shapes and sizes.

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### Palma *Superyacht Show*

Date: **30 April - 04 May 2021** - Location: **Palma de Mallorca**

Whether you're an experienced owner keen to explore exciting additions to the brokerage/charter market or are new to the illustrious world of yachting, the Palma Superyacht Show features some of the finest superyachts currently for sale and/or charter. The show's sweeping array of shore-side exhibitors, showcasing anything from the latest advancements in sail design to cutting-edge marine electronics, is another huge attraction.

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## BGYB's team

### France

#### Montpellier, Head Office



**Bernard GALLAY** - CEO

**+33 (0)6 86 67 80 24** - [bernard.gallay@bernard-gallay.com](mailto:bernard.gallay@bernard-gallay.com)

- Founded the company in 1994, MYBA Member since 1996
- Experienced skipper: 2 Vendée Globe in 1992 & 2000
- America's Cup in 1986/1987



**Bruno GALLIEN** - Sales Broker

**+33 (0)6 82 11 96 00** - [bruno.gallien@bernard-gallay.com](mailto:bruno.gallien@bernard-gallay.com)

- With BGYB since 1999



**Lisa SPILLER** - Charter Manager

**+33 (0)6 33 42 45 09** - [lisa.spiller@bernard-gallay.com](mailto:lisa.spiller@bernard-gallay.com)

- With BGYB since 2007
- MYBA Individual member since 2011



**Nicolas MARCHAND** - Sales Manager & Charter Broker

**+33 (0)6 83 47 01 96** - [nicolas.marchand@bernard-gallay.com](mailto:nicolas.marchand@bernard-gallay.com)

- With BGYB since 2006
- Yacht Manager & Cannes University Lecturer (Yachting)
- Ocean Racer: Mini Transat 2005, Jacques Vabre 2007, etc.



**Audrey LUCAS** - Brokerage Coordinator

**+33 (0)4 67 66 39 93** - [audrey.lucas@bernard-gallay.com](mailto:audrey.lucas@bernard-gallay.com)

- With BGYB since 2018
- Listings & Web manager



**Lola GARNIER** - Sales Assistant

**+33 (0)4 67 66 39 93** - [assistant@bernard-gallay.com](mailto:assistant@bernard-gallay.com)

- With BGYB since September 2020



**Katherine CLEARY** - Charter Assistant

**+33 (0)4 67 66 39 93** - [charter@bernard-gallay.com](mailto:charter@bernard-gallay.com)

- With BGYB since June 2020

### La Ciotat



**Stéphane DELLA** - Sales Broker & Project Manager

**+33 (0)6 82 79 08 61** - [la.ciotat@bernard-gallay.com](mailto:la.ciotat@bernard-gallay.com)

- With BGYB since 2013
- Extensive experience in new construction

### Antibes



**Youri LOOF** - Sales & Charter Broker

**+33 (0)6 88 96 11 50** - [youri.loof@bernard-gallay.com](mailto:youri.loof@bernard-gallay.com)

- Antibes/Palma
- With BGYB since 2014
- Previously Yacht captain for 10 years on Swan, Royal Huismand & Alloy yachts

### Paris



**François BOUCHER** - Sales Broker & Project Manager

**+33 (0)6 82 83 19 21** - [paris@bernard-gallay.com](mailto:paris@bernard-gallay.com)

- With BGYB since 2008
- Extensive experience in new construction
- Previously ocean racer & yacht captain for many years

### Monaco



**Philippe MONNET** - BGYB Representative

**+33 609 01 97 84** - [monaco@bernard-gallay.com](mailto:monaco@bernard-gallay.com)

- With BGYB since 2008
- Previously ocean racer for many years
- Extremely wide range of experience

### Palma de Mallorca



**Morgane CANDLOT** - Charter Broker

**+34 619 05 64 19** - [palma@bernard-gallay.com](mailto:palma@bernard-gallay.com)

- With BGYB since 2017
- Yacht Agent since 2015



**Romain MOUCHEL** - Sales Broker

**+34 657 073 399** - **+33 (0)6 67 78 26 38**

- [romain.mouchel@bernard-gallay.com](mailto:romain.mouchel@bernard-gallay.com)
- With BGYB since 2020
- Large experience as yacht captain & Race crew

### Moscow



**Oscar KONYUKHOV** - BGYB Representative

**+7 910 477 09 70** - [russia@bernard-gallay.com](mailto:russia@bernard-gallay.com)

- With BGYB since 2007
- Previously Executive Director at the Russian Sailing Federation
- Extensive experience as Venture & Race Manager

### Hong-Kong



**Thierry BAROT** - BGYB Representative

**+852 9549 5135** - [asia@bernard-gallay.com](mailto:asia@bernard-gallay.com)

- With BGYB since 2008
- Previously Ocean Racer & Race Manager in the America's Cup

### USA - California



**Sylvain BARIELLE** - BGYB Representative

**+1 510 872 6894** - [california@bernard-gallay.com](mailto:california@bernard-gallay.com)

- With BGYB since 2014
- Sails marker in San Francisco
- Previously Ocean Racer in the America's Cup

### Italy



**Andrea CARACCI** - BGYB Representative

**+39 335 763 90 77** - [andrea.caracci@bernard-gallay.com](mailto:andrea.caracci@bernard-gallay.com)

- With BGYB since 2015
- Ocean Racer
- Composite Specialist

### Switzerland



**Patricia JACQUOD** (Schmidt Yachting) - BGYB Representative

**+41 76 340 37 57** - [switzerland@bernard-gallay.com](mailto:switzerland@bernard-gallay.com)

- With BGYB since 2017
- Sales & Broker Assistant

### Auckland



**Guillaume GOSSE** - BGYB Representative

**+64 221 83 46 90** - [auckland@bernard-gallay.com](mailto:auckland@bernard-gallay.com)

- With BGYB since 2010
- Shipyard Manager
- Previously Ship Captain & Large Yacht Surveyor

### Nouméa



**Laurent PAGES** - Sales Broker & Project Manager

**+33 (0)6 08 04 00 28** - [laurent.pages@bernard-gallay.com](mailto:laurent.pages@bernard-gallay.com)

- With BGYB since 2020
- Professional Sailor for 25 years
- Extensive experience in new construction (Racing)